

Chapter 1: General Utilities

[Edit](#) | [Del](#) | [Security](#) [AccViewOverride](#) [AccViewOverride](#)

Available Profiles

- Custom: Support Profile
- Customer Portal Manager Custom
- Customer Portal Manager Standard
- Force.com – App Subscription User
- Force.com – Free User
- Gold Partner User
- High Volume Customer Portal
- Marketing User
- Partner App Subscription
- Read Only
- Silver Partner User
- Solution Manager
- Standard Platform User
- Standard User

Add

Remove

Enabled Profiles

- System Administrator

Account **Grand Hotels & Resorts Ltd**

[Customize Page](#) | [Print](#)

Overview **Contacts** Open Opportunities

Grand Hotels Kitchen Generator

| | | |
|------------|--------------------------------|-----------------------|
| Name | Grand Hotels Kitchen Generator | |
| Close Date | 10/09/2012 | Amount €10,000.00 |
| Stage | Negotiation/Review | Probability (%) 90% |

Products (Standard) [Add Product](#) [Edit All](#) [Choose Price Book](#) [Sort](#)

| Action | Product | Quantity | Sales Price | Date | Line Description |
|--|------------------------|----------|-------------|------|------------------------|
| Edit Del | GenWatt Diesel 10kW | 1.00 | €5,000.00 | | Generator |
| Edit Del | Installation: Portable | 1.00 | €5,000.00 | | Out of hours requested |

Campaigns

| Campaign Name | Budgeted Cost | Actual Cost |
|---|---------------|-------------|
| DM Campaign to Top Customers - Nov 12-23, 2001 | €25,000 | €23,500 |
| GC Product Webinar - Jan 7, 2002 | €10,000 | €11,400 |
| International Electrical Engineers Association Trade Show - Mar 4-5, 2002 | €50,000 | |
| User Conference - Jun 17-19, 2002 | €100,000 | |

Payment Simulator

Status

The status of your payment is : **Authorising**

Polling ...

Understanding Custom Components

[Help for this Page](#)

You can add your own components to a home page. These are called "custom components" and can be used to tailor the home page to different user profiles.

| Type | Description |
|-------------------|---|
| Links | One or more custom links (Example: a link to your company intranet, or to relevant industry news sites) |
| Image/Logo | An image that will be displayed in the sidebar (Example: your company logo) |
| HTML Area | A free-form area displaying any custom HTML content desired |

Don't show this page again

Next

Sidebar

- Enable Collapsible Sidebar
- Show Custom Sidebar Components on All Pages

Case Count by Status

| | |
|------------------|---|
| Escalated | 1 |
| New | 3 |
| Working | 1 |

| | | | | |
|---|-------------|------------|---------------------|------------------------------------|
| Grand Hotels Kitchen Generator | €10,000.00 | 10/09/2012 | Negotiation/Review | <input type="button" value="Win"/> |
| Grand Hotels SLA | €90,000.00 | 10/10/2012 | Closed Won | |
| Express Logistics Portable Truck Generators | €80,000.00 | 10/01/2013 | Closed Won | |
| Express Logistics SLA | €120,000.00 | 10/03/2011 | Perception Analysis | <input type="button" value="Win"/> |

| | | | | |
|---|-------------|------------|---------------------|------------------------------------|
| Grand Hotels Kitchen Generator | €10,000.00 | 10/09/2012 | Closed Won | |
| Grand Hotels SLA | €90,000.00 | 10/10/2012 | Closed Won | |
| Express Logistics Portable Truck Generators | €80,000.00 | 10/01/2013 | Closed Won | |
| Express Logistics SLA | €120,000.00 | 10/03/2011 | Perception Analysis | <input type="button" value="Win"/> |

Criteria

Name

Results

| Account Name | Industry | Type |
|-----------------------------|-------------|-------------------|
| United Oil & Gas, UK | Energy | Customer - Direct |
| United Oil & Gas, Singapore | Energy | Customer - Direct |
| Edge Communications | Electronics | Customer - Direct |
| University of Arizona | Education | Customer - Direct |
| United Oil & Gas Corp. | Energy | Customer - Direct |

Criteria

Name

Results

| Account Name | Industry | Type |
|-----------------------------|----------|-------------------|
| United Oil & Gas, UK | Energy | Customer - Direct |
| United Oil & Gas, Singapore | Energy | Customer - Direct |
| United Oil & Gas Corp. | Energy | Customer - Direct |

| Name | Industry | Type |
|--|-------------------------------------|--|
| <input type="text" value="United Oil & Gas, UK"/> | <input type="text" value="Energy"/> | <input type="text" value="Customer - Direct"/> |
| <input type="text" value="United Oil & Gas, Singapore"/> | <input type="text" value="Energy"/> | <input type="text" value="Customer - Direct"/> |
| <input type="text" value="United Oil & Gas Corp."/> | <input type="text" value="Energy"/> | <input type="text" value="Customer - Direct"/> |

| Action | Account Name | Industry | Type |
|-------------------------|-------------------------------------|----------------|----------------------------|
| Details | Aethna Home Products | | |
| Details | American Banking Corp. | | |
| Details | BrightGen | | |
| Details | Burlington Textiles Corp of America | Apparel | Customer - Direct |
| Details | Contactless Account | Technology | Channel Partner / Reseller |
| Details | Dickenson plc | Consulting | Customer - Channel |
| Details | Edge Communications | Electronics | Customer - Direct |
| Details | Express Logistics and Transport | Transportation | Customer - Channel |
| Details | Farmers Coop. of Florida | Agriculture | |
| Details | GenePoint | Biotechnology | Customer - Channel |
| Details | Grand Hotels & Resorts Ltd | Hospitality | Customer - Direct |

Account

Burlington Textiles Corp of America

Account Detail

[Edit](#) [Delete](#) [Include Offline](#)


| | | | |
|----------------|--|---------------|---|
| Account Owner |  Keir Bowden [Change] | Rating | Warm |
| Account Name | Burlington Textiles Corp of America [View Hierarchy] | Phone | (336) 222-7000 |
| Parent Account | | Fax | (336) 222-8000 |
| Account Number | CD656092 | Website | http://www.burlington.com |
| Account Site | | Ticker Symbol | BTXT |

Insufficient Privileges

You do not have the level of access necessary to perform the operation you requested. Please contact the owner of the record or your administrator if access is necessary.



Protected Content Launch Page

 Access Denied

Your administrator has not given you access to the protected page

If you believe you should have access, please contact [Keir Bowden](#).

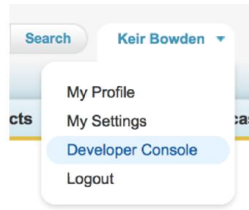
Apex Test Execution

[Help for this Page](#)

Click Select Tests to choose one or more Apex unit tests and run them. To see the current coverage for an individual class or your organization, go to the [Apex Classes](#) page.

[Select Tests...](#) [Developer Console](#) [Options...](#) [View Test History](#)

| Abort | | | |
|-------------------------------------|---|-----------------------------|---------------------------|
| <input type="checkbox"/> | Status | Class | Result |
| <input type="checkbox"/> | Test Run: 2013-08-22 10:53:03, keir.bowden@vfbook.org (1 Class) | | |
| <input checked="" type="checkbox"/> | [View] | SearchFromURLControllerTest | (2/2) Test Methods Passed |



| Overall Code Coverage | | |
|-------------------------|-----------|-------|
| Class | Percent | Lines |
| Overall | 4% | |
| StringContainer | 0% | 0/3 |
| SearchFromURLController | 100% | 14/14 |

Apex Test Execution

[Help for this Page](#)

Click Select Tests to choose one or more Apex unit tests and run them. To see the current coverage for an individual class or your organization, go to the [Apex Classes](#) page.

[Select Tests...](#) [Developer Console](#) [Options...](#) [View Test History](#)

| Abort | | |
|---|-------------------------------|---------------------------|
| Status | Class | Result |
| Test Run: 2013-08-22 10:57:27, keir.bowden@vfbook.org (1 Class) | | |
| ✓ | [View] AccountContactsExtTest | (1/1) Test Methods Passed |

| Overall Code Coverage | | |
|-----------------------|-----------|-------|
| Class | Percent | Lines |
| Overall | 4% | |
| AccountContactsExt | 100% | 4/4 |

Chapter 2: Custom Components

Contact Edit

Save Cancel

▼ Name

Salutation First Name Last Name

▼ Channels

Phone Do Not Call

Email Email Opt Out

Fax Fax Opt Out

Save Cancel

Contact Edit Keir Bowden

Save Cancel

▼ Name

First Name Last Name

▼ Date of Birth

Day Month Year

Save Cancel

Contact Edit

Salutation First Name

Email Last Name

Fax Phone

Mobile

Save Cancel

| Opportunity Name | Name |
|---|--------------|
| Burlington Textiles Weaving Plant Generator | 235,000.0000 |
| Dickenson Mobile Generators | 15,000.00 |
| Edge Emergency Generator | 35,000.0000 |
| Edge Emergency Generator | 75,000.0000 |
| Edge Installation | 50,000 |
| Edge SLA | 60,000.0 |
| Express Logistics Portable Truck Generators | 80,000.0000 |
| Express Logistics SLA | 120,000.00 |
| Express Logistics Standby Generator | 220,000.00 |
| GenePoint Lab Generators | 60,000.0 |
| GenePoint SLA | 30,000.0000 |

| Account: GenePoint | | | |
|--------------------|---|-----------------|--|
| Account Name | GenePoint | Type | Customer - Channel |
| Website | http://www.genepoint.com | Industry | Biotechnology |
| Contacts | | | |
| ▼ Edna Frank | | | |
| Salutation | Ms. | First Name | Edna |
| Last Name | Frank | | |
| Title | VP, Technology | Email | efrank@genepoint.com |
| Opportunities | | | |
| ▼ GenePoint | | | |
| Amount | €4,100,000.00 | Close Date | 01/10/2012 |
| Stage | Closed Won | Probability (%) | 100% |

| Account: United Oil & Gas, Singapore | | | |
|--------------------------------------|---|------------|--|
| Account Name | United Oil & Gas, Singapore | Type | Customer - Direct |
| Website | http://www.uos.com | Industry | Energy |
| Contacts | | | |
| ▼ Tom Ripley | | | |
| Salutation | Mr. | First Name | Tom |
| Last Name | Ripley | | |
| Title | Regional General Manager | Email | triple@uog.com |
| ▼ Liz D'Cruz | | | |
| Salutation | Ms. | First Name | Liz |
| Last Name | D'Cruz | | |
| Title | VP, Production | Email | ldcruz@uog.com |

| Accounts: Customer - Direct | | |
|-------------------------------------|------------------------|-----------------|
| Account Name | Billing State/Province | Phone |
| United Oil & Gas, UK | UK | +44 191 4956203 |
| United Oil & Gas, Singapore | Singapore | (650) 450-8810 |
| Edge Communications | TX | (512) 757-6000 |
| Burlington Textiles Corp of America | NC | (336) 222-7000 |
| Grand Hotels & Resorts Ltd | IL | (312) 596-1000 |

| Accounts: Customer - Channel | | |
|---------------------------------|------------------------|----------------|
| Account Name | Billing State/Province | Phone |
| GenePoint | CA | (650) 867-3450 |
| Pyramid Construction Inc. | | (014) 427-4427 |
| Dickenson plc | KS | (785) 241-6200 |
| Express Logistics and Transport | OR | (503) 421-7800 |

New
New Account Group

Create Account Group

▼ Details

Account Group Name

▼ Accounts

| Available | Selected |
|---|----------|
| BrightGen Farmers Coop. of Florida GenePoint United Oil & Gas, UK United Oil & Gas, Singapore Edge Communications Burlington Textiles Corp of America Pyramid Construction Inc. Dickenson plc Grand Hotels & Resorts Ltd | |

Create Account Group

▼ Details

Account Group Name

▼ Accounts

| Available | Selected |
|---|--|
| BrightGen Farmers Coop. of Florida GenePoint United Oil & Gas, UK United Oil & Gas, Singapore Grand Hotels & Resorts Ltd Express Logistics and Transport University of Arizona United Oil & Gas Corp. sForce | Edge Communications Burlington Textiles Corp of Ame Pyramid Construction Inc. Dickenson plc |

Notified - Values added - now 001i0000006OVLHAA4;001i0000006OVLIAA4;001i0000006OVLJAA4;001i0000006OVLKAA4;

New
New Account Group

Create Account Group

▼ **Details**

Account Group Name

▼ **Accounts**

| Available | Selected |
|--|---|
| BrightGen Farmers Coop. of Florida Burlington Textiles Corp of Ame Pyramid Construction Inc. Dickenson plc Grand Hotels & Resorts Ltd Express Logistics and Transport University of Arizona United Oil & Gas Corp. sForce | GenePoint United Oil & Gas, UK United Oil & Gas, Singapore Edge Communications |

Chapter 3: Capturing Data Using Forms

Create Contact

Save Cancel

▼ Account Information

Account Name

▼ Details

| | | | |
|------------|----------------------------------|------------|--|
| Salutation | <input type="text" value="Mr."/> | First Name | <input type="text" value="keir"/> |
| Reports To | <input type="text"/> | Last Name | <input type="text" value="Bowden"/> |
| Assistant | <input type="text"/> | Department | <input type="text" value="Consultancy"/> |

▼ Channels

| | | | |
|------------|---|---------------|--------------------------|
| Phone | <input type="text" value="01234 567890"/> | Do Not Call | <input type="checkbox"/> |
| Home Phone | <input type="text"/> | Email Opt Out | <input type="checkbox"/> |
| Email | <input type="text" value="fr.bowden@googlemail.com"/> | Fax Opt Out | <input type="checkbox"/> |
| Fax | <input type="text"/> | | |

Edit Contact

▼ Account Information

Account Name

Create Contact

Save Cancel

| | | | |
|--|----------------------------------|---|-------------------------------------|
| Salutation | <input type="text" value="Mr."/> | First Name | <input type="text" value="Keir"/> |
| Phone | <input type="text"/> | Last Name | <input type="text" value="Bowden"/> |
| <small>Error: Please enter a phone number or email address</small> | | Email | <input type="text"/> |
| | | <small>Error: Please enter an email address or phone number</small> | |

Save Cancel

Create Contact

Save Cancel

Choose account

Error: Please choose an account

| | | | |
|------------|----------------------------------|------------|-------------------------------------|
| Salutation | <input type="text" value="Mr."/> | First Name | <input type="text" value="Keir"/> |
| Phone | <input type="text"/> | Last Name | <input type="text" value="Bowden"/> |
| | | Email | <input type="text"/> |

Save Cancel

Contact Save Cancel

General

Last Name First Name

Salutation Description

Phone Email

Address

Mailing Street Mailing City

Mailing State/Province Mailing Zip/Postal Code

Mailing Country Mailing Latitude

Mailing Longitude Mailing Geocode Accuracy

Other Geocode Accuracy Other Longitude

Other Latitude Other Country

Other Zip/Postal Code Other State/Province

Other City Other Street

Save Cancel

Create Opportunity Save Cancel

Detail

Opportunity Name Close Date

Amount Stage

Account

Save Cancel

Cookbook Lookup

https://c.na15.visual.force.com/apex/LookupPopup

Lookup

Please enter the search term below and click the 'Go' button. This will execute a search across all text fields

IMPORTANT: Please ensure you enter at least two characters

Oil Go

| Name | Street | City | Postcode |
|---|---|-----------|----------|
| United Oil & Gas Corp. | 1301 Avenue of the Americas New York, NY 10019 USA | New York | |
| United Oil & Gas, Singapore | 9 Tagore Lane Singapore, Singapore 787472 Singapore | Singapore | |
| United Oil & Gas, UK | Kings Park, 17th Avenue, Team Valley Trading Estate, Gateshead, Tyne and Wear NE26 3HS United Kingdom | | |

Close Window

< August > 2013

| Mon | Tue | Wed | Thu | Fri |
|-----|-----|-----|-----|-----|
| | | | | |
| 29 | 30 | 31 | 1 | 2 |
| 5 | 6 | 7 | 8 | 9 |
| 12 | 13 | 14 | 15 | 16 |
| 19 | 20 | 21 | 22 | 23 |
| 26 | 27 | 28 | 29 | 30 |

Today

Date of Birth

Calendar: C X

< Year 2013 >

< August >

| Su | Mo | Tu | We | Th | Fr | Sa |
|----|----|----|----|----|----|----|
| | | | | | 1 | 2 |
| 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| 11 | 12 | 13 | 14 | 15 | 16 | 17 |
| 18 | 19 | 20 | 21 | 22 | 23 | 24 |
| 25 | 26 | 27 | 28 | 29 | 30 | 31 |

Privacy Statement | ...

Create Case Save Cancel

▼ **Detail**

Priority Case Origin

Status

▼ **Account**

Account Name

Website Phone

Save Cancel

Create Case Save Cancel

▼ **Subject**

Base Subject Subject

▼ **Account**

Account Name

▼ **Details**

Description

Type Priority

Status Case Origin

Case Reason

Save Cancel

Create Case Save Cancel

▼ **Details**

Subject Please wait

Description

Account Name Type

Priority Status

Case Origin Case Reason

Save Cancel

Updated stagename to Value Proposition

Create opp Save

▼ **Detail**

Opportunity Name

Close Date [24/08/2013]

Amount

Stage

Save

Chapter 4: Managing Records

Opportunity Name

Create Contact

Errors

- Please enter the contact name
- Please supply the email address or phone number

▼ Details

| | | | |
|------------|----------------------------------|------------|-----------------------------------|
| Salutation | <input type="text" value="Mr."/> | First Name | <input type="text" value="Keir"/> |
| Last Name | <input type="text"/> | Phone | <input type="text"/> |
| Email | <input type="text"/> | Fax | <input type="text"/> |

Create Contacts

| First Name | Last Name |
|-----------------------------------|-------------------------------------|
| <input type="text" value="Keir"/> | <input type="text" value="Bowden"/> |
| <input type="text" value="Bob"/> | <input type="text"/> |

Error: Please enter a value

Contact Layout ▼

- Quick Actions
- Salesforce1 Actions
- Expanded Lookups
- Related Lists
- Report Charts
- Components
- Visualforce Pages**

Section Properties

Section Name

Display Section Header On

- Detail Page
- Edit Page

Layout

1-Column

2-Column

Upload

No file chosen

▼ Add Image



Manage Attachments

▼ Contact Detail

| | | |
|------------|------------|-----|
| Salutation | First Name | Bob |
| Last Name | Buzzard | |

▼ Attachments

| Action | File Name | Description |
|--|----------------|--|
| Del View | DUG Mobile.pdf | Developer group presentation for Mobile Developer Week |
| Del View | CCT_IQM.pptx | Presentation for Cloudforce Developer Theatre |

▼ Upload Attachment

Description

Choose File No file selected.

Settings

In Maintenance

Message

Case Detail

Edit Delete Close Case Clone

Case Detail

Edit Delete Close Case Clone

Save Quick Save

- Custom Links
- Quick Actions
- Salesforce1 Actions
- Expanded Lookups
- Related Lists
- Report Charts
- Visualforce Pages**

Section Properties

Section Name

Display Section Header On Detail Page Edit Page

Layout

1-Column 2-Column

OK Cancel

Case Detail

Add Comment

Body

Save

Case Comments New

| Action | Comment |
|--|---|
| Edit Del | Created By: Keir Bowden (18/05/2013 09:56) Test comment. |

Opportunities

| | Opportunity Name | Stage |
|-------------------------------------|---|----------------------|
| <input type="checkbox"/> | Edge SLA | Closed Won |
| <input type="checkbox"/> | Grand Hotels Kitchen Generator | Closed Won |
| <input type="checkbox"/> | Grand Hotels SLA | Closed Won |
| <input checked="" type="checkbox"/> | Express Logistics Portable Truck Generators | Closed Won |
| <input type="checkbox"/> | Express Logistics SLA | Perception Analysis |
| <input checked="" type="checkbox"/> | Express Logistics Standby Generator | Closed Won |
| <input checked="" type="checkbox"/> | University of AZ Installations | Proposal/Price Quote |
| <input type="checkbox"/> | University of AZ Portable Generators | Closed Won |
| <input type="checkbox"/> | University of AZ SLA | Closed Won |
| <input type="checkbox"/> | United Oil Emergency Generators | Closed Won |

[Remove from List](#) [Reset](#)

Opportunities

| | Opportunity Name | Stage |
|--------------------------|--------------------------------------|---------------------|
| <input type="checkbox"/> | Edge SLA | Closed Won |
| <input type="checkbox"/> | Grand Hotels Kitchen Generator | Closed Won |
| <input type="checkbox"/> | Grand Hotels SLA | Closed Won |
| <input type="checkbox"/> | Express Logistics SLA | Perception Analysis |
| <input type="checkbox"/> | University of AZ Portable Generators | Closed Won |
| <input type="checkbox"/> | University of AZ SLA | Closed Won |
| <input type="checkbox"/> | United Oil Emergency Generators | Closed Won |

[Remove from List](#) [Reset](#)

Contacts Save Cancel

| | |
|--|---|
| Rose Gonzalez <input checked="" type="checkbox"/> | Sean Forbes <input checked="" type="checkbox"/> |
| Jack Rogers <input checked="" type="checkbox"/> | Tim Barr <input checked="" type="checkbox"/> |
| Andy Young <input checked="" type="checkbox"/> | Pat Stumuller <input checked="" type="checkbox"/> |
| Babara Levy <input checked="" type="checkbox"/> | Lauren Boyler <input checked="" type="checkbox"/> |
| Stella Pavlova <input checked="" type="checkbox"/> | Johnny Bond <input checked="" type="checkbox"/> |

| Contact | Subject |
|-----------------|----------------------|
| Rose Gonzalez ▾ | <input type="text"/> |
| Rose Gonzalez ▾ | <input type="text"/> |
| Rose Gonzalez ▾ | <input type="text"/> |
| Rose Gonzalez ▾ | <input type="text"/> |
| Rose Gonzalez ▾ | <input type="text"/> |

Save Cancel

Contacts

Rose Gonzalez

Jack Rogers

Andy Young

Babara Levy

Stella Pavlova

Contact

Sean Forbes

Sean Forbes

Jack Rogers

Tim Barr

Andy Young

Pat Stumuller

Babara Levy

Lauren Boyler

Johnny Bond

Reactive Create Account

Account

▼ **Detail**

Account Name Account Number

Phone Fax

Type Description

Reactive Create Account

Account

▼ **Detail**

Account Name Account Number

Phone Fax

Type Description

▼ **Customer Information**

Employees Rating

Industry

Search Accounts

Account Name Website

Industries

Agriculture

Apparel


Banking

Biotechnology

Chemicals

| Account Name | Website | Industry |
|-----------------------------|---|---------------|
| GenePoint | http://www.genepoint.com | Biotechnology |
| United Oil & Gas, UK | http://www.uos.com | Energy |
| United Oil & Gas, Singapore | http://www.uos.com | Energy |
| United Oil & Gas Corp. | http://www.uos.com | Energy |

Chapter 5: Managing Multiple Records

 **Contact and Account Edit**

Save Cancel

▼ Contact

First Name

Last Name

Email

Phone

▼ Account

Account Name

Industry

Type


Employees

Save Cancel

Save

| First Name | Last Name | Actions |
|------------------------------------|--|---------|
| <input type="text" value="Rose"/> | <input type="text" value="Gonzalez"/> | Delete |
| <input type="text" value="Sean"/> | <input type="text" value="Forbes"/> | Delete |
| <input type="text" value="Jack"/> | <input type="text" value="Rogers"/> | Delete |
| <input type="text" value="Andy"/> | <input type="text" value="Young"/> | Delete |
| <input type="text" value="Pat"/> | <input type="text" value="Stumuller"/> | Delete |
| Add <input type="text" value="3"/> | | |

Save

 **Convert Lead - Shelly Brownell**

Convert Cancel

▼ General

Account Name

New Account 'Western Telecommunications Corp.'

Contact Name

New Contact 'Shelly Brownell'

Lead Status

▼ Opportunity

Opportunity Name

Amount

Stage

Convert Cancel

Opportunity Detail

[Edit](#) [Delete](#) [Clone](#)

Opportunity Owner  Keir Bowden [\[Change\]](#)

Private

Opportunity Name Shelly Brownell

Amount €100,000.00

Stage Needs Analysis

Account Name [Western Telecommunications Corp.](#)

Text Area

Order Number

Current Generator(s)

Account Info [Save](#) [cancel](#)

Account Name

Type

Employees

[Save](#) [cancel](#)

| Subject | Status | Actions |
|--|------------|--|
| Performance inadequate for second consecutive week | Closed | del |
| add comment | | |
| Seeking guidance on electrical wiring installation for CC506(| New | del |
| Comment <input type="text" value="Investigating."/> | Published? | <input type="checkbox"/> del |
| Comment <input type="text" value="Still working on this,"/> | Published? | <input type="checkbox"/> del |
| add comment | | |

Double Click to Edit

[Save](#) [Cancel](#)

▼ **Contacts**

| First Name | Last Name | Email | Actions |
|------------|-----------|---------------------------|---------|
| Rose | Gonzalez | rose@edge.com | |
| Sean | Forbes | sean@edge.com | |
| Jack | Rogers | jrogers@burlington.com | |
| Tim | Barr | barr_tim@grandhotels.com | |
| Andy | Young | a_young@dickenson.com | |
| Pat | Stumuller | pat@pyramid.net | |
| Babara | Levy | b.levy@expressi.net | |
| Lauren | Boyer | lboyle@uog.com | |
| Stella | Pavlova | spavlova@uog.com | |
| Johnny | Bond | bond_john@grandhotels.com | |

[Save](#) [Cancel](#)

Double Click to Edit

[Save](#) [Cancel](#)

▼ **Contacts**

| First Name | Last Name | Email | Actions |
|-----------------------------------|-------------------------------------|--|---|
| Rose | Gonzalez | rose@edge.com | |
| <input type="text" value="Sean"/> | <input type="text" value="Forbes"/> | <input type="text" value="sean@edge.com"/> | Done Cancel |
| Jack | Rogers | jrogers@burlington.com | |
| Tim | Barr | barr_tim@grandhotels.com | |
| Andy | Young | a_young@dickenson.com | |
| Pat | Stumuller | pat@pyramid.net | |
| Babara | Levy | b.levy@expressi.net | |
| Lauren | Boyer | lboyle@uog.com | |
| Stella | Pavlova | spavlova@uog.com | |
| Johnny | Bond | bond_john@grandhotels.com | |

[Save](#) [Cancel](#)

Choose timeframe:
Opened This Month

Go

Enter custom criteria:

Status: All
Start:
End:
Go

Choose timeframe:
Opened This Month

Go

Enter custom criteria:

Status: All
Start: 01/04/2013
End: 16/05/2013
Go

Case Summary

| Number | Created | Status | Status Total | Origin | Origin Total |
|----------|------------------|-----------|--------------|--------|--------------|
| 00001027 | 13/04/2013 16:22 | Escalated | 1 | Email | 1 |
| 00001029 | 07/05/2013 10:50 | New | 1 | | 1 |
| 00001030 | 07/05/2013 10:52 | New | 2 | | 2 |
| 00001031 | 07/05/2013 10:52 | New | 3 | | 3 |
| 00001032 | 07/05/2013 10:52 | New | 4 | | 4 |
| 00001033 | 07/05/2013 10:53 | New | 5 | | 5 |
| 00001034 | 11/05/2013 11:41 | New | 6 | Phone | 1 |

| Status | Total |
|-----------|-------|
| Escalated | 1 |
| New | 6 |

| Origin | Total |
|--------|-------|
| | 5 |
| Email | 1 |
| Phone | 1 |

Accounts and Contacts

Account BrightGen contacts:

- Kathy Snyder

Account Burlington Textiles Corp of America contacts:

- Jack Rogers

Account Dickenson plc contacts:

- Andy Young

Account Edge Communications contacts:

- Sean Forbes
- Rose Gonzalez

Account Express Logistics and Transport contacts:

- Josh Davis
- Babara Levy

Accounts and Contacts

Account Edge Communications contacts:

- Rose Gonzalez
- Sean Forbes

Account
Asynchronous Opportunities

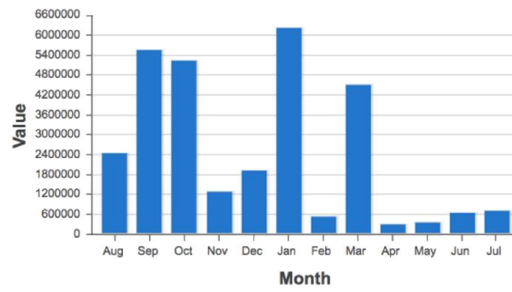
| ▼ Detail | |
|-----------------|------------------------|
| Account Name | United Oil & Gas Corp. |
| Industry | Energy |
| Type | Customer - Direct |
| ▼ Opportunities | |
| 1 | |

Account
Asynchronous Opportunities

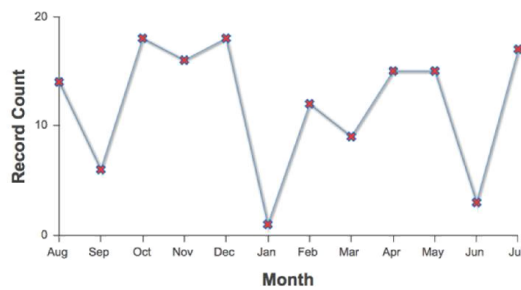
| ▼ Detail | | |
|---------------------------------------|------------------------|------------|
| Account Name | United Oil & Gas Corp. | |
| Industry | Energy | |
| Type | Customer - Direct | |
| ▼ Opportunities | | |
| Name | Amount | Close Date |
| United Oil & Gas Corp. | €100,000.00 | 01/06/2012 |
| United Oil Emergency Generators | €440,000.00 | 10/06/2012 |
| United Oil Installations | €270,000.00 | 10/09/2012 |
| United Oil Installations | €270,000.00 | 10/03/2011 |
| United Oil Office Portable Generators | €125,000.00 | 10/03/2011 |
| United Oil Installations | €235,000.00 | 10/08/2012 |
| United Oil Plant Standby Generators | €675,000.00 | 10/03/2011 |
| United Oil Refinery Generators | €915,000.00 | 10/09/2012 |
| United Oil Refinery Generators | €270,000.00 | 10/03/2011 |
| United Oil SLA | €120,000.00 | 10/05/2013 |

Chapter 6: Visualforce Charts

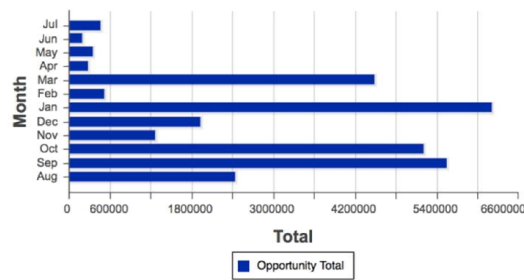
Opportunity Value - Last 12 Months - executed on 25/08/2013



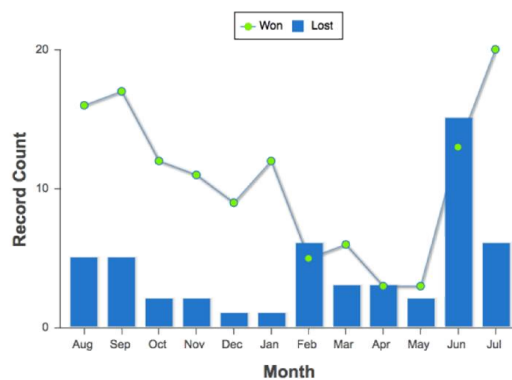
Cases Closed - Last 12 Months - executed on 25/08/2013



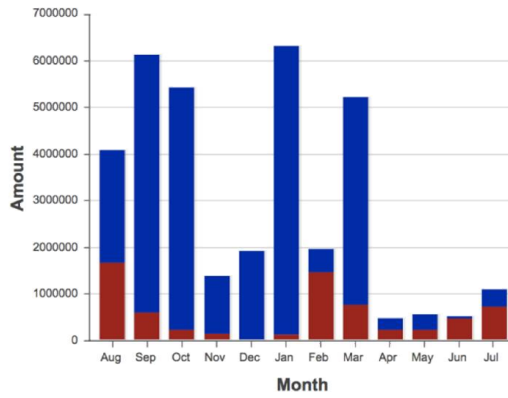
Opportunity Value - Last 12 Months - executed on 25/08/2013



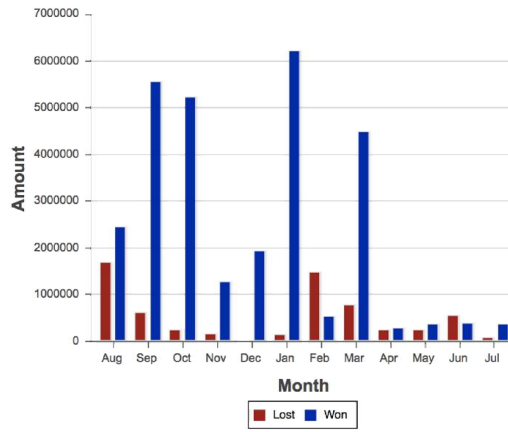
Opportunities Won/Lost - Last 12 Months - executed on 25/08/2013



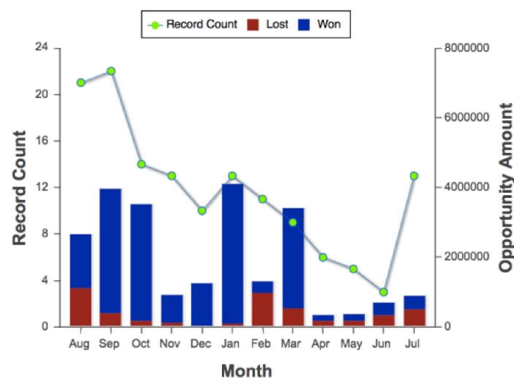
Opportunity Value - Last 12 Months - executed on 25/08/2013



Opportunity Value - Last 12 Months - executed on 25/08/2013



Opportunities Overview - Last 12 Months - as of 25/08/2013



Contact Layout ▾

Save ▾ Quick Save

- Quick Actions
- Salesforce1 Actions
- Expanded Lookups
- Related Lists
- Report Charts
- Components
- Visualforce Pages**

Section Properties [Close]

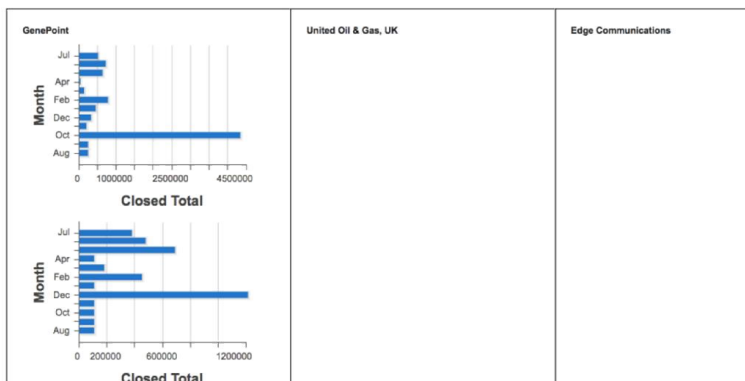
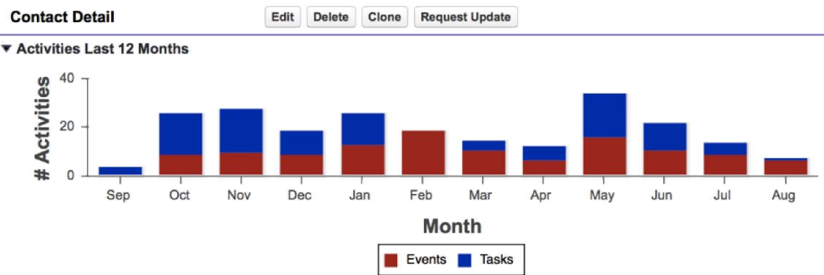
Section Name: Activities Last 12 Months

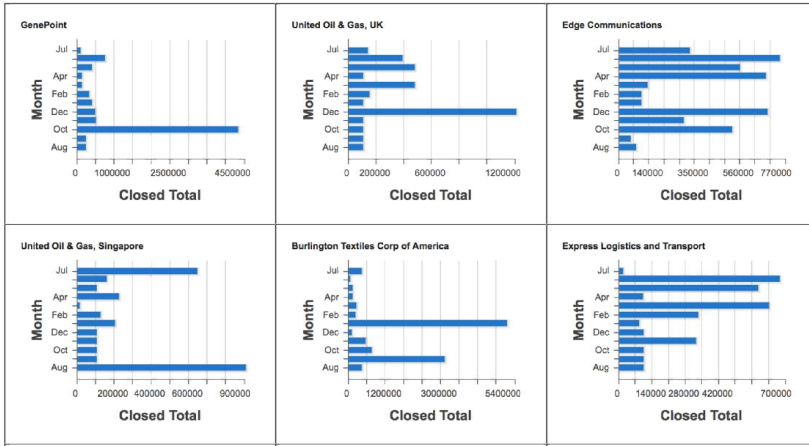
Display Section Header On:
 Detail Page
 Edit Page

Layout:

1-Column
 2-Column

OK Cancel





Chapter 7: Enhancing the Client with JavaScript

| Case Number | Account Name | Status |
|-------------|---------------------------------|--------|
| 00001000 | Edge Communications | Closed |
| 00001001 | United Oil & Gas Corp. | Closed |
| 00001002 | United Oil & Gas Corp. | New |
| 00001004 | Express Logistics and Transport | Closed |
| 00001006 | GenePoint | Closed |
| 00001008 | Grand Hotels & Resorts Ltd | Closed |
| 00001009 | United Oil & Gas, UK | Closed |
| 00001007 | Grand Hotels & Resorts Ltd | Closed |
| 00001005 | Express Logistics and Transport | Closed |
| 00001003 | Express Logistics and Transport | Closed |

Going to tab in 4 seconds

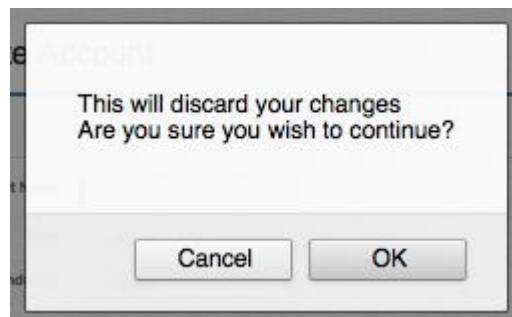
Account Search

| Criteria | | |
|-----------------------------------|-------------------------------------|--|
| Search for | <input type="text" value="United"/> | |
| <input type="button" value="Go"/> | Enter at least two characters | |

| Results | | |
|-----------------------------|-------------------|----------|
| Account Name | Type | Industry |
| United Oil & Gas, UK | Customer - Direct | Energy |
| United Oil & Gas, Singapore | Customer - Direct | Energy |
| United Oil & Gas Corp. | Customer - Direct | Energy |

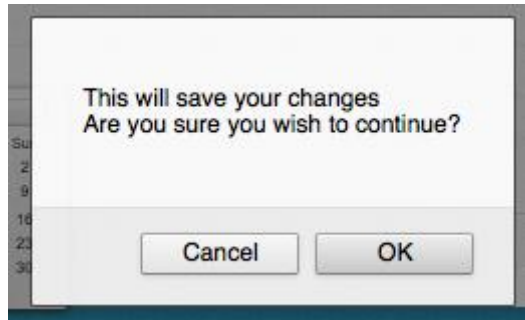
Create Account

| Details | | <input type="button" value="Save"/> | <input type="button" value="Cancel"/> |
|--------------|---------------------------------------|-------------------------------------|---------------------------------------|
| Account Name | <input type="text"/> | | |
| Type | <input type="text" value="--None--"/> | | |
| Industry | <input type="text" value="--None--"/> | | |
| | | <input type="button" value="Save"/> | <input type="button" value="Cancel"/> |



Create Opportunity

| Details | | Save | Cancel |
|------------------|---------------------------|------|--------|
| Opportunity Name | BrightGen - 20k Licenses | | |
| Close Date | 25/08/2013 [25/08/2013] | | |
| Stage | Prospecting | | |
| Next Step | | | |
| | | Save | Cancel |



Onload Opportunity

| Details | | Save | Cancel |
|------------------|----------------|------|--------|
| Opportunity Name | | | |
| Account Name | | | |
| Close Date | [25/08/2013] | | |
| Amount | 100000 | | |
| | | Save | Cancel |

Collapsible List Elements

| Accounts |
|--|
| Account: GenePoint |
| Account: United Oil & Gas, UK |
| Account: United Oil & Gas, Singapore |
| Account: Burlington Textiles Corp of America |
| Account: Edge Communications |

Collapsible List Elements

| Accounts |
|---|
| Account: GenePoint Contact: Edna Frank |
| Account: United Oil & Gas, UK |
| Account: United Oil & Gas, Singapore Contact: Tom Ripley |
| Contact: Liz D'Cruz |
| Account: Burlington Textiles Corp of America |
| Account: Edge Communications |

Contact Create

| Detail | | Save | Cancel |
|------------|---------------------|------|--------|
| Salutation | Mr. | | |
| First Name | Bob | | |
| Last Name | Buzzard | | |
| Email | jr.bowden@gmail.com | | |
| Phone | | | |

Save Cancel

 **Are you sure?**
This page is asking you to confirm that you want to leave - data you have entered may not be saved.

Stay on Page Leave Page

ct Create

Save Cancel

Remote Create Lead

| Save | | | | Cancel | |
|------------|------|------------|-----------|--------|--|
| Salutation | Mr | First Name | Bowden | | |
| Last Name | Keir | Company | BrightGen | | |

Save Cancel

Chapter 8: Force.com Sites

http:// -developer-edition.eu5.force.com

I have read and accepted the Force.com [Sites Terms of Use](#)

Site Edit

Site Label

Site Name

Site Description

Site Contact

Default Web Address

Active

Active Site Home Page [\[Preview\]](#)

Demo Site

Visualforce Development Cookbook

Public

This site is publicly accessible. There is no requirement for a user to login in order to access the public information

Branded

The site is constructed from Visualforce pages that use the Salesforce Lightning Design System.

Static

The content of this page is static. Other pages in this site demonstrate how to access Salesforce data.

Lightning Built using the Salesforce Lightning Design System.

Responsive Resize the browser window and see what happens

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Contact Search

Visualforce Development Cookbook

Enter the email address

Email

Contact Search

Visualforce Development Cookbook

Enter the email address

Email

Results

First Name Keir
Last Name Bowden
Email keir.bowden@googlemail.com

Demo Site

Visualforce Development Cookbook

No Developers

You don't need a developer to change the content. The layout of the site, on the other hand, requires Visualforce skills.

Dynamic Content

This content has been retrieved from the Salesforce database. Updating the content will update the site, subject to cache expiration.

Force.com Sites

Force.com Sites provide unauthenticated access to Salesforce data.

Lightning

Built using the Salesforce Lightning Design System.

Responsive


Resize the browser window and see what happens

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Demo Site

Visualforce Development Cookbook

Register your interest

Salutation 

First Name

* Last Name

* Company

Email

Phone

Demo Site

Visualforce Development Cookbook

Congratulations Keir Bowden, your interest has been registered

Thank you for registering your interest, Keir Bowden.
Your registration code is 00Q58000002YT6BBAAG.
Please quote this code if you need to contact us about your registration.

| | |
|-------------------|---|
| Lightning | Built using the Salesforce Lightning Design System. |
| Responsive | Resize the browser window and see what happens |

Demo Site

Visualforce Development Cookbook

No Developers

You don't need a developer to change the content. The layout of the site, on the other hand, requires Visualforce skills.

Dynamic Content

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Force.com Sites

Force.com Sites provide unauthenticated access to Salesforce data.

| | |
|-------------------|---|
| Lightning | Built using the Salesforce Lightning Design System. |
| Responsive | Resize the browser window and see what happens |

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Demo Site

Visualforce Development Cookbook

[HOME](#) [ABOUT](#) [CONTACT](#) [LINKS](#)

Detail

This is the home page for the templated Visualforce page with header navigation.

Notes

The navigation menu underlines the option for the current page.

| | |
|-------------------|---|
| Lightning | Built using the Salesforce Lightning Design System. |
| Responsive | Resize the browser window and see what happens |
| Templated | This section came from the template |

Salesforce, salesforce.com, Sales Cloud, Service Cloud, Collaboration Cloud, Custom Cloud, Force.com and Chatter are trademarks of salesforce.com, inc.

Demo Site

Visualforce Development Cookbook

[HOME](#) [ABOUT](#) [CONTACT](#) [LINKS](#)

Detail

This is the links page for the templated Visualforce page with header navigation. All links open in a new page.

Links 1

[Developer Force](#)
[Bob Buzzard Blog](#)

Links 2

[Packt Publishing Author Page](#)
[Salesforce](#)

Lightning

Built using the Salesforce Lightning Design System.

Responsive

Resize the browser window and see what happens

Templated

This section came from the template

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Demo Site

Visualforce Development Cookbook

- [Chapter 1](#)
- [Chapter 2](#)
- [Chapter 3](#)

Chapter 1 - General Utilities

[Overriding Standard Buttons](#)
[Data Driven Styling](#)
[Turning off an Action Poller](#)
[Visualforce in the Sidebar](#)
[Passing Parameters to Action Methods](#)
[Reacting to URL Parameters](#)
[Passing Parameters between Visualforce Pages](#)
[Popup Window](#)
[Launch Page](#)
[Testing a Custom Controller](#)
[Testing an Extension Controller](#)

Chapter 2 - Custom Components

[Passing Parameters to Components](#)
[Updating Parameters in Components](#)
[Passing Action Method Parameters to Components](#)
[Data Driven Decimal Places](#)
[Custom Iterator Components](#)
[Set Value into Controller](#)
[Multi-Select Related Object](#)
[Notify Parent Page Controller](#)

Chapter 3 - Capturing Data using Forms

[Editing a record in Visualforce](#)

Demo Site

Visualforce Development Cookbook

Table of Contents

- [Recipe 1](#)
- [Recipe 2](#)
- [Recipe 3](#)

1. Overriding Standard Buttons

How to Override a Standard record view to take the user to a Visualforce page

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Fusce non pretium metus. In pulvinar vel lacus sed feugiat. Quisque a nunc tempus, dictum felis vel, ornare sapien. Mauris euismod iaculis imperdiet. Donec in nibh lectus. Aliquam erat volutpat. Curabitur laoreet felis est, eget aliquet est dignissim eget. Ut id elementum arcu. Nam iacinia commodo arcu ut sodales. Vestibulum tellus nunc, facilisis non mauris vitae, vulputate egestas augue. Aenean ipsum sapien, eleifend id mattis eu, placerat quis neque. Maecenas vel odio quam.

2. Data Driven Styling

Use an action poller to query the controller from the page until a condition is true, then disable the poller

Standard Header

Visualforce Development Cookbook

Detail

This is the first page for the Conditional Rendering in Templates recipe.

Notes

The 'Standard Header' text above is defaulted by the template, but may be overridden by a page. For an example of this, click [here](#).

Lightning

Built using the Salesforce Lightning Design System.

Responsive

Resize the browser window and see what happens

Templated

This section came from the template

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Custom Header

Visualforce Development Cookbook

Detail

This is the second page for the Conditional Rendering in Templates recipe.

Notes

The 'Custom Header' text above is supplied by this page, and overrides the default value. For an example of the default, click [here](#).

Lightning

Built using the Salesforce Lightning Design System.

Responsive

Resize the browser window and see what happens

Templated

This section came from the template

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Chapter 9: Visualforce in Salesforce1



New Case




ComboView




Log a Call

Account + Contacts
Visualforce Development Cookbook

[View Opps](#)

 **University of Arizona**
Industry: Education
Website: www.universityofarizona.com
Employees: 39000

 **Jane Grey**
Email: jane_gray@uoa.edu
Phone: (520) 773-9050

Account + Opportunities

Visualforce Development Cookbook

[View Contacts](#)



University of Arizona

Industry: Education
Website: www.universityofarizona.com
Employees: 39000



University of AZ Portable Generators

Amount: 50000.0
Stage: Closed Won

Website

www.buzzard.com

First Name

Keir

Last Name

Bowden

Email

Keir.bowden@googlemail.com

Save

**https://
c.eu6.visual.force.com**
Account and contact created

OK

Last Name

Bowden

Company

BrightGen

Email




Keir.bowden@googlemail.com

Save

"https://
c.eu6.visual.force.com"
Would Like To Use Your
Current Location

Don't Allow OK


- Create Proof
- Post
- File
- New Task
- Show More

- Take Photo 
- Photo Library 
- More 

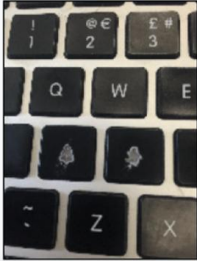
Description

The A and S key labels are smudged.

Take Picture

Choose File  1 photo

Rotate



Email

keir.bowden@googlemail.com

I agree to receiving marketing emails



Re-sign Save

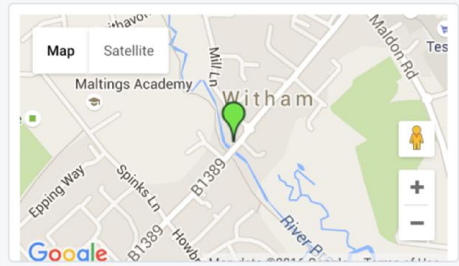
Keir Bowden

BG

FEED

DETAILS

RELATED



QR Code

Visualforce Development Cookbook

Scan the code below on your mobile device to open the account record in Salesforce1



Chapter 10: Troubleshooting

Create Opportunity Save Cancel

▼ **Detail**

Opportunity Name Close Date [24/08/2013]

Amount Stage [--None--]

▼ **Account**

Account Name United Oil & Gas Corp.

Website <http://www.uos.com> Phone (212) 842-5500

Save Cancel

Error:
Opportunity Name: You must enter a value

Create Opportunity Save Cancel

▼ **Detail**

Opportunity Name Close Date [24/08/2013]

Stage [--None--] Amount

▼ **Account**

Account Name Burlington Textiles Corp of

Website Phone

Save Cancel

Save

| Name | Stage Name | Amount | New Stage Name |
|--------------------------|---------------------|------------|----------------------|
| United Oil Emergency Ger | Prospecting | 440,000.00 | Closed Won |
| Grand Hotels SLA | Qualification | 90,000.00 | Closed Lost |
| United Oil Standby Gener | Needs Analysis | 120,000.00 | Value Proposition |
| Grand Hotels Emergency | Id. Decision Makers | 210,000.00 | Proposal/Price Quote |

| AccountAndContactsEdit | | AccountAndContactsEditExtension | | View State |
|---------------------------------------|------|---------------------------------|-----------|-------------|
| Name | Type | Value | Size (KB) | % Of Parent |
| ▲ KAB_TUTORIAL.AccountAndContactsEdit | | | 6.33 | 100 |
| ▲ State | | | 5.84 | 92 |
| ▶ Controllers | | | 0.81 | 14 |
| ▶ Expressions | | | 1.08 | 18 |
| ▶ Internal | | | 3.95 | 68 |
| ▶ Component Tree | | | 0.75 | 12 |

| Name | Type | Value | Size (KB) | % Of Parent |
|----------------------------|---------------------------|----------------|-----------|-------------|
| ▲ ViewStateLarge | | | 2.05 | 100 |
| ▲ State | | | 1.94 | 95 |
| ▲ Controllers | | | 0.81 | 42 |
| ▲ ViewStateLargeController | Page Controller | viewstatelarge | 0.81 | 100 |
| ▶ accountOptions [25] | List<System.SelectOption> | | 0.63 | 78 |

| Name | Type | Value | Size (KB) | % Of Parent |
|----------------------------|-----------------|------------------|-----------|-------------|
| ViewStateReduced | | | 1.5 | 100 |
| State | | | 1.39 | 93 |
| Controllers | | | 0.25 | 18 |
| ViewStateReducedController | Page Controller | viewstatereduced | 0.25 | 100 |
| Expressions | | | 0.5 | 36 |
| Internal | | | 0.64 | 46 |

| Name | Type | Value | Size (KB) | % Of Parent |
|----------------------|------|-------|-----------|-------------|
| OppViewStateStandard | | | 3.31 | 100 |
| State | | | 3.17 | 96 |
| Expressions | | | 0.56 | 18 |
| Internal | | | 2.61 | 82 |
| Component Tree | | | 0.31 | 9 |

| Name | Type | Value | Size (KB) | % Of Parent |
|------------------|------|-------|-----------|-------------|
| OppViewStateHTML | | | 2.8 | 100 |
| State | | | 2.67 | 95 |
| Expressions | | | 0.56 | 21 |
| Internal | | | 2.11 | 79 |
| Component Tree | | | 0.28 | 10 |

Debugging Visualforce
 Controller Generates Debug Log

Oldest 10 Accounts

| Account Name | Industry | Created Date |
|-------------------------------------|----------------|------------------|
| GenePoint | Biotechnology | 21/05/2016 15:38 |
| University of Arizona | Education | 21/05/2016 15:38 |
| Express Logistics and Transport | Transportation | 21/05/2016 15:38 |
| Grand Hotels & Resorts Ltd | Hospitality | 21/05/2016 15:38 |
| Dickenson plc | Consulting | 21/05/2016 15:38 |
| Pyramid Construction Inc. | Construction | 21/05/2016 15:38 |
| Burlington Textiles Corp of America | Apparel | 21/05/2016 15:38 |
| Edge Communications | Electronics | 21/05/2016 15:38 |

| User | Application | Operation | Time | Status | Read | Size |
|-------------|-------------|-------------------|---------|---------|--------|----------|
| Keir Bowden | Browser | /apex/CasesSid... | 18/0... | Success | Unread | 8.36 KB |
| Keir Bowden | Browser | /apex/Debugging | 18/0... | Success | Unread | 14.63 KB |

| Timestamp | Event | Details |
|--------------|------------|--|
| 16:58:14:006 | USER_DEBUG | [12]DEBUG In constructor |
| 16:58:14:007 | USER_DEBUG | [17]DEBUG In getOldestAccounts |
| 16:58:14:007 | USER_DEBUG | [20]DEBUG Accounts have not yet been cached - querying from database |
| 16:58:14:012 | USER_DEBUG | [22]DEBUG Retrieved 10 accounts |
| 16:58:14:012 | USER_DEBUG | [29]DEBUG SOQL queries after getOldestAccounts - used 1 out of 100 |

This Frame
 Executable
 Debug Only
 Filter

Top 10 Opportunities by Value

| Opportunity Name | Amount | Stage |
|---|-------------|----------------------|
| Test | | Prospecting |
| United Oil Refinery Generators | £915,000.00 | Closed Won |
| United Oil Plant Standby Generators | £675,000.00 | Needs Analysis |
| United Oil Emergency Generators | £440,000.00 | Closed Won |
| Grand Hotels Generator Installations | £350,000.00 | Closed Won |
| United Oil Refinery Generators | £270,000.00 | Proposal/Price Quote |
| United Oil Installations | £270,000.00 | Closed Won |
| United Oil Installations | £270,000.00 | Closed Won |
| Grand Hotels Guest Portable Generators | £250,000.00 | Value Proposition |
| Burlington Textiles Weaving Plant Generator | £235,000.00 | Closed Won |

| | | |
|---|-------------|----------------------|
| Grand Hotels Generator Installations | £350,000.00 | Closed Won |
| United Oil Refinery Generators | £270,000.00 | Proposal/Price Quote |
| United Oil Installations | £270,000.00 | Closed Won |
| United Oil Installations | £270,000.00 | Closed Won |
| Grand Hotels Guest Portable Generators | £250,000.00 | Value Proposition |
| Burlington Textiles Weaving Plant Generator | £235,000.00 | Closed Won |

Debug Logs

```
2016-06-11 05:43:21 : In constructor
2016-06-11 05:43:21 : In getTop10Opps
2016-06-11 05:43:21 : Opportunities have not yet been cached - querying from database
2016-06-11 05:43:21 : Retrieved 10 opportunities
2016-06-11 05:43:21 : SOQL queries after getTop10Opps - used 1 out of 100
```