## Chapter 1: Setting Up Xero for Success




Watch a guide to the setup process


Video guides for new businesses, in 3 parts

1. The quick start guide
2. Importing the chart of accounts
3. Entering conversion balances

Or watch the full Switching to Xero series

## Enter your organisation's details



Contact Details

|  | Registered Address |
| :---: | :---: |
| Street Address or po Box |  |
| Town / City |  |
| State / Region |  |
| Postal / Zip Code |  |
| Country |  |
| Attention: |  |



## Social Links

These social media links will appear on your online invoices.

```
Facebook
    http://facebook.com/
```

$\qquad$

```
Twitter
    https///witter.com/ }
``` \(\square\)
Linkedin
in http://linkedin.com/ \(\square\)
Google +
8* http://plus.google.com/

\section*{Setup Guide \\ Start Organisation Settings Financial Settings Invg}

\section*{Enter your financial details}

Financial Year End


VAT


\section*{Invoice Settings}

\section*{Does your organisation send invoices?}

If not, you can skip the Invoice Settings step.

You can alter the appearance of your invoices by visiting Invoice Settings at any time. An invoice branding allows you to specify how you would like your invoices, credit notes, and statements to print. You can have more than one branding.


\section*{Dashboard Accounts Reports Adviser Contacts Settings \(\quad\) ?}

Invite a User

What's this?

Enter their details
First Name
Last Name

因
Email

\section*{Access to the accounts}

Choose the user's level of access to this organisation's accounts:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{2}{|r|}{Bank reconciliation?} & Expense claims? & Edit settings & View reports & (?) & Publish reports & Lock dates & (?) \\
\hline Managed Client & Comments only & \(x\) & \(x\) & Read only & & \(x\) & \(x\) & \\
\hline Cashbook Client & \begin{tabular}{|l|l|}
\hline Non Cash Coding & \\
\hline
\end{tabular} & \(\checkmark\) & Limited access & Most reports & & \(x\) & \(x\) & \\
\hline - Adviser & \(\checkmark\) & \(\checkmark\) & \(\checkmark\) & \(\checkmark\) & & \(\checkmark\) & \(\checkmark\) & \\
\hline
\end{tabular}

Manage Users Allow this user to add and remove users and change permissions

Contact Bank Account Admin Allow this user to add and edit bank account details held for customers and suppliers

Provide Support Allow this user to receive accounting questions from users

\section*{Help}

\(\boxtimes\) User Guide \(\boxtimes\) FAQs \(\boxtimes\) Tutorial Videos \(\quad\) © Community

\section*{User roles in Xero Business Edition} Use this page to compare user roles and their access to different areas of Xero Business Edition.

User roles in Xero Partner Edition
Compare the user roles available for accountants and their clients in organisations using Xero Partner Edition.
(D)

Video: User roles
Learn about user roles in Xero

\section*{Access to the accounts}

Choose the user's level of access to this organisation's accounts:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{3}{|r|}{Bank reconciliation (?)} & Expense claims & Edit settings & View reports & Publish reports & Lock dates & (?) \\
\hline Managed Client & \multicolumn{2}{|l|}{Comments only} & 8 & \(x\) & Read only & \(x\) & \(x\) & \\
\hline - Cashbook Client & Non Cash Coding & \(\checkmark\) & \(\checkmark\) & Limited access & Most reports & \(x\) & 2 & \\
\hline - Adviser & \multicolumn{2}{|l|}{\(\checkmark\)} & \(\checkmark\) & \(\checkmark\) & \(\checkmark\) & \(\checkmark\) & \multicolumn{2}{|l|}{\(\checkmark\)} \\
\hline
\end{tabular}

Manage Users Allow this user to add and remove users and change permissions
Contact Bank Account Admin Allow this user to add and edit bank account details held for customers and suppliers
- Provide Support Allow this user to receive accounting questions from users
\begin{tabular}{|c|c|}
\hline Add Currency & \(\times\) \\
\hline \multicolumn{2}{|l|}{Select a currency} \\
\hline \multicolumn{2}{|l|}{AUD Australian Dolla -} \\
\hline Automatic Foreign Exchange Rates provided by XE.com & Latest GBP Rate \\
\hline Exchange rates are updated each hour with the most up to date mid-market rate from XE.com & 2.00646 \\
\hline Add Currency & Cancel \\
\hline
\end{tabular}

\section*{Setup Guide \\ Start \\ Organisation Settings \\ Financial Settings \\ Invoice Settings \\ Invite Users \\ Currencies}

How would you like to setup your Chart of Accounts?
Your Chart of Accounts is a list of all the accounts used to code your transactions. You can use Xero's default accounts or import your own:
- Use the default Chart of Accounts provided by Xero (you can modify these in the following screen)

Import from file (Xero)
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline All Accounts & ts Assets & Liabilities & Equity & Expenses & Revenue & & & \\
\hline Delete & Change Tax Rate & \multicolumn{2}{|l|}{No accounts selected} & & & & \multicolumn{2}{|r|}{Search} \\
\hline \(\square\) Code 4 & Name & & & & & Type & Tax Rate & \\
\hline \(\square 200\) & \multicolumn{4}{|l|}{\begin{tabular}{l}
Sales \\
Income from any normal business activity
\end{tabular}} & & Revenue & 20\% (VAT on Income) & \\
\hline \(\square 260\) & \multicolumn{5}{|l|}{\begin{tabular}{l}
Other Revenue \\
Any other income that does not relate to normal business activity and is not recurring
\end{tabular}} & Revenue & 20\% (VAT on Income) & \\
\hline \(\square 270\) & \multicolumn{3}{|l|}{Interest Income Gross interest income} & & & Revenue & No VAT & \\
\hline \(\square 310\) & \multicolumn{3}{|l|}{Cost of Goods Sold Cost of goods sold by the business} & & & Direct Costs & 20\% (VAT on Expenses) & \\
\hline 320 & \multicolumn{5}{|l|}{\begin{tabular}{l}
Direct Wages \\
Payment of wages/salary to an employee whose work can be directly linked to the product or service
\end{tabular}} & Direct Costs & No VAT & \\
\hline \(\square 325\) & \multicolumn{4}{|l|}{\begin{tabular}{l}
Direct Expenses \\
Expenses incurred that relate directly to earning revenue
\end{tabular}} & & Direct Costs & 20\% (VAT on Expenses) & \\
\hline
\end{tabular}


\section*{Edit Account Details}

\section*{Account Type \\ Revenuel *}

\section*{Code}

A unique code/number for this account (limited to 10 characters)
200
Name
A short title for this account (limited to 150 characters)
Sales
Description (optional)
A description of how this account should be used
Income from any normal business activity
Tax
The default tax setting for this account
20\% (VAT on Income)
Show on Dashboard WatchlistShow in Expense Claims
Enable payments to this account

Cancel

How account types affect your reports


\section*{Add Bank Account}

\section*{Your Bank}

NatWest Bank (UK) 首
Bank feeds are available
Not sure if it's correct? Check the bank's home page

\section*{Account Name}

Current Account
As you would like it to appear in Xero (limited 30 characters)

\section*{Code \\ 601 \\ '601' is available}

A unique code/number for this account (limited to 10 characters)

\[
\begin{array}{lllll}
\text { Setup Guide } \\
\hline \text { Start } & \text { Organisation Settings } \quad \text { Financial Settings } \quad \text { Invoice Settings } \quad \text { Invite Users } \quad \text { Currencies } \quad \text { Chart of Accounts } & \text { Account Balances } \\
\hline
\end{array}
\]

\section*{Set your conversion date}

\section*{Conversion Date}

Enter the date that you intend to begin processing all your transactions in Xero. It's easiest when you set your conversion date to be the start of a VAT period. Tips for choosing a Conversion Date.
Month Year
June
- 2015

In the next step you will be asked to provide account balances as at: 31 May 2015.


Enter unpaid sales invoices sent on or before 31 May 2015
Add as many sales invoices or credit notes as necessary to make up the Accounts Receivable account balance you've entered.
+ Add Invoice \(\pm\) Add Credit Note
Number Ref To

Date Due Date

Use the buttons above to add your historic sales invoices and credit notes.
\begin{tabular}{rr} 
Total GBP & \(\mathbf{0 . 0 0}\) \\
GBP Accounts Receivable Balance & \(5,000.00\) \\
\hline Balance out by & \(5,000.00\) \\
\hline \hline Add sales invoices or credit notes to bring this balance to zero.
\end{tabular}

\section*{General Settings ,}

Conversion Balances
\(\pm\) Add Comparative Balances
㘣 Conversion Date

\section*{Chapter 2: Breaking the Bank}

Business Bank Account

99-04-04-987654321
Manage *

Reconcile 28 items
Balance in Xero \(\quad \mathbf{1 0 , 1 0 5 . 5 4}\)
Statement balance (7 Jun) 17,071.99


Show account on Dashboard
Change order \(\square\)


To activate feeds for this account in Xero...

Select the matching bank feed...
84590475

Import
- Transactions starting from 1 Jun 2015 \(~ * ~\)

Check that the date you select does not overlap with existing statement lines that may have already been importedAll available transactions
```

Your bank may require additional steps to update this feed. Refresh feed

```


\begin{tabular}{|l|}
\hline Status \\
\hline Reconciled \\
\hline Reconciled \\
\hline Reconciled \\
\hline Unreconciled \\
\hline Reconciled \\
\hline
\end{tabular}
\begin{tabular}{l} 
Add Credit Card Account \\
Your Bank \\
\begin{tabular}{|l|}
\hline Loyds (UK)- Business Credit Card \\
\begin{tabular}{l} 
A bank feed for this bank is currently in \\
development. We will notify you via the Bank \\
Account Dashboard when the feed provider (Yodlee) \\
makes this available.
\end{tabular} \\
\hline The bank name won't be saved in this demo organisation
\end{tabular} \\
\hline
\end{tabular}

\section*{Add PayPal Account \\ Account Name \\ PayPal GBP 带 \\ As you would like it to appear in Xero (limited 30 characters) \\ Currency \\ GBP British Pound}

\section*{Set up automatic PayPal import}
(5iew help

\section*{PayPal email}
info@learningxero.com
The email you use to login to PayPal

Import data from PayPal starting from
All available transactions
Import up to 30 days of transaction history.
- Specify a start date 1 Jun 2015

V Search your transactions for items that match specific criteria and display the results.

Ridgeway Banking Corporation
Fee
More

\section*{Spend Money Rule}
1. When money spent on the bank statement matches All of the following conditions...
\begin{tabular}{|llllll|}
\hline Payee & - & equals & \(\rightarrow\) & Ridgeway Banking Corporation \\
\hline Description & - & equals & & - & Fee \\
\hline
\end{tabular}
4
Add a condition

\section*{2. Set the contact...}

The contact will be an existing or new contact - Ridgeway Bank
3. Automatically allocate fixed value line items...
\begin{tabular}{|c|c|c|c|c|c|}
\hline Description & Account & Tax Rate & Region & Amount & \\
\hline Line Rental & 489 - Telephone \& Internet & 20\% (VAT on Expenses) & & 16.50 & ® \\
\hline 4 Add a new line & & & TOTAL & 16.50 & \\
\hline
\end{tabular}
4. With the remainder, allocate items in the following ratios...
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline Description & Account & \multicolumn{2}{|l|}{Tax Rate} & Region & & Percent... & \\
\hline Bank Charge & 404 - Bank Fees & No VAT & \(\checkmark\) & & & 100.00\% & 囚 \\
\hline 4 Add a new line & & & & \multicolumn{2}{|r|}{total} & \multicolumn{2}{|l|}{100.00\%} \\
\hline
\end{tabular}

\section*{5. Set the reference...}

The reference will be set from the Reference \(\checkmark\)

\section*{6. Target a bank account...}

Run this rule on Business Bank Account
\(-\)

\section*{7. Give the rule a title...}

Ridgeway Banking Corporation
\begin{tabular}{|l|l|ll|}
\hline \multicolumn{1}{|c|}{ Match } & Create & Transfer & Discuss \\
\hline Apply rule & Contact name & Q Find \& Match \\
\hline 7-Eleven & 7-Eleven & \\
Don't apply rule & & View details \\
\hline
\end{tabular}



\begin{tabular}{|lll}
\hline Date & Description & Reference \\
\hline \(\mathbf{2 0 \text { Jun 2015 }}\) & Balance in Xero & \\
\hline
\end{tabular}
\begin{tabular}{|lll|}
\hline Plus Outstanding Payments & & \\
\hline 29 May 2015 & Payment: Tructon Property Management & \\
\hline 3 Jun 2015 & Wilson Periodicals & \\
\hline 11 Jun 2015 & Payment: Gateway Motors & Sub 098801 \\
\hline Total Outstanding Payments & Ref 02761 \\
\hline Less Outstanding Receipts & Wilson Periodicals & 49.90 \\
\hline 5 Jun 2015 & \(\mathbf{1 , 6 4 2 . 5 0}\) \\
\hline Total Outstanding Receipts & & \\
\hline
\end{tabular}

Plus Un-Reconciled Bank Statement Lines
\begin{tabular}{llll}
\hline 29 May 2015 & Ridgeway University & INV-0035 \\
\hline 29 May 2015 & Truxton Property Management & Rent \\
\hline 30 May 2015 & City Limousines & (1,181.25) \\
\hline 30 May 2015 & Jakaranda Maple Systems & 100.00 \\
\hline 31 May 2015 & Ridgeway Banking Corporation & DEPOSIT ADV \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline 7 Jun 2015 & 7-Eleven & (15.50) \\
\hline \multicolumn{2}{|l|}{Total Un-Reconciled Statement Lines} & 9,858.95 \\
\hline 20 Jun 2015 & Statement Balance & 17,071.99 \\
\hline
\end{tabular}

\section*{Great job!}

You've reconciled all the transactions for this account

Statement Balance 17 Jun 2015

\begin{tabular}{|l|l|l|}
\hline Imported Date - & Start Date & End Date \\
\hline 8 Jun 2015 & 28 May 2015 & 7 Jun 2015 \\
\hline 8 Jun 2015 & 11 May 2015 & 28 May 2015 \\
\hline 5 Jun 2015 & 13 Apr 2015 & 10 May 2015 \\
\hline 4 Jun 2015 & 13 Mar 2015 & 12 Apr 2015 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{2}{|r|}{Restore} & & \multicolumn{10}{|l|}{No transactions selected} \\
\hline \(\square\) & Date & & Type & Payee & Particulars & Code & Reference & Analysis Code & Spent & Received & Balance & Status \\
\hline \multicolumn{3}{|r|}{28 May 2015} & \multicolumn{2}{|l|}{Opening Balance} & & & & & & & 7,713.04 & \\
\hline \(\square\) & 28 Ma & & debit & O.Greenville & \multicolumn{2}{|l|}{Exps} & & & 29.50 & & 7,683.54 & Deleted \({ }^{\text {- }}\) \\
\hline
\end{tabular}


\section*{Chapter 3: Using Xero to Excel at Sales}


Invoices Paid |Repeating |See all


\section*{Contacts}

What's this?


Import customer and supplier contacts into Xero Import your customer and supplier contacts into Xero using a CSV or TXT file you've created, or exported from another system or Xero organisation.


\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline To & \multicolumn{2}{|l|}{Date} & \multicolumn{2}{|l|}{Due Date} & Invoice \# & Reference & Branding & \multirow[b]{2}{*}{\(\square\)} \\
\hline \(A B C\) Furniture 娄 & 28 Jun 2015 & - & 28 Jun 2015 & \(\checkmark\) & INV-0043 & PO 1234 & Standard \(\quad\) - & \\
\hline Currency GBP British Pound & \(\checkmark\) & & & & & & Amounts are Tax Exclusive & \(\checkmark\) \\
\hline
\end{tabular}

Include files as attachments


\section*{History \& Notes (?)}

Approved by Jon Jenkins on 28 Jun 2015 at 21:19p.m.
INV-0043 to ABC Furniture for 6.72 .
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{2}{|l|}{Hide History (2 entries)} & \multicolumn{2}{|l|}{Add Note / Expected Payment date} & \\
\hline Changes & Date & & User & Details \\
\hline Approved & 28 Jun 2 & 9:19 p.m. & Jon Jenkins & INV-0043 to ABC Furniture for 6.72. \\
\hline Created & 28 Jun 2 & 9:19 p.m. & Jon Jenkins & INV-0043 to ABC Furniture for 6.72. \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{3}{|l|}{Repeat this transaction every} & \multicolumn{2}{|l|}{Invoice Date} & \multicolumn{3}{|l|}{Due Date} & \multicolumn{2}{|l|}{End Date (Optional)} \\
\hline 1 & Month(s) & \(\checkmark\) & 25 Jun 2015 & \(\checkmark\) & Due & of the following month & \(\checkmark\) & \(\checkmark\) & \(\square\) \\
\hline
\end{tabular}

> \begin{tabular}{l} \(\pm\) New Invoice \\ \hline New Invoice \\ New Repeating Invoice \\ \hline Invoice to contact group \\ Training (10) \\ \hline+ Add contact group \end{tabular}

```

\infty

```

Your Xero Network key: 2FAAJ2KTHRVZOSZ11O6XUVLC0J9SXD

\section*{Automatic Sequencing}

Define the number to be used when creating your next invoice, credit note or purchase order. The number will automatically increment with each new document you create.
\begin{tabular}{|l|l|}
\hline Invoice Prefix & Next Number \\
\hline INV- & 0043 \\
\hline
\end{tabular}

Credit Note Prefix
CN -

Import invoices, bills and credit notes into Xero Import invoices, bills and credit notes from another accounting system into Xero using Xero's CSV template.
\begin{tabular}{l}
\begin{tabular}{l}
\(|\)\begin{tabular}{l} 
Invoice Settings ? The \\
Default Branding Theme \\
\hline Very orange invoice! \\
\hline Standard \\
Special projects \\
Very orange invoice! \\
\hline
\end{tabular} \\
\hline
\end{tabular} \\
\hline
\end{tabular}

\section*{Chapter 4: Learning Xero Purchases}



\section*{Contacts}

What's this?


Import customer and supplier contacts into Xero Import your customer and supplier contacts into Xero using a CSV or TXT file you've created, or exported from another system or Xero organisation.

\section*{Contacts > \\ ABC Furniture}

What's this?
+ New... - Send Statement Merge Archive

ABC Furniture


Bills you need to pay



\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline Item & Description & Qty & Unit Price & Account & Tax Rate \({ }^{+}\) & Region & Amount GBP \\
\hline GB1-White: Golf balls white single & Golf balls - white single. Wholesale catalog item \#020812-1 & 600.00 & 4.20 & 300 - Purchases & 20\% (VAT on Expenses) & & 2,520.00 \\
\hline
\end{tabular}


园 Print PDF


Bill Options *

Make a payment?
\begin{tabular}{l} 
Amount Paid \\
\hline 3024.00 \\
\hline
\end{tabular} Date Paid
\begin{tabular}{|l|l|}
\hline 4 Jul 2015 & \\
\hline
\end{tabular}

\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{5}{|l|}{History \& Notes ?} \\
\hline \multicolumn{5}{|l|}{Approved by Jon Jenkins on 4 Jul 2015 at 14:01p.m. 123456 from ABC Furniture for \(3,024.00\).} \\
\hline Hide His & ntries) & Add Note & & \\
\hline Changes & Date & & User & Details \\
\hline Approved & 4 Jul 20 & 2:01 p.m. & Jon Jenkins & 123456 from ABC \\
\hline Created & 4 Jul 20 & 1:11 p.m. & Jon Jenkins & 123456 from ABC \\
\hline
\end{tabular}



Your Xero Network key: 2FAAJ2KTHRVZOSZ11O6XUVLC0J9SXD



\section*{Allocate balance on Credit Note test}
\begin{tabular}{|c|c|c|c|c|}
\hline Bill & Date & Billed & Amount Due & Amount to Credit \\
\hline \(\square\) Bill & 10 Jun 2015 & 130.00 & 130.00 & \\
\hline \multicolumn{5}{|l|}{Cash refund} \\
\hline & & & Outstanding Credit Balance & 5.00 \\
\hline & & & Total Amount to Credit & 0.00 \\
\hline & & & Remaining Credit & 5.00 \\
\hline & & & & \\
\hline & & & Allocate Credit & Cancel \\
\hline
\end{tabular}

\section*{Chapter 5: Processing Payroll}

\section*{Payroll Accounts}

Completed
\begin{tabular}{|c|c|c|c|c|c|}
\hline \multicolumn{6}{|l|}{Organisation} \\
\hline \multicolumn{2}{|l|}{Bank Account (3)} & \multicolumn{2}{|l|}{PAYE Liability Account} & \multicolumn{2}{|l|}{Wages Expense Account} \\
\hline Learning Xero Ltd & \(\checkmark\) & 825: PAYE Payable & \(\checkmark\) & 477: Salaries & \(\checkmark\) \\
\hline Wages Payable Account & & NIC Liability Account & & Employers NIC Account & \\
\hline 814: Wages Payable - Payroll & \(\checkmark\) & 825: PAYE Payable & \(\checkmark\) & 479: Employers National Insurance & \(\checkmark\) \\
\hline
\end{tabular}

\section*{Payroll Payments \& Tracking}

BACS Service User Number (SUN) (optional) Employee Groups (optional)

\section*{123456}

Region

(V) Your settings have been saved.

Pick when your employees will get paid.

Add Pay Calendar
Payroll Calendar



\section*{HMRC}

Employer PAYE Reference
\begin{tabular}{|c|c|c|c|c|}
\hline Office Number & & Reference Number & Accounts Office Reference & COTAX reference (3) (optional) \\
\hline \(123 *\) & 1 & A246 & 123PA00045678 & 2234567890 \\
\hline
\end{tabular}

Self Assessment Unique Tax Reference (SA UTR) © (optional)

Are you eligible for Small Employers Relief? (3)
- No Yes

Employer Contracted-Out Number (ECON) (optional)
E3567891A

Will you be claiming the Employment Allowance?
- No Yes

\section*{RTI Submission}

User ID
\(\square\)
\(\square\)

Are you submitting to RTI as an agent?
- No Yes


\section*{Employee Permissions (optional)}

This employee will have permission to perform the following tasks.
- Approve Time Off

\begin{tabular}{|c|c|c|}
\hline \multicolumn{2}{|l|}{Add Salary \& Wages} & \(x\) \\
\hline \multicolumn{3}{|l|}{Regular Earnings Type} \\
\hline Regular Hours & & \(\checkmark\) \\
\hline \multicolumn{3}{|l|}{Salary \& Wages Type} \\
\hline Salary & & \(\checkmark\) \\
\hline Salary Amount & Hours per We & \\
\hline 15,000.00 & 30 & \\
\hline \multicolumn{3}{|l|}{Effective Date} \\
\hline \multirow[t]{2}{*}{08 Aug 2015} & & \\
\hline & Add & Close \\
\hline
\end{tabular}



\section*{Deductions ©}

Deduction Typ

Invite to My Payroll

Total Payroll Last Month
\begin{tabular}{|l|}
\hline \multicolumn{1}{|c|}{ New task } \\
\hline Pay Run \\
Employee \\
\hline Time off \\
\hline
\end{tabular}
\begin{tabular}{|l|r|r|r|}
\hline Pay Runs & \multicolumn{4}{|c|}{} \\
\hline Pay Period & Total Amount & Payment Date & Status \\
\hline Weekly ending 11 Jul 2015 & 376.92 & 12 Jul 2015 & Draft \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline \multicolumn{2}{|l|}{New Time Off Request} & * \\
\hline \multicolumn{3}{|l|}{Employee} \\
\hline Jack Allan & & \(\checkmark\) \\
\hline \multicolumn{3}{|l|}{Type of Request} \\
\hline Holiday & & \(\checkmark\) \\
\hline \multicolumn{3}{|l|}{Description} \\
\hline \multicolumn{3}{|l|}{Holiday} \\
\hline Start Date & \multicolumn{2}{|l|}{End Date} \\
\hline 10 Aug 2015 曲 & 17 Aug 2015 & 㡭 \\
\hline Pay Period & & Hours \\
\hline Week ending 15 Aug 2015 & & 40 \\
\hline Week ending 22 Aug 2015 & & 8 \\
\hline & Approve & Cancel \\
\hline
\end{tabular}



Earnings ©
\begin{tabular}{|c|c|c|c|c|}
\hline Earnings Type & & & Rate & Amount \\
\hline Regular Hours & 90.0000 & HOURS & 9.920635 & 892.86 \\
\hline Public Holiday (Summer Bank Holiday) & 6.0000 & HOURS & 9.920635 & 59.52 \\
\hline + Add New Earnings & \multicolumn{3}{|c|}{Total Earnings} & 952.38 \\
\hline
\end{tabular}

\section*{Reset Payslip}

\section*{Confirm Pay Run}

By completing this pay run, payments will be posted to your accounts and the Full Payment Submission (FPS) will be sent to HMRC.

If you have recently made changes to your login credentials, update them in HMRC Settings.

Email Payslips

Download Payslips

\section*{Current RTI Submissions}

It can take HMRC up to 48 hours to accept or decline a submission. To access submissions older than 12 months, click on the "History' tab.

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multicolumn{7}{|l|}{Calculate your taxes} \\
\hline \multicolumn{6}{|l|}{View pay run and employer recovery details for each tax period} & Download P32 PDF \\
\hline Tax Period & & PAYE & Student Loans & NICs & Recoveries & Amount Due \\
\hline * Month 4 (06 Jul-05 Aug) & P32 Details & 501.20 & 137.00 & 841.19 & -448.91 & 1,030.48 \\
\hline Pay Run Monthly & FPS & 501.20 & 137.00 & 841.19 & & \\
\hline Employment Allowance & & & & & -448.91 & \\
\hline VMonth 3 (06 Jun - 05 Jul) & P32 Details & 489.80 & 150.00 & 876.91 & -468.02 & 1,048.69 \\
\hline
\end{tabular}
\begin{tabular}{|lll|}
\hline Scheduled Monthly EPS & & \\
\hline Tax Period & & \\
\hline Month 4 (06 Jul- 05 Aug) & & \\
\hline Reason for EPS & & \\
Report CIS Suffered & & \\
\hline
\end{tabular}

\section*{Chapter 6: Xero Expenses and Xero Touch}


> Save \& Add Another Receipt


\begin{tabular}{|l|l|}
\hline \multicolumn{1}{|c|}{ Current Claim } & Previous Claims \\
\hline Status & Date Submitted \\
\hline Pending & 24 Jul 2015 \\
\hline Approved & 15 Jul 2015 \\
\hline Paid & 15 Jul 2015 \\
\hline Paid & 15 Jul 2015 \\
\hline
\end{tabular}


View Expense Claim Summary Report

\section*{Authorise Expense Claim}

All receipts have been Approved or Declined. This expense claim can now be authorised.

\begin{tabular}{|c|c|c|c|c|c|}
\hline Amount Paid & \multicolumn{2}{|l|}{Date Paid} & Paid From & \multirow[t]{2}{*}{Reference} & \multirow[b]{2}{*}{Paid} \\
\hline 37.20 半 & 31 Jul 2015 & \(\checkmark\) & 090 - Business Bank Acci - & & \\
\hline
\end{tabular}

\section*{Void Expense Claim}


\(\bullet \bullet \bullet \circ\) O2-UK چ 13:57 © \$ -
Cancel

\section*{New Receipt}
Add

D Coffee
\(\Omega\) The Quay

百
Spent today
\(\boxminus\) I want to be repaid
Paid with a personal bank account
:

Total incl. tax \(\checkmark\)

\section*{Chapter 7: Managing Inventory}
\begin{tabular}{|l|l|l|l|l|l|l|l|l|l|}
\hline Item & Description & Quantity & Unit price & Disc \% & Account & Tax rate & Region & Amount GBP \\
\hline \begin{tabular}{l} 
BOOK: Fish \\
out of Water: \\
Finding Your \\
Brand
\end{tabular} & \begin{tabular}{l} 
Fish out of Water: Finding Your \\
Brand
\end{tabular} & 1.00 & 19.95 & & 200 - Sales & \begin{tabular}{l} 
20\% (VAT on \\
Income)
\end{tabular} & & \\
\hline
\end{tabular}
+ Add Item

None

BOOK: Fish out of Water:
Finding Your Brand

GB1-White: Golf balls - white single
\begin{tabular}{|c|c|c|c|c|c|}
\hline Item Code Item & \multicolumn{2}{|c|}{Item Name} & & & \\
\hline BOOK Fish & \multicolumn{2}{|l|}{Fish out of Water: Finding Your Brand} & & & \\
\hline \(\bigcirc\) I track this item & \multicolumn{5}{|l|}{\begin{tabular}{l}
? This treats your item as a tracked inventory asset. Xero will record the quantity on hand and prevent you selling below a quantity of zero. \\
Note: this option can not be changed once you have recorded transactions against the item.
\end{tabular}} \\
\hline \multirow[t]{2}{*}{\(\checkmark\) I purchase this item} & Unit Price & Purchases Accou & & \multicolumn{2}{|l|}{Tax Rate} \\
\hline & 15.95 & 300 - Purchases & 常 & 20\% (VAT on Expenses) & \(\checkmark\) \\
\hline \multicolumn{6}{|c|}{Purchases Description (for my suppliers)} \\
\hline \multicolumn{6}{|c|}{Fish out of Water: Finding Your Brand} \\
\hline \multirow[t]{4}{*}{\(\checkmark\) I sell this item} & Unit Price & Sales Account & & Tax Rate & \\
\hline & 19.95 & 200 - Sales & 尝 & 20\% (VAT on Income) & - \\
\hline & \multicolumn{5}{|l|}{Sales Description (for my customers)} \\
\hline & \multicolumn{5}{|l|}{Fish out of Water: Finding Your Brand} \\
\hline
\end{tabular}
\begin{tabular}{|l|c|}
\hline Import 7 & Export 7 \\
\hline Items & \\
\hline \multicolumn{3}{|l|}{} & \\
\hline Opening Balances & \(\square\) \\
\hline
\end{tabular}

\section*{What would you like help with today?}
\(\boxtimes\) User Guide \(\downarrow\) \& FAQs \(\downarrow\) Tutorial Videos \(\downarrow\) Q community

Import inventory items into Xero
If you have multiple inventory items to enter in Xero, you can import the new items in one go using our CSV template.


\section*{What would you like help with today?}

User Guide

Enter opening balances for tracked inventory items
Import opening balances for your tracked inventory items, after you've added your tracked inventory items in Xero.

\begin{tabular}{|l|}
\hline Export 7 \\
\hline CSV \\
\hline PDF \\
\hline
\end{tabular}

\begin{tabular}{|r|r|r|}
\hline Qty & Unit Price & Account \\
\hline 10.00 & 20.00 & 630 - Inventory \\
\hline & & \\
\hline
\end{tabular}
\begin{tabular}{|llll|}
\hline Date & Type & Transaction & Reference \\
\hline \(\mathbf{3 1 \text { Jul 2015 }}\) & & Opening Balance & Debit \\
\hline 1Aug 2015 & INV & ABC Furniture - Company Branded T-Shirt Large Black. Order Code \(\# 2412\) & \(\mathbf{0 . 0 0}\) \\
\hline Total & & Closing Balance & 12645 \\
\hline \(\mathbf{3 1 \text { Aug 2015 }}\) & & & 200.00 \\
\hline
\end{tabular}
\begin{tabular}{|lll}
\hline\(\square\) TSL - Black & T-Shirt Large Black & \(20.00 \quad 40.00\) \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|}
\hline \multicolumn{6}{|l|}{Recent Transactions} \\
\hline Date & Type & Reference & Quantity & Unit Price & Total \\
\hline 1 Aug 2015 & Bill & 12645 & +10 & 20.00 & 200.00 \\
\hline 31 Mar 2014 & Opening Balance & & +5 & 20.00 & 100.00 \\
\hline
\end{tabular}
\begin{tabular}{|ll|}
\hline Sales & \\
\hline Unit Price & 40.00 \\
\hline Account & 200 - Sales \\
Tax Rate & \(20 \%\) (VAT on Income) \\
Description & Company Branded T-Shirt Large Black. Check out our website for other offers! \\
\hline
\end{tabular}
\begin{tabular}{|l|l|l|r|r|}
\hline \multicolumn{2}{|l|}{ Item } & \multicolumn{1}{l}{ Description } & Qty & Unit Price \\
\hline\(\vdots\) & \begin{tabular}{l} 
TSL- Black: \\
T-Shirt Large \\
Black
\end{tabular} & \begin{tabular}{l} 
Company Branded T-Shirt Large \\
Black. Check out our website for \\
other offers!
\end{tabular} & 3.0000 & 40.00 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|}
\hline Date & Type & Transaction & Reference & Debit & Credit \\
\hline 1 Aug 2015 & INV & Basket Case - Company Branded T-Shirt Large Black. Check out our website for other offers! & INV-0043 & & 320.00 \\
\hline Total & & & & & 320.00 \\
\hline 31 Aug 2015 & & Balance & & & 320.00 \\
\hline
\end{tabular}
\begin{tabular}{|ll|}
\hline Purchases & \\
\hline Unit Price & 20.00 \\
\hline Cost of Goods Sold Account & 310 - Cost of Goods Sold \\
Tax Rate & No VAT \\
\hline Description & Company Branded T-Shirt Large Black. Order Code \#2412
\end{tabular}
\begin{tabular}{|lllc|}
\hline Date & Type & Transaction & Reference \\
\hline 1 Aug 2015 & Basket Case & Debit \\
\hline Total & & 160.00 \\
\hline 31 Aug 2015 & Balance & \(\mathbf{1 6 0 . 0 0}\) \\
\hline
\end{tabular}
\begin{tabular}{|lllll}
\hline Date & Type & Transaction & Reference & Credit \\
\hline \(\mathbf{3 1 \text { Jul 2015 }}\) & & Opening Balance & & \\
\hline 1 Aug 2015 & Basket Case & & \\
\hline 1 Aug 2015 & INV & ABC Furniture - Company Branded T-Shirt Large Black. Order Code \#2412 & \\
\hline Total & & & 160.00 \\
\hline \(\mathbf{3 1 \text { Aug 2015 }}\) & & Closing Balance & \(\mathbf{1 2 6 4 5}\) & \\
\hline
\end{tabular}

\section*{Chapter 8: Real-Time Reporting}

\begin{tabular}{|l|}
\hline Position Reports \\
Show how your business is positioned \\
Aged Payables \\
\(\hat{1}\) Aged Receivables \\
\(\hat{\Delta}\) Balance Sheet \\
\hline
\end{tabular}

\section*{Favourites}

Aged Payables

Aged Receivables

Balance Sheet


\section*{Save as Draft}

\section*{Summary \\ Draft (0) \\ Published (0) \\ Filed with HMRC (0) \\ Archived (0)}

\section*{Publish}
\begin{tabular}{|lr|}
\hline Title \& Details & \\
\hline Title & \\
\hline Aged Receivables & * \\
\hline Subtitle & \\
\hline Demo Company (UK) & \\
\hline Report date \\
\hline 19 July 2015 \\
\hline Author \\
\hline Jon Jenkins \\
\hline
\end{tabular}


\section*{Performance Reports}

Show how your business is performing based on revenue and expenses.
Budget Summary \(\quad\) Inventory Items Summary
Common Formats Compare Periods Show Date Range

Current and previous 3 months | Year to date progress | Month to date progress | Current financial year | Actual vs Overall budget Compare regions



\begin{tabular}{|c|c|c|c|c|}
\hline Item & Current Unit Price & Quantity Sold & Total & Average Price \\
\hline BOOK - Fish out of Water: Finding Your Brand & 19.95 & 101.0 & 2,011.62 & 19.92 \\
\hline GB1-White - Golf balls - white single. Please reorder with cod... & 5.60 & 41.0 & 192.27 & 4.69 \\
\hline PM-BR - Project management \& implementation - branding wor... & 250.00 & 2.0 & 458.33 & 229.17 \\
\hline Support-M - Desktop/network support via email \& phone.Per mont... & 541.25 & 4.0 & 1,804.16 & 451.04 \\
\hline Train-MS - Half day training - Microsoft Office & 500.00 & 3.0 & 1,250.01 & 416.67 \\
\hline Total & & 151.0 & 5,716.39 & 37.86 \\
\hline \multicolumn{5}{|l|}{Summary} \\
\hline Sales by item & & & 5,716.39 & \\
\hline Other sales & & & 13,164.00 & \\
\hline Cash sales & & & 0.00 & \\
\hline Credits & & & (433.29) & \\
\hline Total Sales & & & 18,447.10 & \\
\hline
\end{tabular}


\section*{Budget Manager}
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline Select Budget & \multicolumn{3}{|c|}{Start} & \multicolumn{2}{|l|}{Actuals} & \multicolumn{2}{|l|}{Period} \\
\hline Overall Budget & \({ }^{2}\) & Apr 2015 & \(\checkmark\) & 3 months & \(\checkmark\) & 12 months & \(\checkmark\) \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multicolumn{7}{|l|}{Overall Budget} \\
\hline & Jan-15 & Feb-15 & Mar-15 & Apr-15 & May-15 & Jun-15 \\
\hline \multicolumn{7}{|l|}{Income} \\
\hline Interest Income (270) & 0 & 0 & 0 & 0 & 0 & 0 \\
\hline Other Revenue (260) & 0 & 0 & 0 & 0 & 0 & 0 \\
\hline Sales (200) & 1,250 & 417 & 1,000 & 500 & 6,000 & 6,000 \\
\hline Total Income & 1,250 & 417 & 1,000 & 500 & 6,000 & 6,000 \\
\hline
\end{tabular}

```

Reports ,
Overall Budget

```

Account:
From: To:
\begin{tabular}{|l|l|}
\hline 31 Jul 2015 & \\
\hline
\end{tabular}
\(\square\) Cash Basis
- Show in GBP

Filter by Region:
Do not filter

Fewer options
\begin{tabular}{|l|l|l|l|}
\hline \multicolumn{4}{|l|}{ Date: } \\
\multicolumn{1}{l|}{ Sort by: } \\
\hline 18 Jul 2015 & \(\boldsymbol{}\) & Account Name & \(\boldsymbol{\nabla}\) \\
\hline
\end{tabular}



Group Accounts

Choose a name and position for these accounts:
Group name:
Establishment
Place in:
Less Operating Expenses
Show summary only
Add accounts to this group if:
Account code begins with:
Account code is within range:
- Do not automatically add accounts to this group


Layout Details
Layout Name
new p\&d
Layout Description (optional)

Make this the default Profit \& Loss for all users

Choose layout...
Create new layout...

Standard view

\section*{Chapter 9: Supercharging Xero with Add-ons}

\begin{tabular}{|l|l|}
\hline Browse by category & Browse by industry \\
Bills + Expenses & Invoicing + Jobs \\
Conversions & Other \\
CRM & Payments \\
Custom-made integration & Payroll + HR \\
Debtor tracking & Point of Sale \\
Documents & Reporting \\
eCommerce & Time Tracking \\
Finance & Xero Practice Manager \\
Inventory & \\
\hline
\end{tabular}

Featured add－ons
Explore our featured add－on business applications．

\section*{HARVEST}

Harvest
invoicing＋JOBS，TIME TRACKING
Simple time tracking，powerful reporting，and quick invoicing． Trusted by over 10，000 businesses in more than 100
countries
人七心人
See 10 reviews

\section*{Workflow max}

WorkflowMax
INVOICING＋JOBS，TIME TRACIING
A Xero product offering all－in－one workflow．5000＋service businesses trust WorkflowMax for quotes，time sheets，job management，invoices and more．

See 49 reviews

\section*{\(\underset{\substack{\text { receipt } \\ \text { bank }}}{ }\)}

\section*{Receipt Bank}

XERO PRACTICE MANAGER，BILLS＋ EXPENSES

Receipt Bank converts those annoying bits of paper－receipts and invoices－into Xero data！

See 171 reviews

eWay
payments
Get paid on time with eWAY processing your online invoice payments．Receive instant credit card payments to boost cashflow and smash receivables．

人 人 人 人 人
See 18 reviews
\begin{tabular}{|c|c|}
\hline \multicolumn{2}{|l|}{Search} \\
\hline & \multirow[t]{2}{*}{Search Results} \\
\hline receipt bank & \\
\hline Q & Product Announcement：Receipt Bank Practice Platform increased \\
\hline All Discussions & functionality and insight \\
\hline Manager＇s Choice & Rebecca Drake \\
\hline Discussions You＇ve Started & Marketing Executive at Receipt Bank \\
\hline Discussions You＇re & We know many of you Xero users take advantage of the＇locked date＇functionality to ensure accounts are closed and in order before deadlines．This date is now visible within Receipt ．．． \\
\hline Pending Submissions & ——— Product Announcement：Practice Platform increased functionality and insight－\(\quad\) Receipt Bank receipt－bank．com \\
\hline & At Receipt Bank we have never been backward about expressing our goal to constantly evolve our offering in order to make the lives of our users more productive everyday．Today we are delighted to announce the most recent additions to．．．Read more， \\
\hline & Like（12）－Comment－Follow－ 1 month ago \\
\hline & d José Nunes，Nelson Da Silva and 10 others like this \\
\hline & Add a Comment．．． \\
\hline
\end{tabular}

\section*{Custom-made integration}

Find an approved Xero API developer to connect your proprietary systems to Xero. If you are connecting applications to Xero or building your own, there are developers available to assist.

Showing 22 'Custom-made integration' Add-ons





\section*{Reminder 1 \\ 3 days before Due Date}

Reminder 2
3 days after Due Date
Reminder 3
14 days after Due Date
Reminder 4
30 days after Due Date

Reminder 5
45 days after Due Date

Grouped Reminder
Merges multiple outgoing reminders
into one per day

Email Reminder 1




\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{12}{|l|}{1 CUSTOMER} \\
\hline Customer Satisfaction & 71.4\% & 80\% & \(\times\) & \(\nabla\) & -1.7\% & 71.4\% & 1 & 2 & 3 & 4 & 5 \\
\hline New Customers & 87 & 50 & \(\checkmark\) & A & 12 & 87 & 1 & 2 & 3 & 4 & 5 \\
\hline Lost Customers* & 70 & 25 & \(\times\) & \(\nabla\) & -8 & 70 & 1 & 2 & 3 & 4 & 5 \\
\hline \multicolumn{12}{|l|}{J MARKETING} \\
\hline New versus Repeated Business & - & 37\% & - & & - & - & & & - & & \\
\hline Avg sales per customer & £6,398.28 & £3,000.00 & \(\checkmark\) & \(\nabla\) & -2.3\% & £6,398.28 & 1 & 2 & 3 & 4 & 5 \\
\hline Avg sales per transaction & £6,410.56 & £650.00 & \(\checkmark\) & A & 5.1\% & £6,410.56 & 1 & 2 & 3 & 4 & 5 \\
\hline \multicolumn{12}{|l|}{K STAFF} \\
\hline \% of staff who receive regular performance reviews & 82.2\% & 75\% & \(\checkmark\) & A & 4\% & 82.2\% & 1 & 2 & 3 & 4 & 5 \\
\hline Average Training days per Employee & \(\checkmark\) & 3 days & - & & \(\checkmark\) & - & & & \(\checkmark\) & & \\
\hline
\end{tabular}


\begin{tabular}{|c|c|}
\hline \multicolumn{2}{|l|}{NEW INSIGHT} \\
\hline Asset Balances Batance Sheet & Average Invoice Amount Debtors \\
\hline This insight will alert when a credit is assigned to assets (ignoring depreciation of assets) & This insight will alert when the average invoice reaches or is over the specified threshold. \\
\hline Bank Balance Bank & Directors Loan Account Bolance Sheet \\
\hline This insight will alert when a bank balance drops or exceeds the specified threshold of \(£ x\). & This insight will alert when there is a debit balance against this code. \\
\hline Liability Balances Batance Sheet & Mis-Posted Bills Creditors \\
\hline This insight will alert when a debit is assigned to liabilities. & This insight will alert when bills have been mis-posted. \\
\hline
\end{tabular}


\section*{Chapter 10: Xero Tips and Tricks}


\footnotetext{
Kero through Goo \(\times \sqrt{2}\) Google Apps Marketplace \(\times\) M Inbox - jon.jenkins@smar \(\times \sqrt{ }\)
https://login.xero.com/?username=yourname@yourdomain.co.uk
}

\section*{Getting Started with the Demo Company}

Try out the features and get familiar with Xero using your own demo organisation.
- Watch the Getting Started tour.
- Here's 10 things you can try out in Xero.

There is full online help in Xero and you can always contact Xero Support at anytime to ask us a question.

\(\boxtimes\) User Guide \(\boxtimes\) FAQs \(\boxtimes\) Tutorial Videos \(\boxtimes\) Community our inventory movements and see how they change week to week. I feel I should be able to do this

D Comparative balances
Comparative balances are the 'finalised' balances from previous years that you want to use for comparison in the financial reports in Xero.


\section*{Standard user role}

The Standard user role has almost full access to Xero, with optional access to cash coding and an optional restriction, 'No Reports'.


Adviser user role
The Adviser user role has full control over the accounts, with the same access to Xero as Standard users, but with extra permissions.

\section*{Cashbook Client user role}

The Cashbook Client user role has access to bank accounts and expense claims, with more restricted access to contacts, reports and settings.


\section*{Lock Dates}

Lock dates stop data from being changed for a specific period. You can change these at any time.
Stop all users (except advisers) making changes on and before
31 May 2015 -

Stop all users making changes on and before
```

28 Feb 2015 -

```

```

Page 1 v of 3 (53 total items) Showing 25 V}\mathrm{ items per page

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