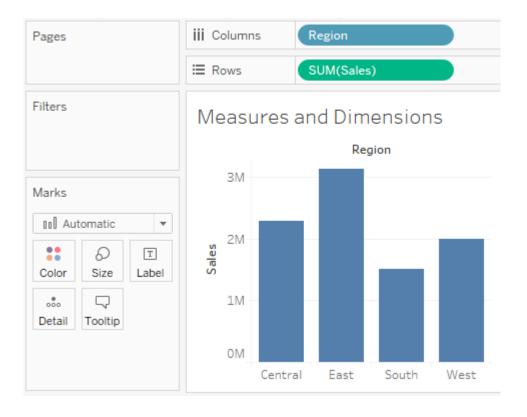
## Chapter 1: Creating Your First Virtualizations and Dashboard

$\Rightarrow \leftarrow \rightarrow \square$	⊖- Supersto	ore		Connection Live	) Extract	Filters 0   Add
Connections Add Superstore Text File Files	Superstore.csv					
Superstore.csv     New Union	I III Sort fields Da	ata source order	•	Show aliases	Show hidden fields	1.000 <i>⇒</i> rows
	Abc Superstore.csv Category	Superstore.csv City	Abc Superstore.csv Container	# Superstore.csv Customer ID	Abc Superstore.csv Customer Name	Abc Superstore.csv Customer Segment
	Paper	Lombard	Small Box	3035	Mark Bailey	Home Office
	Paper	Lombard	Wrap Bag	3035	Mark Bailey	Home Office
	Pens & Art Supplies	Southbury	Wrap Bag	3385	Daniel Richmond	Corporate
II. Go ti	Coachella	Small Box	3133	Kristine Singleton	Corporate	
O Data Source Sheet 1						

		K · ₩ ↓ E ↓ F <u>2</u> · Ø · T Ø Standa	ard 🔹 🛄 - 🖵 📑 Show Me
Data Analytics +	Pages	III Columns	
Superstore	4	E Rows	
Dimensions III P 👻			
Abc Category	Filters	Sheet 1	- <b>19</b> - 19
City			
Abc Container		Drop field h	
# Customer ID Abc Customer Name -	Marks		
Abc Customer Name	T Automatic 🔻	5	
Abc Department			
Abc Item	Color Size Text		
# Item ID			
💾 Order Date	oto Detail Tooltip		
# Order ID Abc Order Priority	roomp	Drop field Drop field h	
Postal Code     +		field Drop field he	
Measures			
# Discount			
# Order Quantity			Select or drag data Use the Shift or Ctrl key to
# Product Base Margin			select multiple fields
# Profit # Sales			
# Shipping Cost			
7 Data Source Sheet 1		💪 Joshua Milligar	1.▼



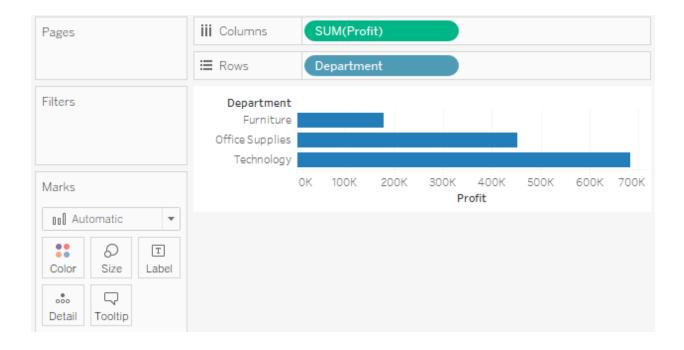
iii Columns	Region		
E Rows			
	Regio	on	
Central	East	South	West

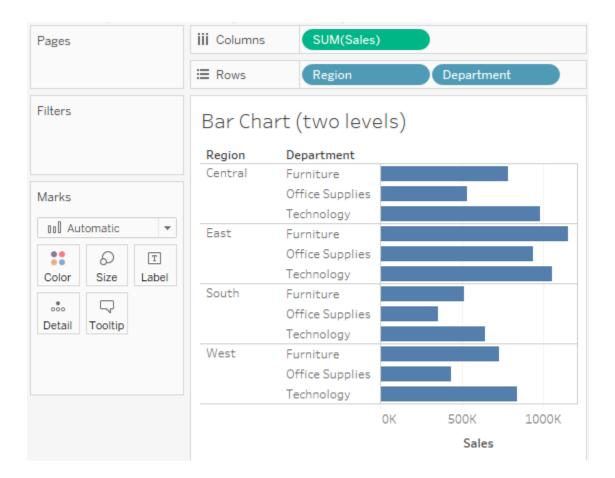
iii Columns	
E Rows	Regior
Region	
Central	
East	
East South	

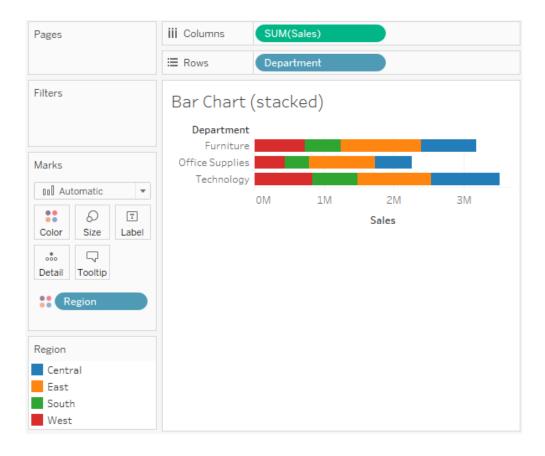
Region	
Region	
Central	
East	
South	
West	

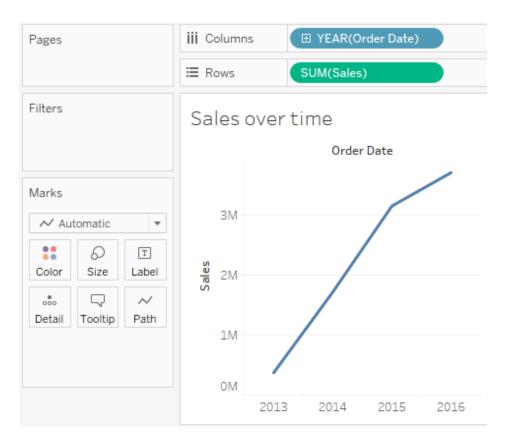
iii Colum	ns	SUM(S	ales)						
⊞ Rows									
01	M 1M	2M	ЗM	4M S	5M ales	6M	7M	8M	9M

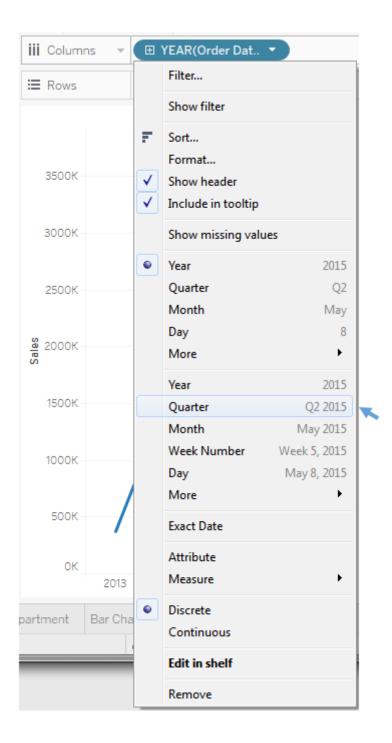
Pages	iii Columns	SUM(Sales)
	≣ Rows	Department
Filters	Sales by De Department Furniture	
Marks	Office Supplies Technology	
Image: Automatic     Image: Automatic       Imag		OM 1M 2M 3M Sales

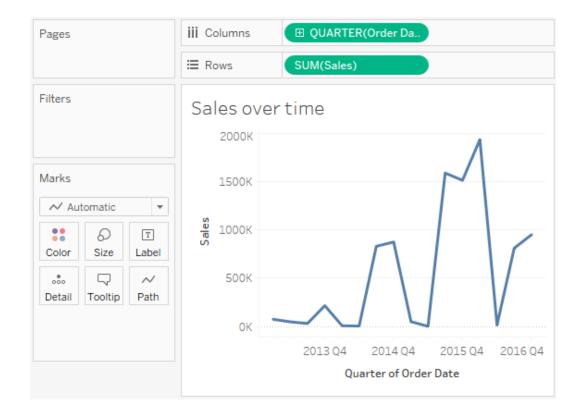


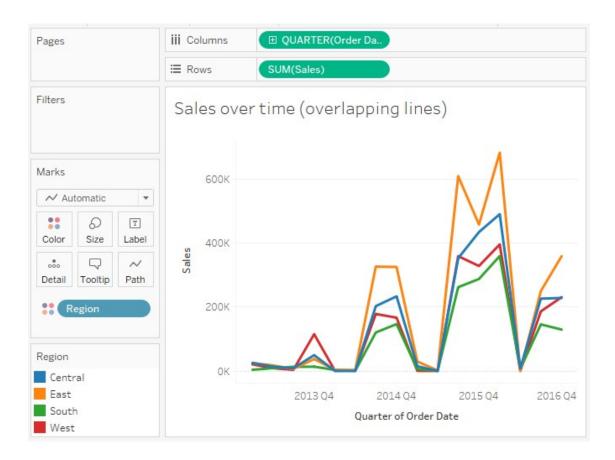




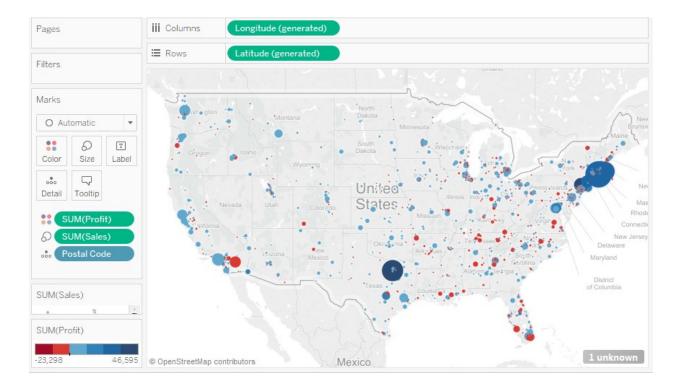








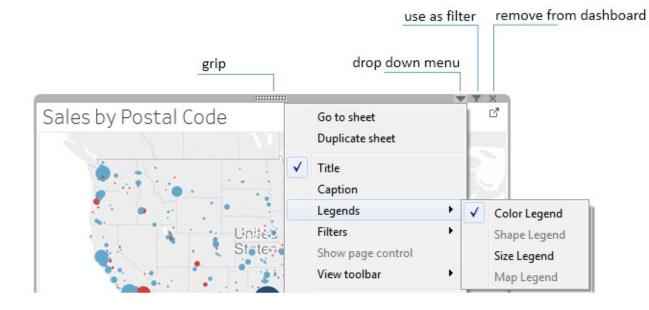




Edit Colors [Profit]	×
Palette:	
Red-Blue Diverging	-
-23,298	46,595
Stepped Color 6	
Reversed	
Use Full Color Range	
Include Totals	Advanced >>
Reset OK Cancel	Apply

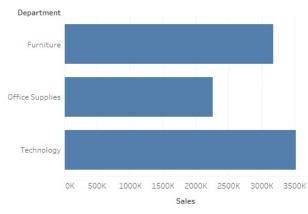


Dash	nboard	L	ayout.		¢		
Device Preview							
Size							
Desk	top Browser (100	00 ;	x 800)	*			
Shee	ets						
ılı 🛔	Measures and D	)im	ensions				
u.,	Sales by Depart	me	nt				
<u>II</u>	Bar Chart (two l	eve	els)				
ıll [	Bar Chart (stacl	ked	)				
ılı [	Bar Chart (expe	rim	entation)				
u.	Sales over time						
ıll 🤇	Sales over time	(ov	erlappi				
ıll 🔇	Sales over time	(m	ultiple r				
ıll 🔇	Sales by State						
Ш. (	Sales by Postal	Co	de				
11	Show Me						
Obje	cts						
	Horizontal (	~	Image				
	/ertical	۲	Web Page				
А	Text (		Blank				
	Tiled	F	Floating				
√ S	how dashboard	ltit	le				



#### Superstore Sales

Sales by Department

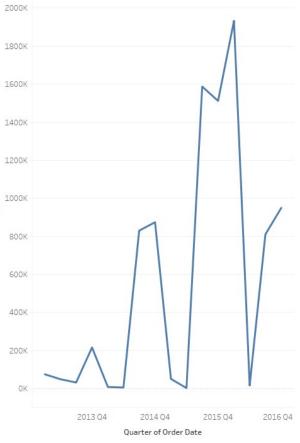


## 1800K 1600K 1400K 1200K Sales 1000K

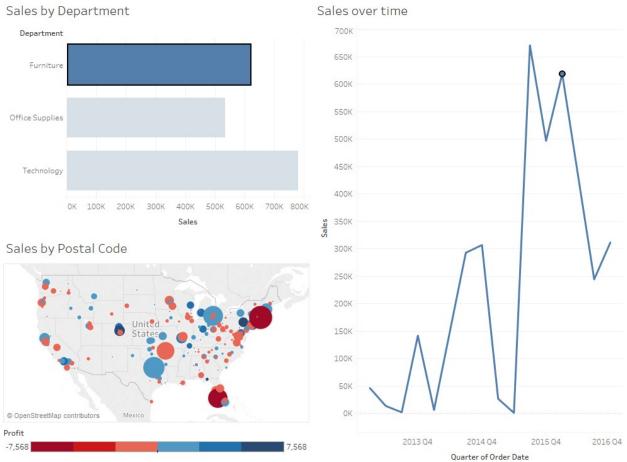
Sales over time

Sales by Postal Code



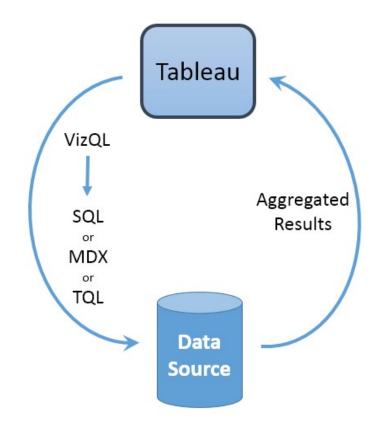


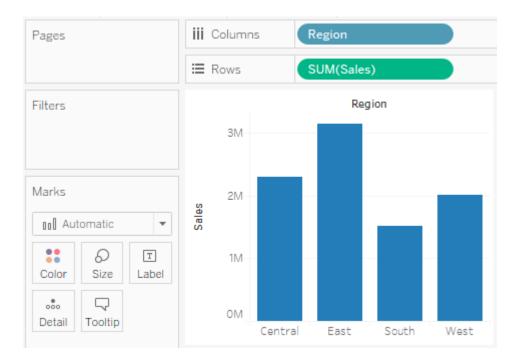
### Superstore Sales



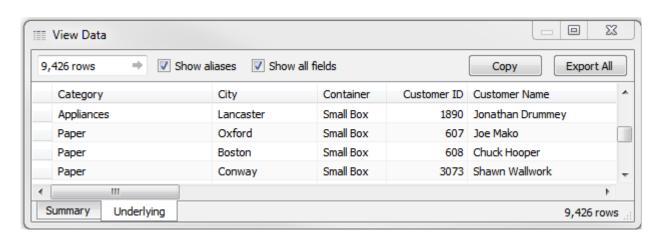
#### Sales over time

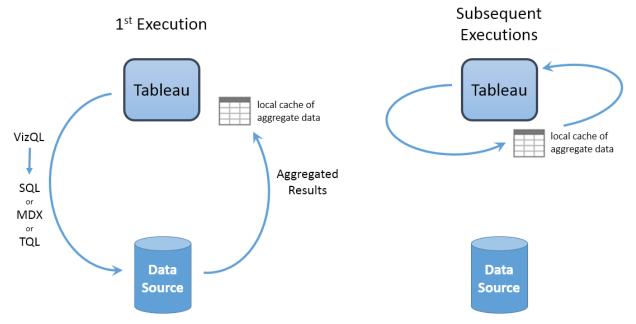
## Chapter 2: Working with Data in Tableau



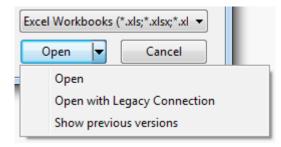


	View Dat	a			
	Show alia	ses		Сору	Export All
	Region	Sales			
	West	2,002,353			
	South	1,511,949			
	East	3,143,122			
	Central	2,294,603			
s	ummary	Underlying	1		4 rows





File     Data     Server     Window     Help       1 $\leftrightarrow$ $\rightarrow$ $\square$	4 ⊖• Order	s and Re	eturns	6 Connecti O Live	on	7 Filters it Refresh 0 Add
2 Connections Ad	id 5			Extract w	vill include subset of da	ita.
Superstore Excel	Orders			Returns		
3 Sheets ,	P 8 III Sort fields	5 Data source	e order 💌	Show al	iases 🗌 Show hidde	n fields 40 ⇒ rows
Returns	9 Orders Category	Orders City	Abc Orders Container	# Orders Customer ID	Abc Orders Customer Name	Abc Orders Customer Segment
	Office Machines	Kenner	Jumbo Drum	2480	Rhonda Tuttle	Corporate
	Office Machines	Hampton	Jumbo Drum	2001	Herman Leach	Home Office
	Office Machines	Houston	Jumbo Drum	1999	Priscilla Kane	Home Office
O Data Source Tableau Pardaign	ns Connect to Excel Con	nect to SQL Ser	ver Connect to Goog	gle Sheets Data Blend	ding 🖳 🗄 🕅	

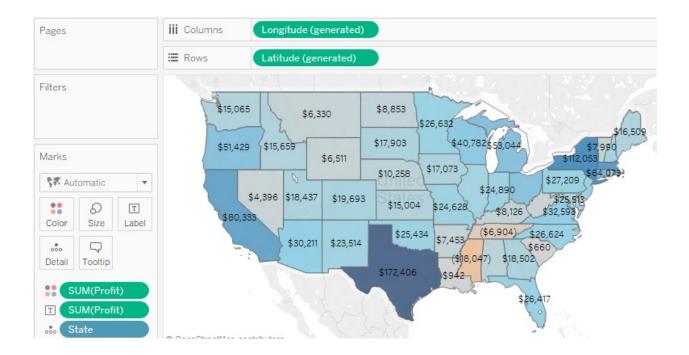


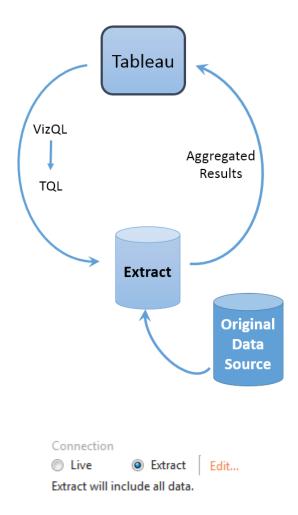
Micros	oft SQL Server	×
Ser <u>v</u> er:	,\TDS	
<u>D</u> atabase:	Optional	
Enter inform	ation to sign in to the database:	
● Use <u>W</u> in	dows Authentication (preferred)	
🔘 Us <u>e</u> a sp	ecific username and password:	
<u>U</u> sern	ame:	
<u>P</u> assw	ord:	
Require Read un	SSL committed da <u>t</u> a	
Initial SQL	Sign In	

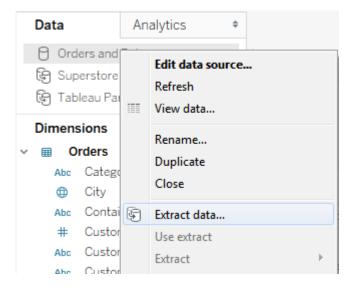
Connections	Add
.\TDS Microsoft SQL Server	
Database	
Hospital	*
Table	Q
📰 Discharge Details	
📰 Hospital Visit	
Hospital_Visits	
III Patient	
📰 Patient Visit	
Primary Physician	
📆 New Custom SQL	
Stored Procedures	Q
Get_Active_Doctors	
Get_Patient_Diagnoses	
Get_Patient_Treatments	



			Signed in as jmilligan@vizpainte
arch by Sheet Title or by URL (https://doc	s.google.com/spreadsheets/d/{Goog	leSheetsID} )	Seard
lame	Owned by	Last opened by me	II. DODAV Mart Spran
Christmas List!	jmilligan	Feb 21, 2015	
avorite Books	jmilligan	Oct 30, 2014	
Assimilations	Borg	Nov 3, 2014	
			The second
			Christmas List!
			Owned by jmilligan
			Owned by jmilligan Last Modified on Mar 1, 2015
			Owned by jmilligan

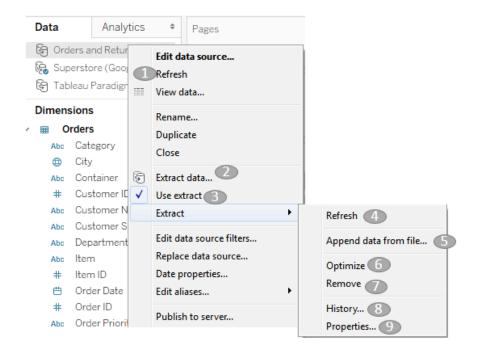


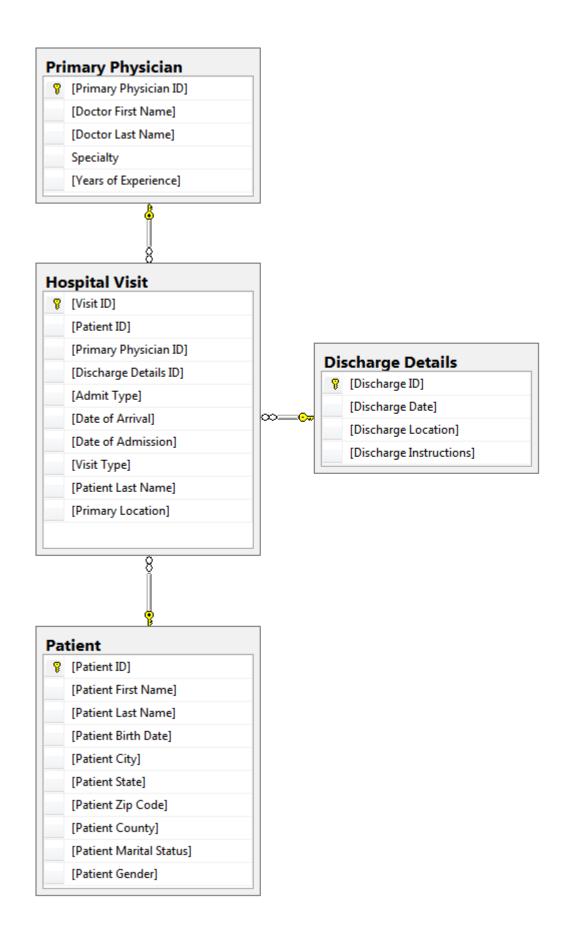


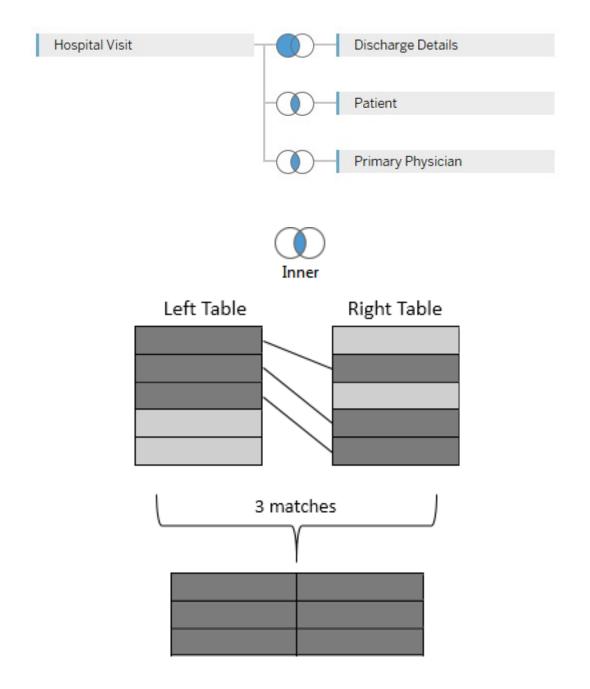


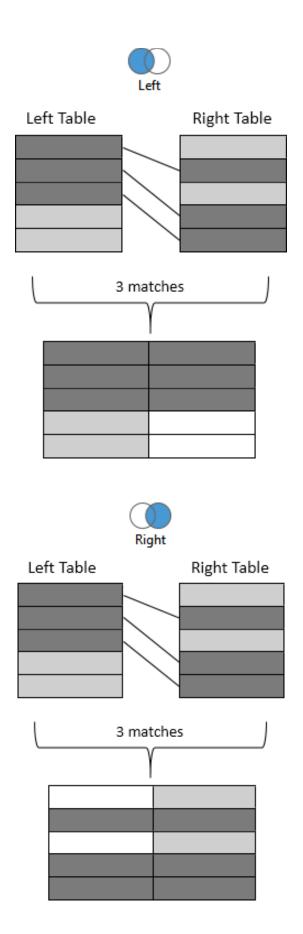
Extract Data			
Specify how much data to Filters (Optional)	extract:		
Filter	Details		
Region Category	keeps Central and S keeps Office Machin		
Add Edi	t Remove		
Aggregation Aggregate data for v Roll up dates to			
Number of Rows			
<ul> <li>All rows</li> <li>Incremental refr</li> </ul>	resh		
Identify new rows u	ising column: Row ID	•	
All rows will be add	led.	Full Refresh	
🔘 Тор:	rows		
History Hide All	Unused Fields	Extract Cancel	

	Data		Analytics	٥
This data source is extracted	- জি Or	ders and R	leturns	
	8 Su	perstore (	Google Sheets)	

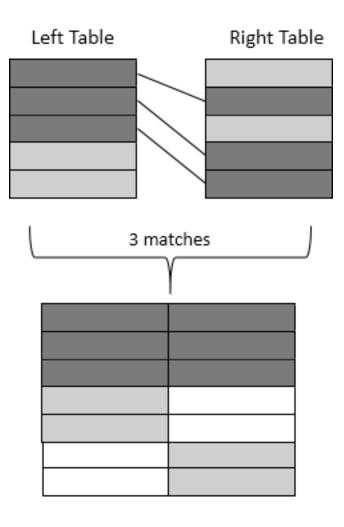


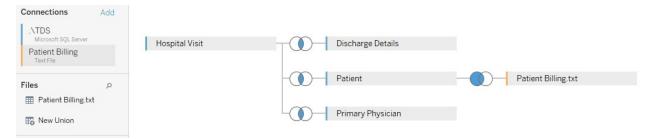


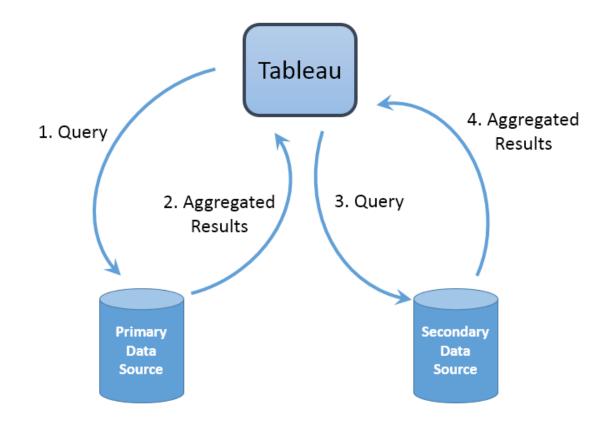






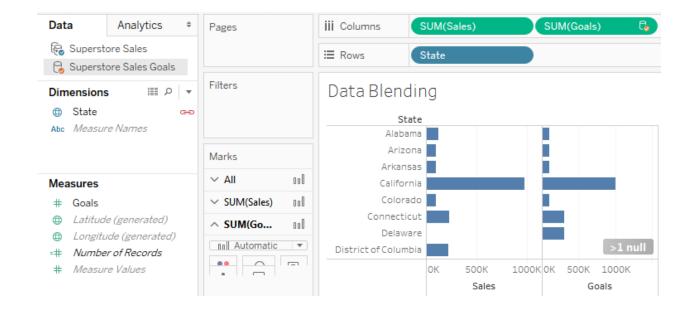






Relationships determine how data from secondary data sources are joined with primary data sources.

condary data source:	Automatic O Cue	
Orders and Returns	State	State
Sales Goals		
Superstore (Google Sheets)		
	Add Ed	lit Remove



✓ Keep Only X Exclude

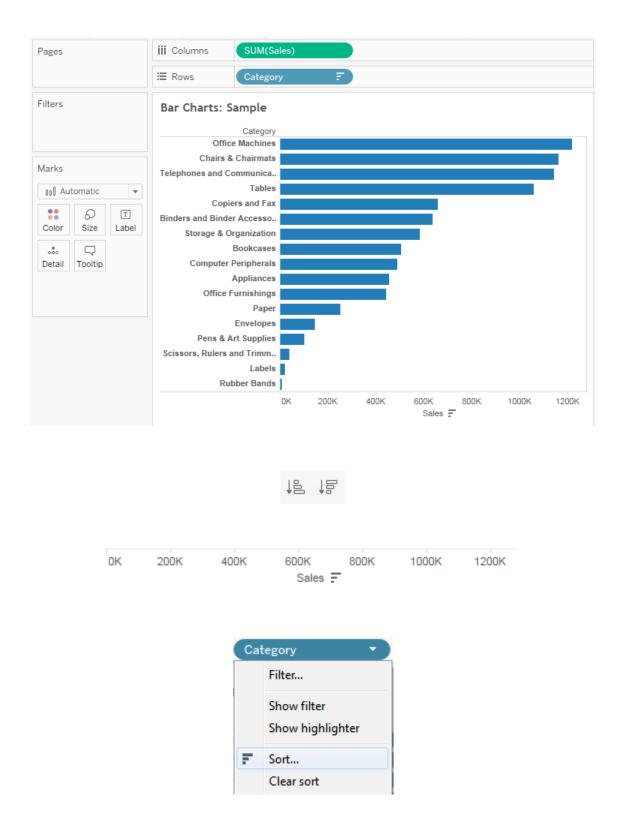
ter [Department]	X
General Wildcard Condition Top	
Select from list Custom value list Use all	
Enter Text to Search	
V Furniture	
Office Supplies	
Technology	
All None	Exclude
Summary	
Field: [Department]	
Selection: Selected 2 of 3 values	
Wildcard: All	
Condition: None	
Limit: None	
Reset OK Cance	Apply
Conce	

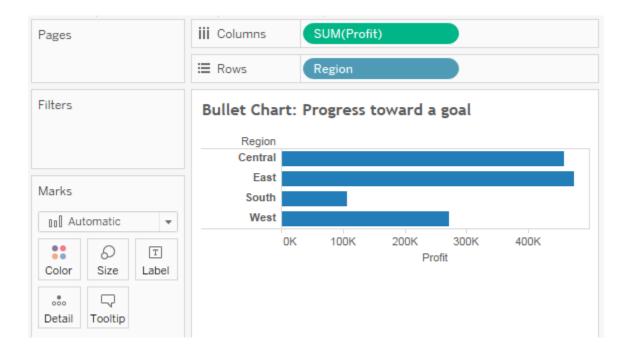
Filter F	ield [Sales]
How	do you want to filter on [Sales]?
#	All values
#	Sum
#	Average
#	Median
#	Count
#	Count (Distinct)
#	Minimum
#	Maximum
#	Standard deviation
#	Standard deviation (Population)
#	Variance
#	Variance (Population)
	Next > Cancel

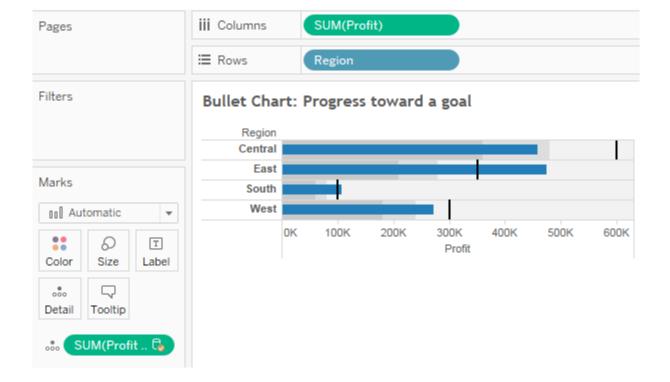
Filter [Sales]			X
Range of values	At least	At most	(3) Special
40,000		4,380,165	5.2
\$32,249			\$4,380,165
Show: Only relevant	values 🔻	OK Can	Include null values Cel Apply

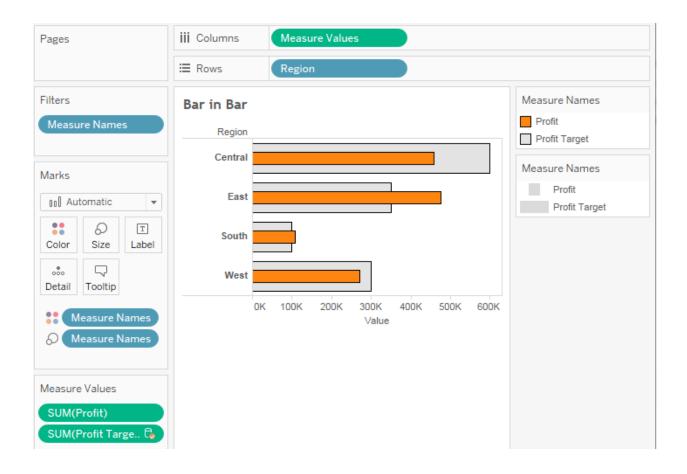
Filter Field [Order Date]		23
How do you want to filter o	on [Order Date]?	
<ul> <li>Relative date</li> <li>Range of dates</li> </ul>		
<ul> <li># Years</li> <li># Quarters</li> <li># Months</li> <li># Days</li> <li># Week numbers</li> <li># Weekdays</li> <li># Month / Year</li> <li># Month / Day / Year</li> <li># Individual dates</li> </ul>	r	
# Count # Count (Distinct)	Next > Can	cel

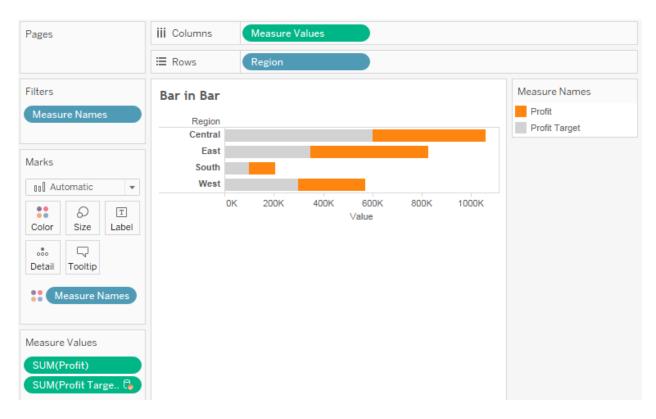
# **Chapter 3: Moving from Foundational to More Advanced Visualizations**

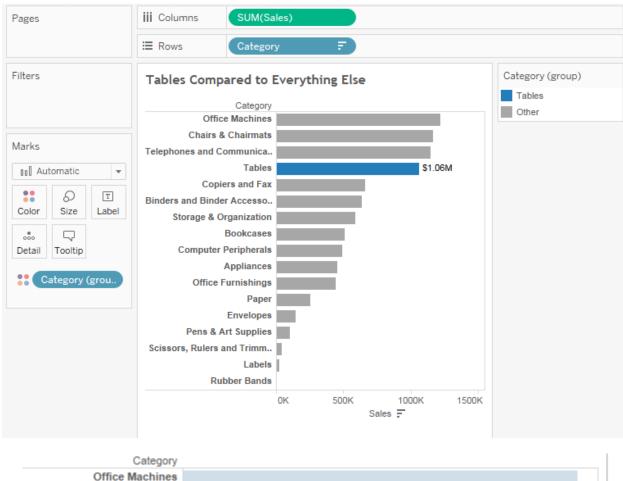


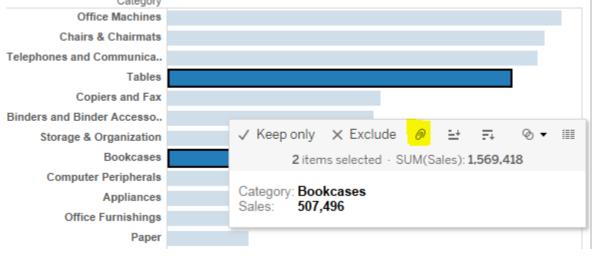


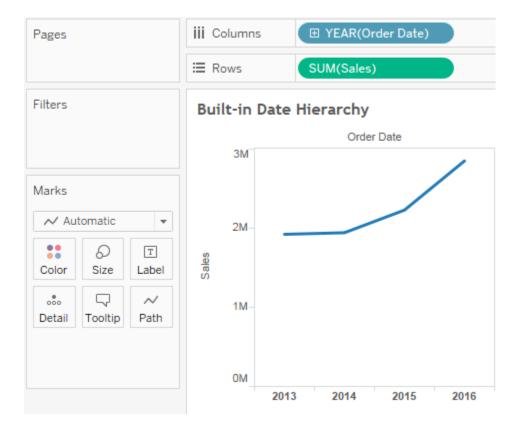


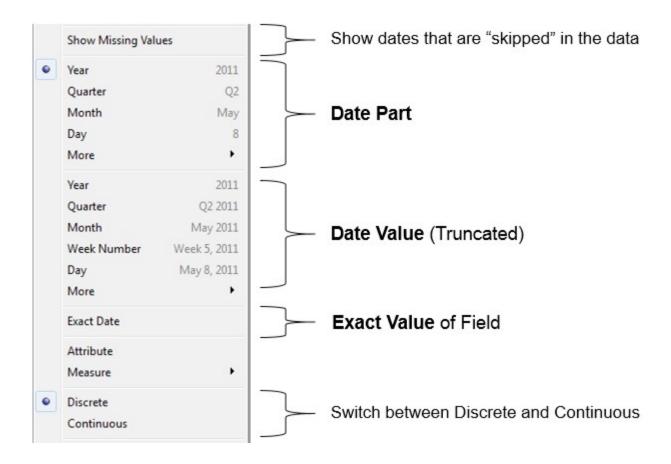


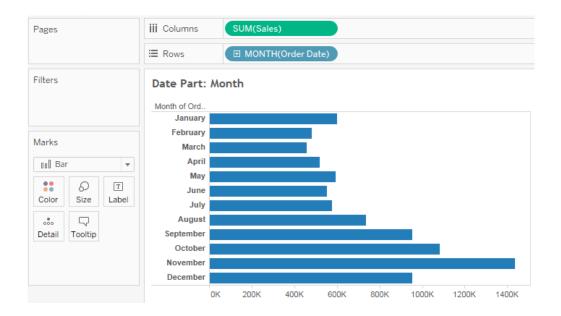


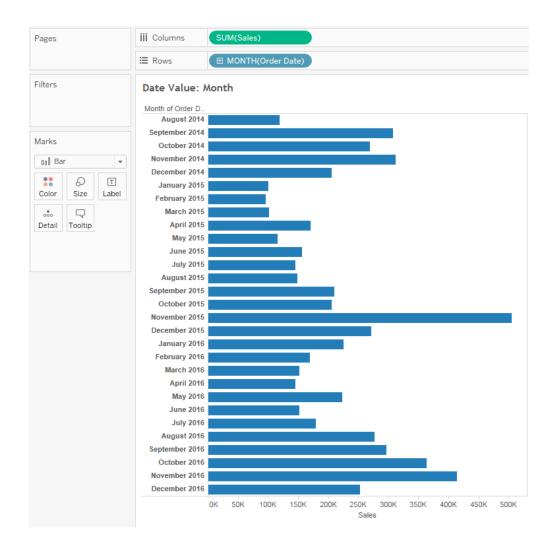


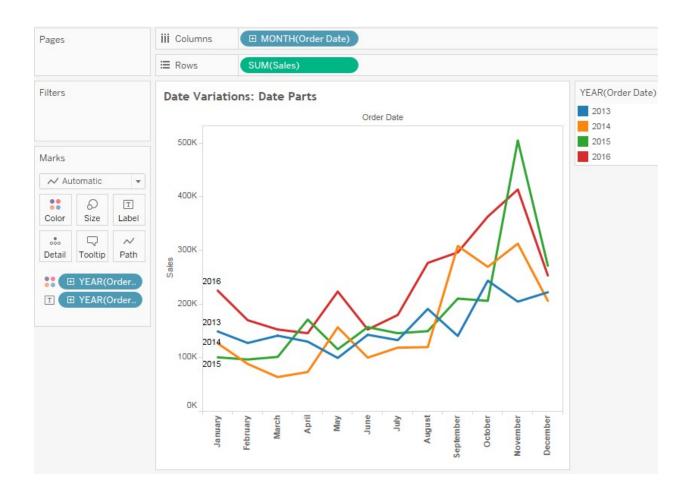


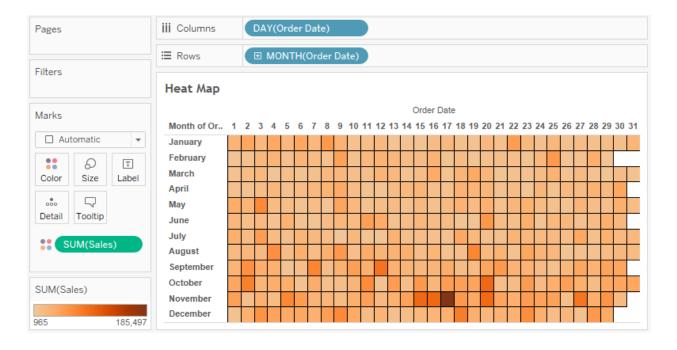


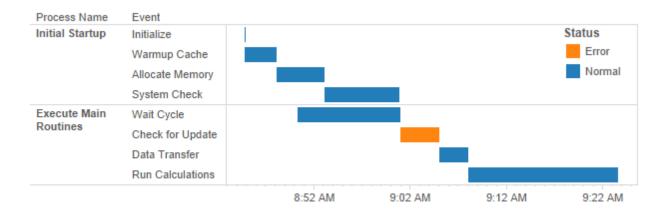




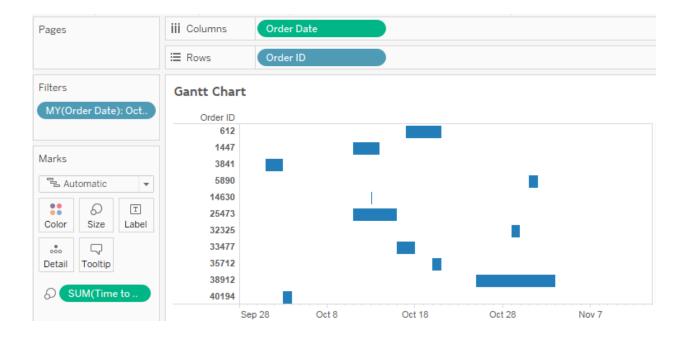


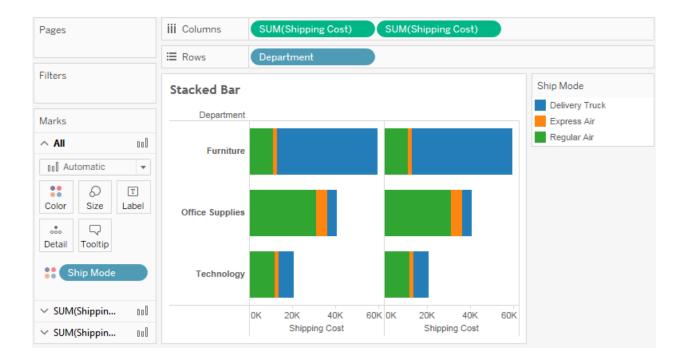


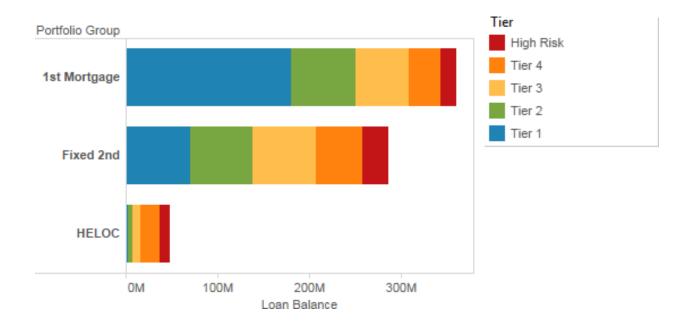




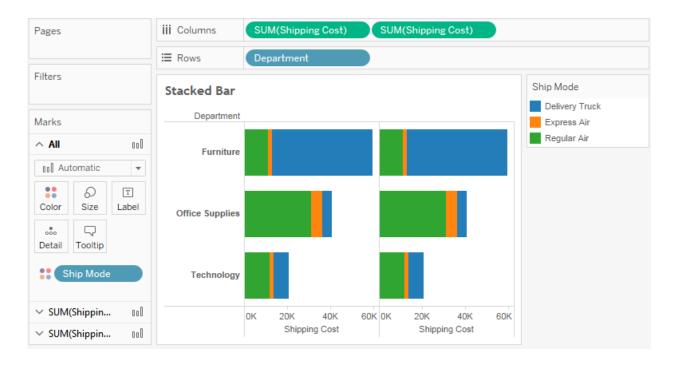






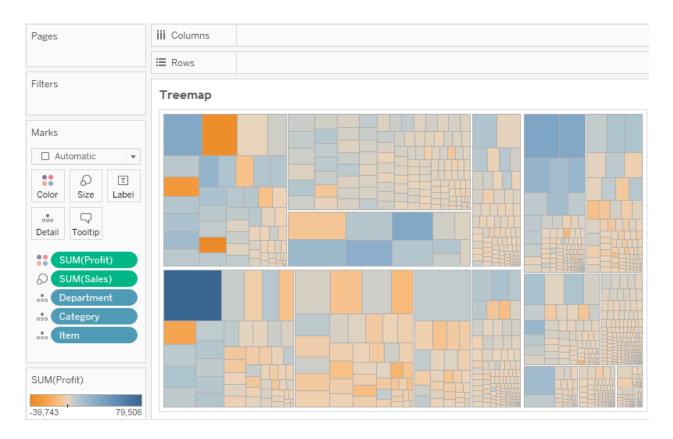






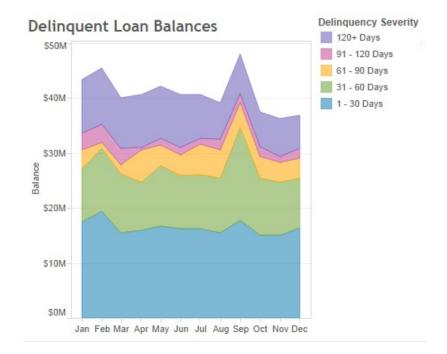


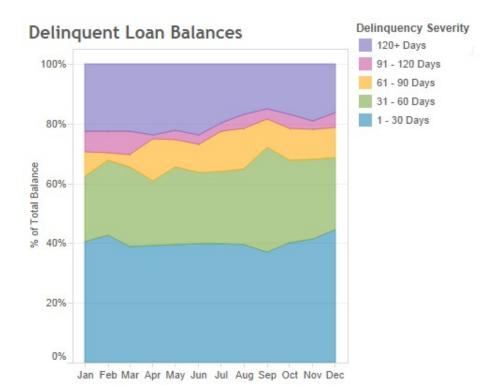


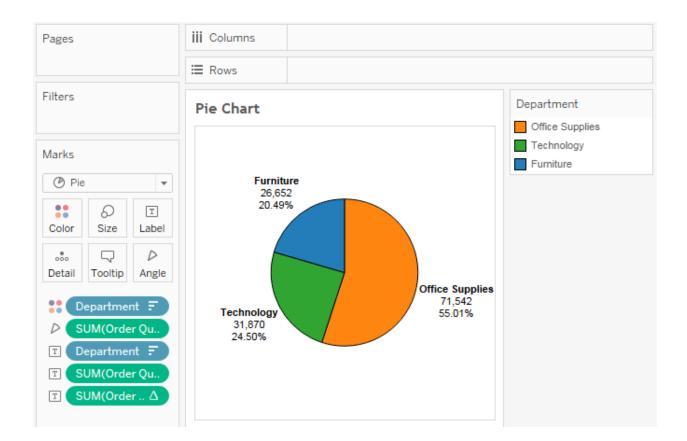


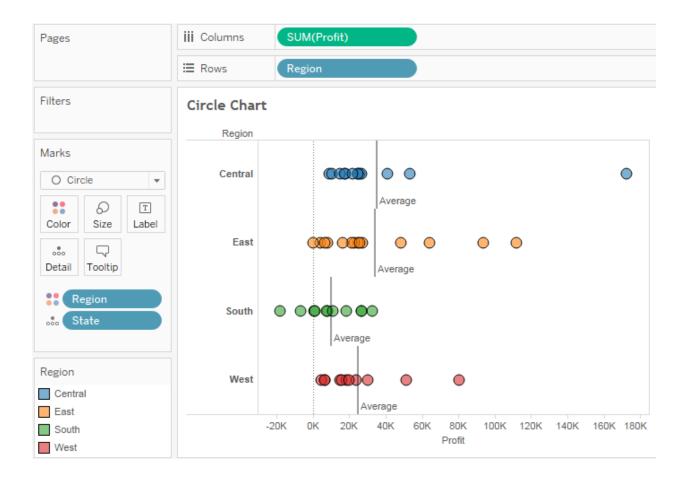


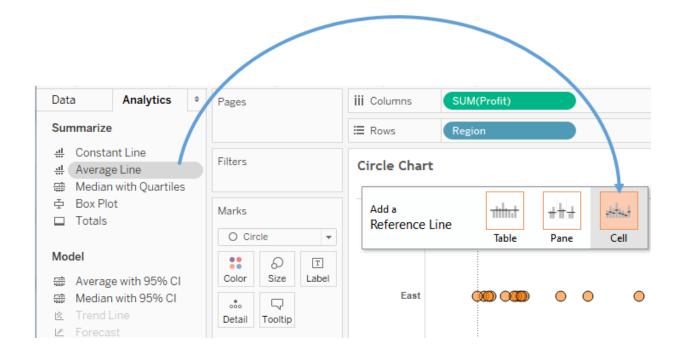
	Item
••	Color
Т	Label
0	Size
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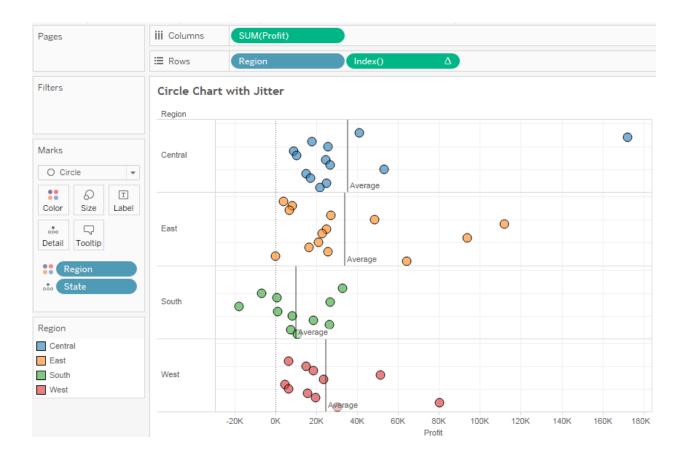


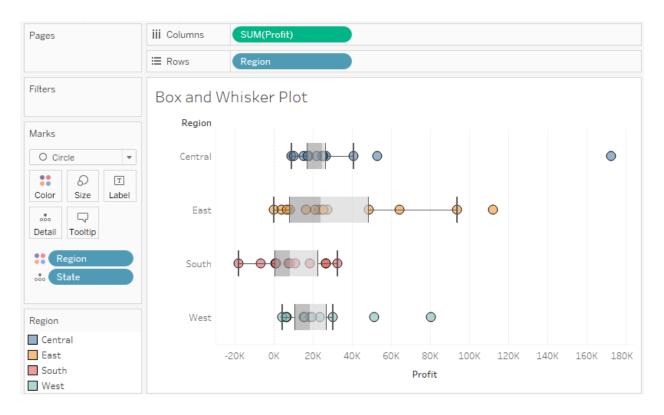


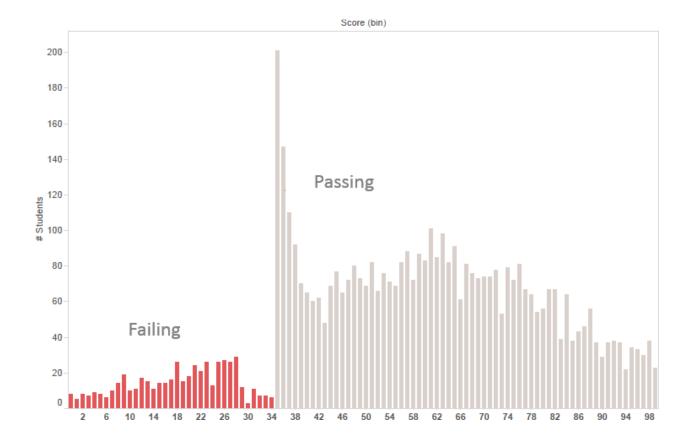




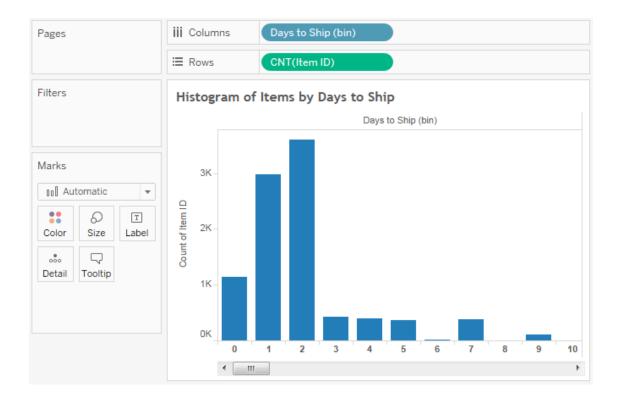


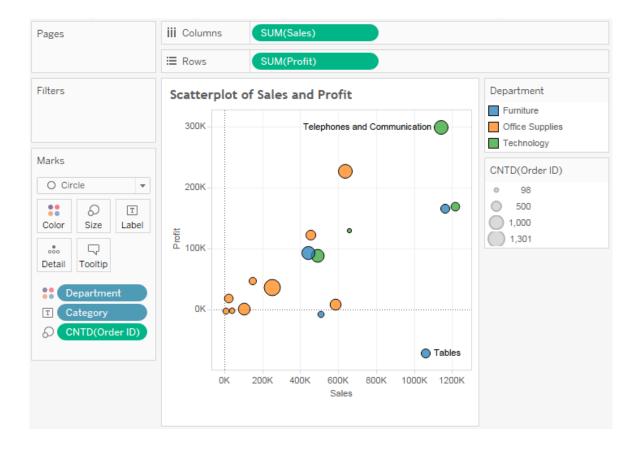


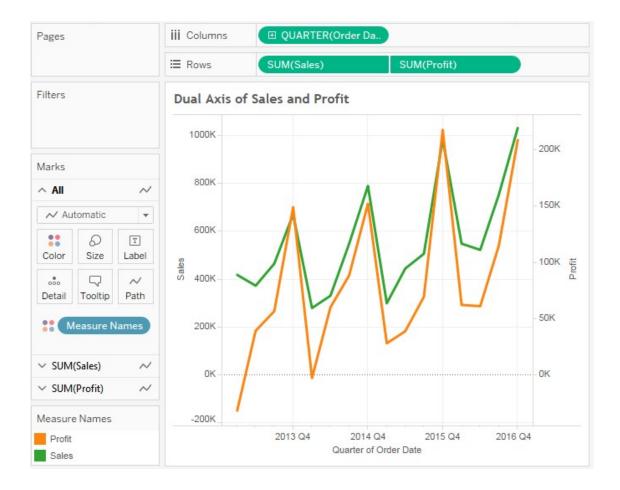




Create Bins [Time to	Ship]			×
New field name	: Time to Ship	(bin)		
Size of bins	: 1		▼ Suggest	Bin Size
Range of Values:				
Min:	0	Diff:		91
Max:	91	CntD:		23
			ОКС	ancel

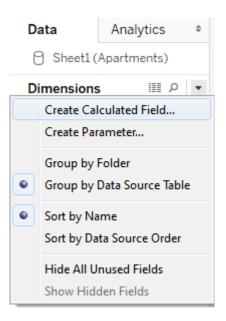


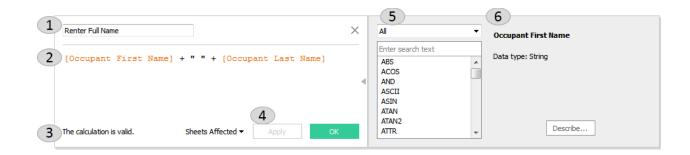


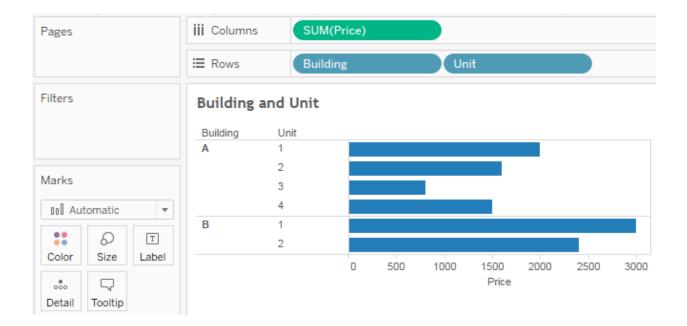




## Chapter 4: Using Row–Level, Aggregate, and Level of Detail Calculations







Data	Analytics	¢
🔓 Apartme	ent Rentals	
Dimensions	s ≣⊉ ⊘	*
Abc Apartm	ient	
=Abc Building	g	
Abc End Dat	te	
Abc Occupa	ant First Name	
Abc Occupa	ant Last Name	
Abc Start D	ate	
=Abc Unit		

rows	⇒ 🔽	Show aliases	4		C	ору
Apartment	Building	End Date	Occupant First Name	Occupant Last Name	Start Date	Unit
A-1	Α	Dec 31	Dwight	Moody	May 01	1
A-2	Α	Dec 2	Mary	Slessor	Aug 01	2
A-3	Α	Feb 16	Charles	Ryrie	Mar 02	3
A-4	Α	June 03	Hudson	Taylor	May 21	4
B-1	в	Sep 18	Amy	Carmichael	Jan 18	1
B-2	в	Dec 20	John	Walvoord	May 01	2

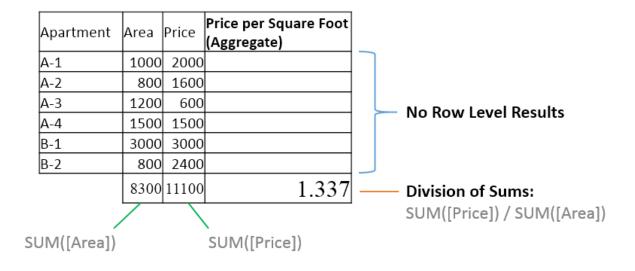
ages			iii Columns			
			⊞ Rows	Building		Floor
ilters			Buildin	g and Floo	r	
			Building	Floor		
			A	Downstairs	2.000	
larks				Upstairs	0.852	
			В	Downstairs	1.421	
T Automa	atic	*				
	Ð	Т				
Color	Size	Text				
	$\Box$					
Detail	Tooltip					

Pages	iii Columns				
	⊞ Rows	Buildin	g	Floor	Unit
Filters	Building,	Floor, and	Unit		
	Building	Floor	Unit		
	Α	Downstairs	1	2.0	
			2	2.0	
Marks		Upstairs	3	0.5	
T Automatic 🔹			4	1.0	
	В	Downstairs	1	1.0	
Color Size Text			2	3.0	

Pages	iii Columns	
	≣ Rows	leasure Names 😑
Filters	Price Per Square	e Foot (Row Level vs. Aggregate)
Measure Names 🚊	Price per Square Foot (Row Level)	9.500
Marks	Price per Square Foot (Aggregate)	1.337
T Automatic   T Automatic   Color   Size   Text   Detail   Tooltip     Tooltip     Measure Values     SUM(Price per Squa)   AGG(Price per Squar)		

Pages	iii Columns	
	⊞ Rows	leasure Names 😑
Filters	Price Per Square	e Foot (Row Level vs. Aggregate)
Measure Names 🛓	Price per Square Foot (Row Level)	9.500
Marks	Price per Square Foot (Aggregate)	1.337
I Automatic 💌		
Color Size Text		
Detail Tooltip		
T Measure Values		
Measure Values		
SUM(Price per Squa AGG(Price per Squar		

Apartment	Area	Price	Price per Square Foot (Row Level)		
A-1	1000	2000	2		
A-2	800	1600	2		Row Level:
A-3	1200	600	0.5	l	[Price] / [Area]
A-4	1500	1500	1	ſ	Results calculated for each Row
B-1	3000	3000	1		
B-2	800	2400	3		
			9.5		— Sum of Row Level Result:



Pages	iii Columns			
	≣ Rows	Building		Apartment
Filters	Area per	Apartment		
	Building	Apartment		
	Α	A-1	1,000	
		A-2	800	
Marks		A-3	1,200	
T Automatic 💌		A-4	1,500	
	В	B-1	3,000	
: 0 I		B-2	800	
Color Size Text				
Detail Tooltip				
T AVG(Area)				

	E Rows Building
Filters	Average Area per Bui Building
	A 1,125.0
Marks	B 1,900.0
T     Automatic       Automatic       Color       Size       Text       Detail	

Pages	iii Columns	Measure Names	E	
	⊞ Rows	Building	Apartment	ATTR(Above or Below
Filters	Average Area	a per Building and	Apartment	
Measure Names 🚊		Above or P	alow	Avg. Average

Building	Apartment	Above or Below Average Size?	Avg. Area	Avg. Average Area (exclude apartment)
Α	A-1	Below	1,000	1,125
	A-2	Below	800	1,125
	A-3	Above	1,200	1,125
	A-4	Above	1,500	1,125
В	B-1	Above	3,000	1,900
	B-2	Below	800	1,900



AVG(Area)

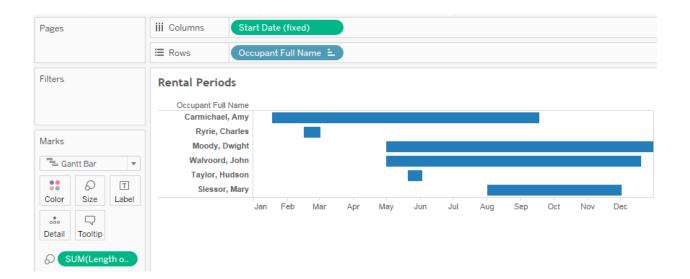
AVG(Average Area (.

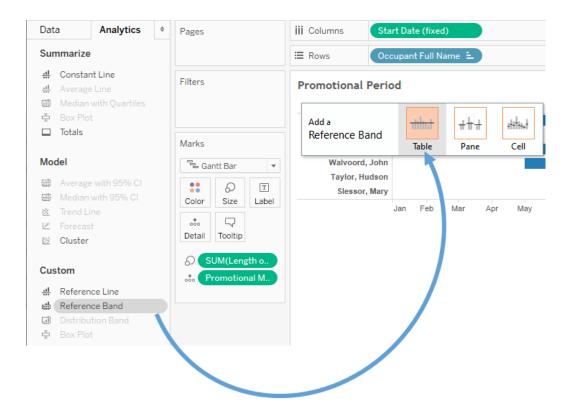
Marks

ame: Select ar	Option		Comr	ment :
Properties				
Data type:	Float	•		
Current value:	First Option	•		
Display format:	Automatic	•		
Allowable value	s: 🔘 All 💿 List	Range		
List of values				
List of values Value		Display As	Add from Parame	ter
		Display As First Option		
Value			Add from Parame	
Value 1 2 3		First Option		
1 2		First Option Second Option	Add from Field	
Value 1 2 3		First Option Second Option	Add from Field	
Value 1 2 3		First Option Second Option	Add from Field	
Value 1 2 3		First Option Second Option	Add from Field	
Value 1 2 3		First Option Second Option	Add from Field	

Pages	iii Columns				
	⊞ Rows	Start Date	Start Date (	(fi End Date	End Date (fix.
Filters	Fixing Da	tes			
	Start Date	Start Date (fixed)	End Date	End Date (fixed)	
	Aug 01	8/1/2016	Dec 2	12/2/2016	Abc
	Feb 16	2/16/2016	Mar 02	3/2/2016	Abc
Marks	Jan 18	1/18/2016	Sep 18	9/18/2016	Abc
T Automatic -	May 01	5/1/2016	Dec 20	12/20/2016	Abc
			Dec 31	12/31/2016	Abc
5 F	May 21	5/21/2016	June 03	6/3/2016	Abc
Color Size Text					
Detail Tooltip					

Length of Contract (days) 🗍 Rental Data		$\otimes$
date Image: date         Image: date	Apply	ОК





iii Columns	Measure N	ames	E	
⊞ Rows	Apartment		Apartment	G
Blending				
Apartment	Apartment	Price	Discount	
A-1	Null	2,000		
A-2	Null	1,600		
A-3	Null	800		
A-4	Null	1,500		
B-1	Null	3,000		
B-2	Null	2,400		
	Elending Apartment A-1 A-2 A-3 A-4 B-1	Rows     Apartment       Blending     Apartment       Apartment     Apartment       A-1     Null       A-2     Null       A-3     Null       A-4     Null       B-1     Null	Rows         Apartment           Blending         Apartment         Price           A-1         Null         2,000           A-2         Null         1,600           A-3         Null         800           A-4         Null         1,500           B-1         Null         3,000	Image: Rows       Apartment       Apartment       Apartment         Blending       Apartment       Price       Discount         A-1       Null       2,000         A-2       Null       1,600         A-3       Null       800         A-4       Null       1,500         B-1       Null       3,000

SUM(Price) SUM(Discount)

C.

Pages	iii Columns	Measure	Names	E	
	⊞ Rows	Apartme	nt	Apartme	nt 🕠
Filters	Blending				
Measure Names 🚊	Apartment	Apartment	Price	Discount	
	A-1	A1	2,000	5.00%	
	A-2	A2	1,600	2.00%	
Marks	A-3	Null	800		
T Automatic 🔻	A-4	Null	1,500		
	B-1	Null	3,000		
Color Size Text	B-2	B2	2,400	1.00%	
Detail Tooltip					
Measure Values					
SUM(Price) SUM(Discount)					

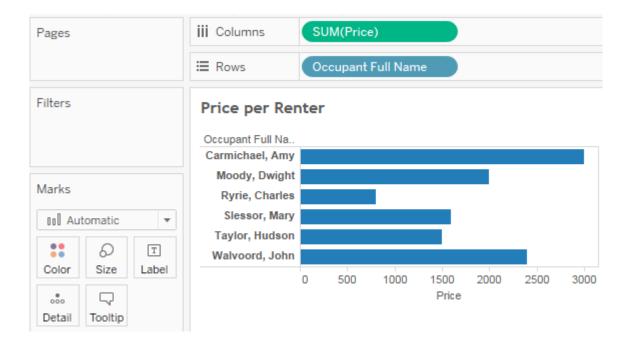
Actual Price	Apartment Rentals	×
[Price] 🇙 (1 - SUM([Disc	count].[Discount]))	4
The calculation contains errors 🔻	Apply	ОК

Actual Price	Apartment Rentals	$\times$
SUM([Price]) * (1 -	SUM([Discount].[Discount]))	4
The calculation is valid.	Apply	к

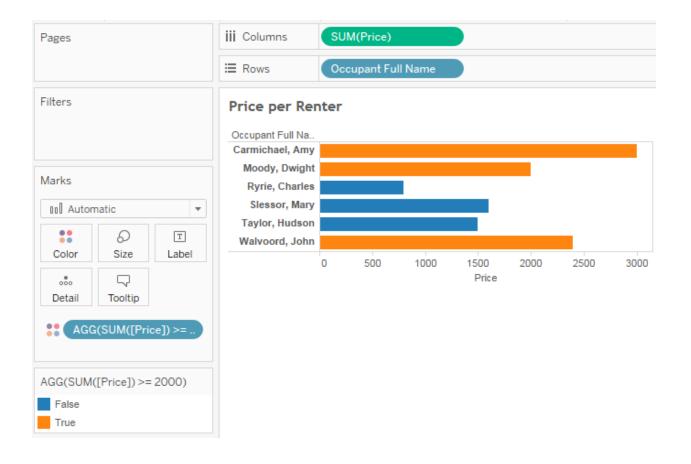
Pages	iii Columns	Measure	Names	E		
	⊞ Rows	Apartme	nt	Ара	artment	G
Filters Measure Names 느	Blending					
	Apartment	Apartment	Price	Discount	Actual Price	
	A-1	A1	2,000	5.00%	1,900	
Marks	A-2	A2	1,600	2.00%	1,568	
T Automatic -	A-3	Null	800			
	A-4	Null	1,500			
: O I	B-1	Null	3,000			
Color Size Text	B-2	B2	2,400	1.00%	2,376	
Detail Tooltip  Tooltip  Measure Values						
Measure Values SUM(Price) SUM(Discount) 🔂						

AGG(Actual Price)

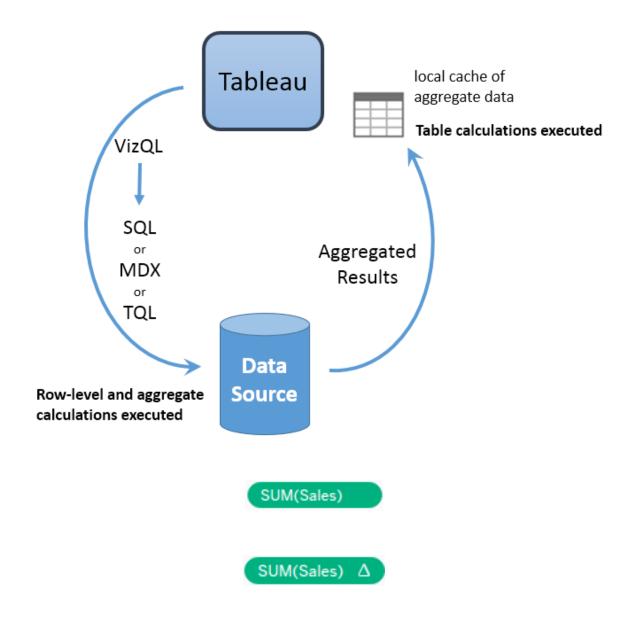
Apartment	Apartment	Price	Discount	Actual Price
A-1	A1	2,000	5.00%	1,900
A-2	A2	1,600	2.00%	1,568
A-3	Null	800		800
A-4	Null	1,500		1,500
B-1	Null	3,000		3,000
B-2	B2	2,400	1.00%	2,376



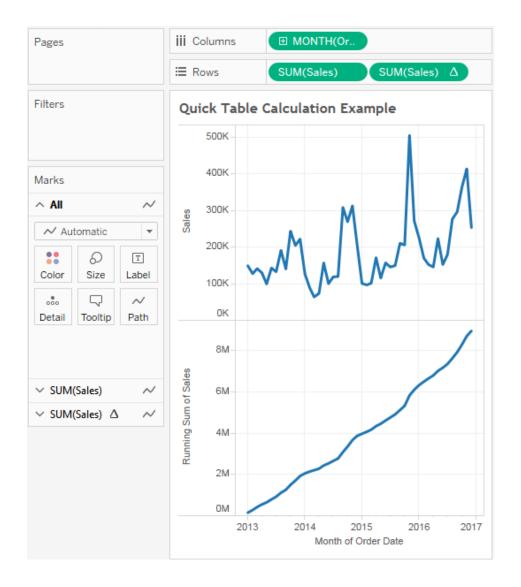
Marks	natic	•
Color	0 Size	T Label
ooo Detail	□ Tooltip	
	rice]) >=	2000



## **Chapter 5: Table Calculations**



	Filter	
	Show Filter	
		(
Δ	Add Table Calculation	
	Quick Table Calculation	Running Total
	Remove	Difference
_		Percent Difference
		Percent of Total
		Rank
		Percentile
		Moving Average
		YTD Total
		Compound Growth Rat
		Year Over Year Growth
		YTD Growth



Year of Order	Quarter of		Running						Moving		Compound	Year over	
Date	Order	Sales	Total	Difference	% Difference	% of Total	Rank	Percentile	Average	YTD	Growth Rate	year Growth	YTD Growth
2012	Q1	415,886	415,886			4.65%	12	31.25%	415,886	415,886	0.00%		
	Q2	352,779	768,665	-63,107	-15.17%	3.94%	13	25.00%	384,333	768,665	-15.17%		
	Q3	456,694	1,225,359	103,915	29.46%	5.10%	10	43.75%	408,453	1,225,359	4.79%		
	Q4	698,986	1,924,345	242,292	53.05%	7.81%	5	75.00%	502,820	1,924,345	18.90%		
2013	Q1	272,065	2,196,410	-426,921	-61.08%	3.04%	16	6.25%	475,915	272,065	-10.07%	-34.58%	-34.58%
	Q2	337,352	2,533,762	65,287	24.00%	3.77%	14	18.75%	436,134	609,417	-4.10%	-4.37%	-20.72%
	Q3	546,388	3,080,150	209,036	61.96%	6.10%	6	68.75%	385,268	1,155,805	4.65%	19.64%	-5.68%
	Q4	788,742	3,868,892	242,354	44.36%	8.81%	3	87.50%	557,494	1,944,547	9.57%	12.84%	1.05%
2014	Q1	294,067	4,162,959	-494,675	-62.72%	3.28%	15	12.50%	543,066	294,067	-4.24%	8.09%	8.09%
	Q2	428,267	4,591,226	134,200	45.64%	4.78%	11	37.50%	503,692	722,334	0.33%	26.95%	18.53%
	Q3	508,189	5,099,415	79,922	18.66%	5.68%	9	50.00%	410,174	1,230,523	2.02%	-6.99%	6.46%
	Q4	1,000,217	6,099,632	492,028	96.82%	11.17%	2	93.75%	645,558	2,230,740	8.30%	26.81%	14.72%
2015	Q1	536,158	6,635,790	-464,059	-46.40%	5.99%	7	62.50%	681,521	536,158	2.14%	82.33%	82.33%
	Q2	518,601	7,154,391	-17,557	-3.27%	5.79%	8	56.25%	684,992	1,054,759	1.71%	21.09%	46.02%
	Q3	722,674	7,877,065	204,073	39.35%	8.07%	4	81.25%	592,478	1,777,433	4.03%	42.21%	44.45%
	Q4	1,074,962	8,952,027	352,288	48.75%	12.01%	1	100.00%	772,079	2,852,395	6.54%	7.47%	27.87%

Pages			iii Columns	Region		De	epartment				
			E Rows		(Order Date	e) 🔳	QUARTER	(Order Da.			
Filters			Table, Pan	es, Cells							
Regior	n						Region / D	Department			
						East			West		
Marks			Year of Order Date	Quarter of Order Date	Furniture	Office Supplies	Technolo	Furniture	Office Supplies	Technolo	
ТАц	Itomatic	-	2013	Q1	103,094	21,517	47,770	41,391	6,221	24,258	Table
				Q2	50,254	77,176	35,663	44,256	5,275	30,549	Table
	Ð	Т		Q3	33,016	34,014	30,213	32,794	30,200	119,668	
Color	Size	Text		Q4	72,409	124,765	108,417	43,313	35,524	26,782	
	$\Box$		2014	Q1	55,241	26,176	19,534	20,296	9,793	28,652	Pane
Detail	Tooltip			Q2	47,499	29,320	41,988	22,534	19,487	31,268	Fane
				Q3	102,001	44,762	81,264	46,923	15,995	74,876	
TS	UM(Sales	5)		Q4	63,724	75,442	110,800	41,742	39,343	101,173	Cell
			2015	Q1	33,938	20,638	23,858	14,296	17,108	13,947	
				Q2	47,778	51,273	73,519	37,173	36,998	35,092	
				Q3	83,456	59,039	32,302	34,504	16,305	76,077	
				Q4	124,363	65,704	86,405	171,909	51,372	62,808	
			2016	Q1	51,050	74,600	83,149	53,471	24,272	33,619	
				Q2	57,299	83,749	52,066	22,994	19,818	42,868	
				Q3	92,243	51,459	70,612	56,791	62,900	66,427	
				Q4	132,884	98,473	157,206	42,129	45,894	71,268	

			East			West	
			Office			Office	
		Furniture	Supplies	Technolo	Furniture	Supplies	Technolo
2015	Q1	1	2	3	4	5	6
	Q2	1	2	3	4	5	6
	Q3	1	2	3	4	5	6
	Q4	1	2	3	4	5	6
2016	Q1	1	2	3	4	5	6
	Q2	1	2	3	4	5	6
	Q3	1	2	3	4	5	6
	Q4	1	2	3	4	5	6

			East			West	
			Office			Office	
		Furniture	Supplies	Technolo	Furniture	Supplies	Technolo
2015	Q1	1	1	1	1	1	1
	Q2	2	2	2	2	2	2
	Q3	3	3	3	3	3	3
	Q4	4	4	4	4	4	4
2016	Q1	5	5	5	5	5	5
	Q2	6	6	6	6	6	6
	Q3	7	7	7	7	7	7
	Q4	8	8	8	8	8	8

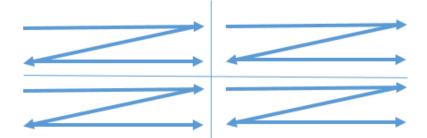


			East			West	
			Office			Office	
		Furniture	Supplies	Technolo	Furniture	Supplies	Technolo
2015	Q1	1	2	3	4	5	6
	Q2	7	8	9	10	11	12
	Q3	13	14	15	16	17	18
	Q4	19	20	21	22	23	24
2016	Q1	25	26	27	28	29	30
	Q2	31	32	33	34	35	36
	Q3	37	38	39	40	41	42
	Q4	43	44	45	46	47	48

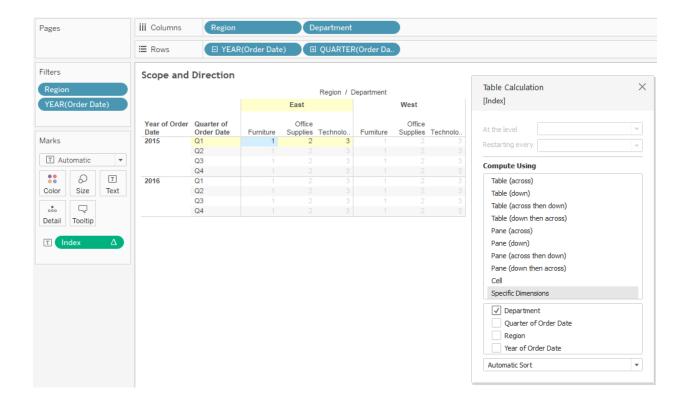


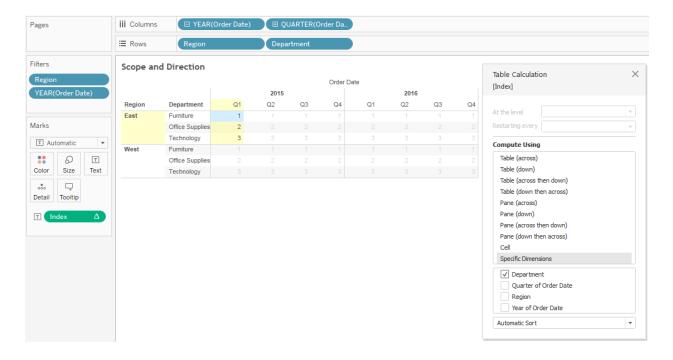
			East			West	
			Office			Office	
		Furniture	Supplies	Technolo	Furniture	Supplies	Technolo
2015	Q1	1	2	3	1	2	3
	Q2	1	2	3	1	2	3
	Q3	1	2	3	1	2	3
	Q4	1	2	3	1	2	3
2016	Q1	1	2	3	1	2	3
	Q2	1	2	3	1	2	3
	Q3	1	2	3	1	2	3
	Q4	1	2	3	1	2	3

			East			West	
			Office			Office	
		Furniture	Supplies	Technolo	Furniture	Supplies	Technolo
2015	Q1	1	1	1	1	1	1
	Q2	2	2	2	2	2	2
	Q3	3	3	3	3	3	3
	Q4	4	4	4	4	4	4
2016	Q1	1	1	1	1	1	1
	Q2	2	2	2	2	2	2
	Q3	3	3	3	3	3	3
	Q4	4	4	4	4	4	4



			East			West	
			Office			Office	
		Furniture	Supplies	Technolo	Furniture	Supplies	Technolo
2015	Q1	1	2	3	1	2	3
	Q2	4	5	6	4	5	6
	Q3	7	8	9	7	8	9
	Q4	10	11	12	10	11	12
2016	Q1	1	2	3	1	2	3
	Q2	4	5	6	4	5	6
	Q3	7	8	9	7	8	9
	Q4	10	11	12	10	11	12

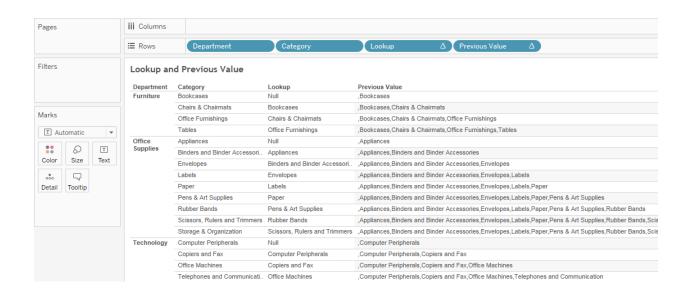




Pages	iii Columns	Region		D	epartment						
	⊞ Rows	🗆 YEAR	(Order Date	e) 🗉	QUARTER	R(Order Da.					
Filters Region	Scope and	Direction			Region / [	Department			Table Calculatio	on	×
YEAR(Order Date)	Year of Order Date	Quarter of Order Date	Furniture	East Office Supplies	Technolo	Furniture	West Office Supplies	Technolo	At the level	Deepest	Ŧ
Marks	2015	Q1 Q2 Q3	1 2 3	567	9 10 11	1 2 3	5 6 7	9 10 11	Restarting every	None	•
Automatic     Automatic	2016	Q4 Q1 Q2 Q3 Q4	3 4 2 3 4	7 8 6 7 8	11 12 9 10 11 11 12				Table (across)         Table (down)         Table (down th         Table (down)         Pane (down)         Pane (down)         Pane (down the         Cell         Specific Dimens         ✓       Departmer         ✓       Quarter of         Region       Year of Ord         Automatic Sort       Year	nen down) en across) nen down) en across) ions it Corder Date	

ages	III Columns	Region	(Order Date		epartment	R(Order Da.					
ilters Region YEAR(Order Date)	Scope and	Direction		East		Department	West		Table Calculatio [Index] At the level	n Deepest	×
	Date	Order Date	Furniture	Supplies	Technolo	Furniture		Technolo		-	
larks	2015	Q1	1	3	5				Restarting every	None	*
T Automatic 🔻		Q2							Compute Using		
Automatic +		Q3 Q4									
: 0 I	2016	Q1	2	4	6				Table (across)		
Color Size Text		Q2	2		6		4		Table (down)		
		Q3		4			4		Table (across t	nen down)	
		Q4							Table (down the	en across)	
Detail Tooltip									Pane (across)		
									Pane (down)		
$T$ Index $\Delta$									Pane (across th	en down)	
									Pane (down the	-	
									Cell		
									Specific Dimens	ions	
									<ul> <li>✓ Department</li> <li>Quarter of</li> <li>Region</li> <li>✓ Year of Ord</li> </ul>	Order Date	
									Automatic Sort		*

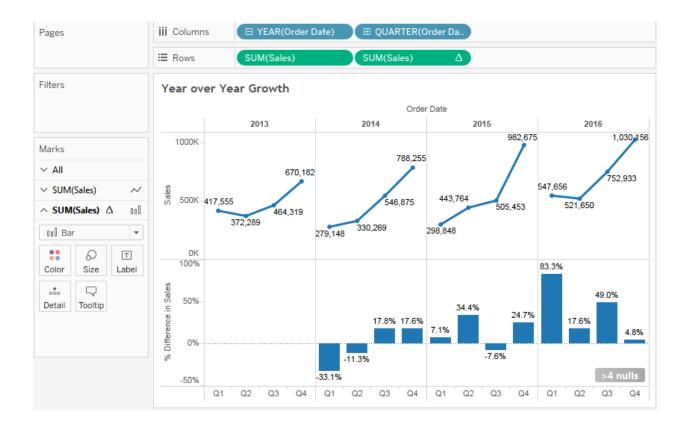
Department	Category	Index	First	Last	Size
Furniture	Bookcases	1	0	3	4
	Chairs & Chairmats	2	-1	2	4
	Office Furnishings	3	-2	1	4
	Tables	4	-3	0	4
Office	Appliances	1	0	8	9
Supplies	Binders and Binder Accessori	2	-1	7	9
	Envelopes	3	-2	6	9
	Labels	4	-3	5	9
	Paper	5	-4	4	9
	Pens & Art Supplies	6	-5	3	9
	Rubber Bands	7	-6	2	9
	Scissors, Rulers and Trimmers	8	-7	1	9
	Storage & Organization	9	-8	0	9
Technology	Computer Peripherals	1	0	3	4
	Copiers and Fax	2	-1	2	4
	Office Machines	3	-2	1	4
	Telephones and Communicati	4	-3	0	4



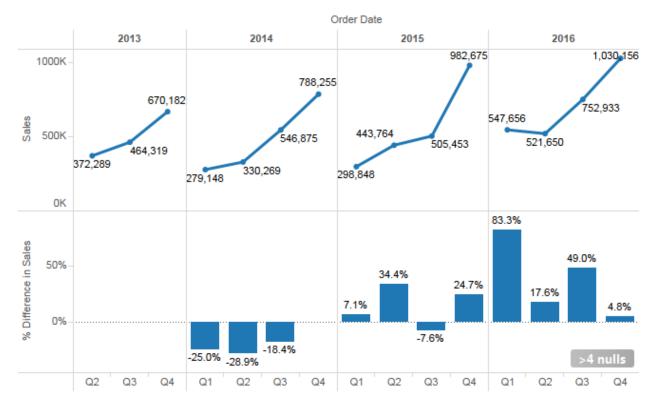
Department	Category	Sales	Running Sum of Sales	Running Minimum of Sales
Furniture	Bookcases	507,496	507,496	507,496
	Chairs & Chairmats	1,164,586	1,672,082	507,496
	Office Furnishings	444,634	2,116,716	444,634
	Tables	1,061,922	3,178,638	444,634
Office	Appliances	456,736	456,736	456,736
Supplies	Binders and Binder Accessori	638,583	1,095,319	456,736
	Envelopes	147,915	1,243,234	147,915
	Labels	23,446	1,266,680	23,446
	Paper	253,620	1,520,300	23,446
	Pens & Art Supplies	103,265	1,623,565	23,446
	Rubber Bands	8,670	1,632,235	8,670
	Scissors, Rulers and Trimmers	40,432	1,672,667	8,670
	Storage & Organization	585,717	2,258,384	8,670
Technology	Computer Peripherals	490,851	490,851	490,851
	Copiers and Fax	661,215	1,152,066	490,851
	Office Machines	1,218,655	2,370,721	490,851
	Telephones and Communicati	1,144,284	3,515,005	490,851

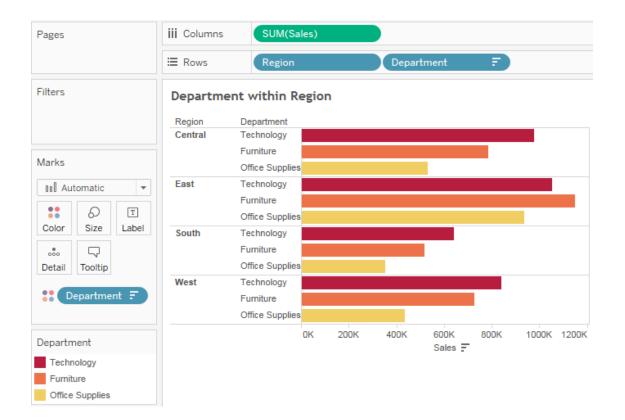
Department	Category	Sales	Window Sum	Window Max
Furniture	Bookcases	507,496	3,178,638	1,164,586
	Chairs & Chairmats	1,164,586	3,178,638	1,164,586
	Office Furnishings	444,634	3,178,638	1,164,586
	Tables	1,061,922	3,178,638	1,164,586
Office	Appliances	456,736	2,258,384	638,583
Supplies	Binders and Binder Accessori	638,583	2,258,384	638,583
	Envelopes	147,915	2,258,384	638,583
	Labels	23,446	2,258,384	638,583
	Paper	253,620	2,258,384	638,583
	Pens & Art Supplies	103,265	2,258,384	638,583
	Rubber Bands	8,670	2,258,384	638,583
	Scissors, Rulers and Trimmers	40,432	2,258,384	638,583
	Storage & Organization	585,717	2,258,384	638,583
Technology	Computer Peripherals	490,851	3,515,005	1,218,655
	Copiers and Fax	661,215	3,515,005	1,218,655
	Office Machines	1,218,655	3,515,005	1,218,655
	Telephones and Communicati	1,144,284	3,515,005	1,218,655

Department	Category	Sales	Rank of Sales
Furniture	Bookcases	507,496	3
	Chairs & Chairmats	1,164,586	1
	Office Furnishings	444,634	4
	Tables	1,061,922	2
Office	Appliances	456,736	3
Supplies	Binders and Binder Accessori	638,583	1
	Envelopes	147,915	5
	Labels	23,446	8
	Paper	253,620	4
	Pens & Art Supplies	103,265	6
	Rubber Bands	8,670	9
	Scissors, Rulers and Trimmers	40,432	7
	Storage & Organization	585,717	2
Technology	Computer Peripherals	490,851	4
	Copiers and Fax	661,215	3
	Office Machines	1,218,655	1
	Telephones and Communicati	1,144,284	2



Year over Year Growth

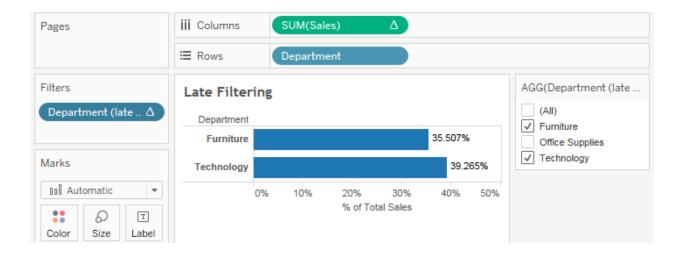


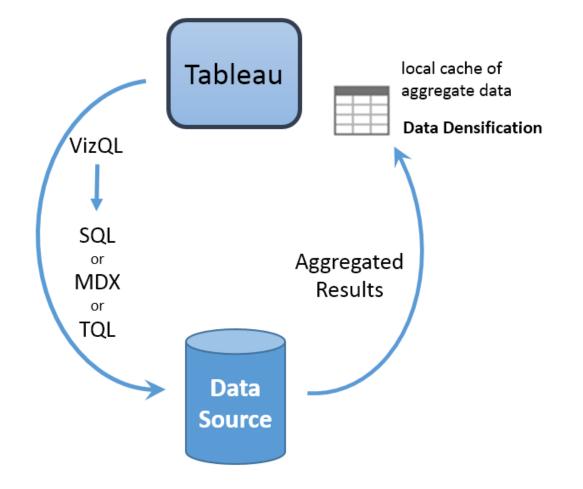


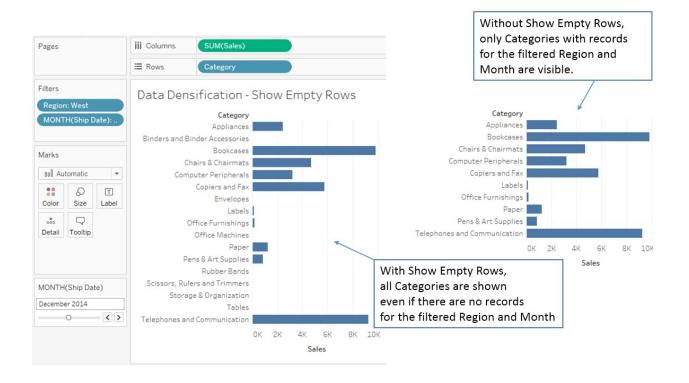
iii Columns	SUM(Sales)			
⊞ Rows	Region	Department	<pre>RANK(SUM(Sales), 'desc')</pre>	$\square$

Pages	iii Columns	SUM(Sa	ales)							
	⊞ Rows	Region		RA	NK(SUM(S	ales), Δ	Departm	ent	E	
Filters	Departme	nt within R	egion							
	Region	RANK(SUM(	Department							
	Central	3	Technology							
		6	Furniture							
Marks		9	Office Supplies							
Automatic 🔹	East	1	Furniture							
		2	Technology							
		4	Office Supplies							
Color Size Label	South	8	Technology							
		10	Furniture							
Detail Tooltip		12	Office Supplies							
	West	5	Technology							
👬 Department 🖅		7	Furniture							
		11	Office Supplies							
Department			C	ж	200K	400K	600K Sales	800K	1000K	1200
Technology										
Furniture										
Office Supplies										

Pages	iii Columns SUM(Sales) Δ	
	≣ Rows Department	
Filters	Late Filtering	Department
Department	Department	(AII) ✓ Furniture
	Furniture 47.487%	Office Supplies
Marks	Technology 52.513%	✓ Technology
💵 Automatic 👻	0% 10% 20% 30% 40% 50% 60%	
: 0 I	% of Total Sales	
Color Size Label		
Detail Tooltip		







Pages			iii Columns	Ship	Mode					
			⊞ Rows	E Rows Container						
Filters			Data Densification - Rows and Columns w/ Table Calculations							
				Ship Mode						
Marks				Delivery	Express	-				
T Auto	omatic	-	Container	Truck	Air	Air				
			Jumbo Box	Abc		Abc				
	Ø	T	Jumbo Drum	Abc		Abc				
Color	Size	Text	Large Box		Abc	Abc				
			Medium Box		Abc	Abc				
Detail	Tooltip		Small Box		Abc	Abc				
			Small Pack		Abc	Abc				
			Wrap Bag		Abc	Abc				
14 marks	7 rows	by 3 colum	ns							

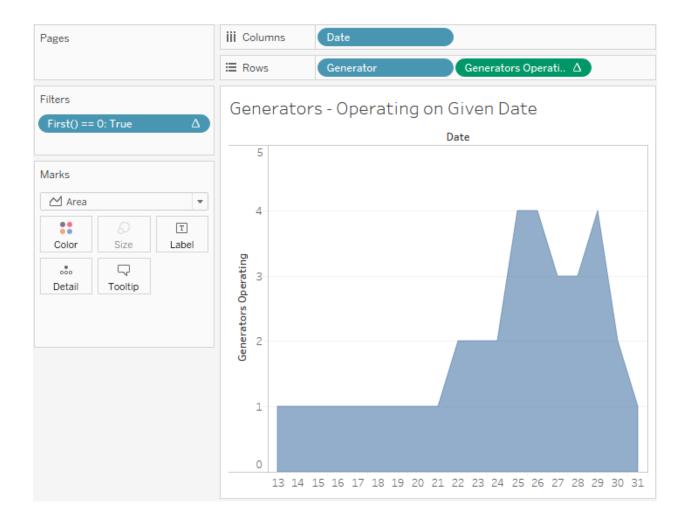
Pages		iii Columns	Ship I	Ship Mode						
			⊞ Rows	Conta	ainer					
Filters			Data Densification - Rows and Columns w/ Table Calculations							
			Ship Mode							
Marks				Delivery	Express	Regular				
T Au	tomatic	-	Container	Truck	Air	Air				
			Jumbo Box	Abc	Abc	Abc				
	0	Т	Jumbo Drum	Abc	Abc	Abc				
Color	Size	Text	Large Box	Abc	Abc	Abc				
	$\Box$		Medium Box	Abc	Abc	Abc				
Detail	Tooltip		Small Box	Abc	Abc	Abc				
			Small Pack	Abc	Abc	Abc				
In	idex()	Δ	Wrap Bag	Abc	Abc	Abc				
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Pages	iii Columns	ATTR	(Ship Mod	e)				
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5 D I	Jumbo Drum	Abc		Abc				
Color Size Text	Large Box		Abc	Abc				
	Medium Box		Abc	Abc				
Detail Tooltip	Small Box		Abc	Abc				
	Small Pack		Abc	Abc				
跪 Index() Δ	Wrap Bag		Abc	Abc				
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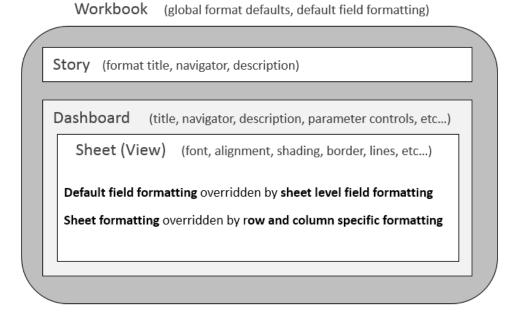
Pages	iii Columns	Da	te					
	⊞ Rows	Ge	nerator					
Filters	Generat	ors						
					Date			
	Generator	Jan 13	Jan 22	Jan 25	Jan 27	Jan 29	Jan 30	Jan 31
Marks	Α	On					Off	
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9 marks 5 rows by 7 column	5							

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			E Rows			Gen	era	tor				D										
Filters			Genera	to	rs	- A		Da	te	s F	ille	ed										
												1	Date	2								
			Generator	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31
Marks			Α	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	0	0
			В	0	0	0	0	0	0	0	0	0	1	1	1	1	1	0	0	0	0	0
T Autom	atic	*	С	0	0	0	0	0	0	0	0	0	0	0	0	1	1	1	1	1	0	0
	Ð	Т	D	0	0	0	0	0	0	0	0	0	0	0	0	1	1	1	1	1	1	0
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Specific Dimensions	
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At the level	Ŧ
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# Chapter 6: Formatting a Visualization to Look Great and Work Well



#### Formatting: Parts of the View

			Cu	stomer Segment	t	
1 Department	Category	4 Consumer	Corporate	Home Office	Small Business	arand Total
Furniture	Bookcases	5 92,626	262,085	79,404	73,381	507,496
	Chairs & Chairmats	305,381	407,724	212,830	238,651	1,164,586
	Office Furnishings	69,528	115,506	197,188	62,412	444,634
	Tables	228,934	363,979	287,507	181,502	1,061,922
a	Total	a 696,469	1,149,294	776,929	555,946	3,178,638
Office	Appliances	63,813	167,941	124,757	100,225	456,736
Supplies	Binders and Binder Accessor	103,625	225,160	148,472	161,326	638,583
	Envelopes	37,643	44,462	22,577	43,233	147,915
	Labels	3,713	7,929	5,411	6,393	23,446
	Paper	53,004	89,312	61,123	50,181	253,620
	Pens & Art Supplies	24,027	36,004	21,765	21,469	103,265
	Rubber Bands	1,710	2,197	2,294	2,469	8,670
	Scissors, Rulers and Trimme	14,628	9,625	12,947	3,232	40,432
	Storage & Organization	121,719	154,918	179,151	129,929	585,717
	Total	423,882	737,548	578,497	518,457	2,258,384
Technology	Computer Peripherals	80,805	224,142	110,840	75,064	490,851
	Copiers and Fax	148,504	205,639	174,718	132,354	661,215
	Office Machines	260,011	516,513	245,019	197,112	1,218,655
	Telephones and Communicat	225,571	436,295	282,962	199,456	1,144,284
	Total	714,891	1,382,589	813,539	603,986	3,515,005
Grand Total		1,835,242	3,269,431	2,168,965	1,678,389	8,952,027

2

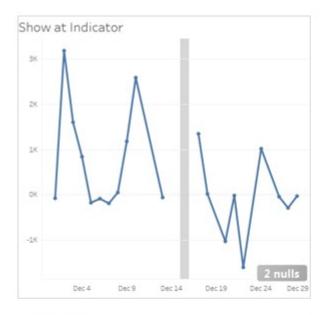
А	Font
=	Alignment
٩.	Shading
⊞	Borders
≡	Lines

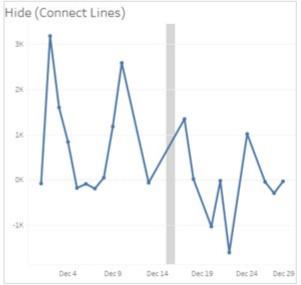
Format Font ×						
A ≡ 🖏 ⊞ ≡ Fields ▼						
Sheet Rows Columns						
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Worksheet: Tableau Book, 8pt 🔹						
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Header: Tableau Book, 8pt 🔹						
Tooltip: Tableau Book, 10pt 🔹						
Title: Tableau Light, 15pt 🔹						
Total						
Pane: Tableau Medium, 8pt 🔹						
Header: Segoe UI, 8pt 🔹						
Grand Total						
Pane: Tableau Medium, 8pt 🔹						
Header: Segoe UI, 8pt 🔹						
Clear						

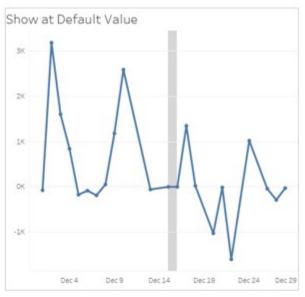
Format SUM(Sales) ×						
A 🗏 🖨 [	⊞ <b>≣</b> Fields ▼					
Axis	Pane					
Default						
Font:	Tableau Book, 8pt 🔹					
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Totals						
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Alignment:	Automatic 👻					
Numbers:	123,456 👻					
Grand Totals	5					
Font:	Tableau Medium, 8pt 🔻					
Alignment:	Automatic 👻					
Numbers:	123.456 👻					
Special Values (eg. NULL)						
Text:	(Blank)					
Marks:	Show at Indicator 👻					

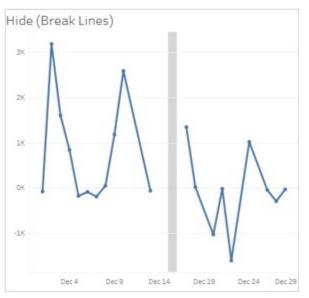
Format string	Resulting Values
#;-#	34331 and -8157
*,***.**;(*,***.**)	34,331.34 and (8,156.78)
#,###.000000; -#,###.000000	34,331.336000 and -8,156.777700
"up "#,###;"down "#,###;"same"	up 34,331 and down 8,157
	-0

Special Values (eg. NULL)						
Text:	(Blank)					
Marks:	Show at Indicator 🔹					

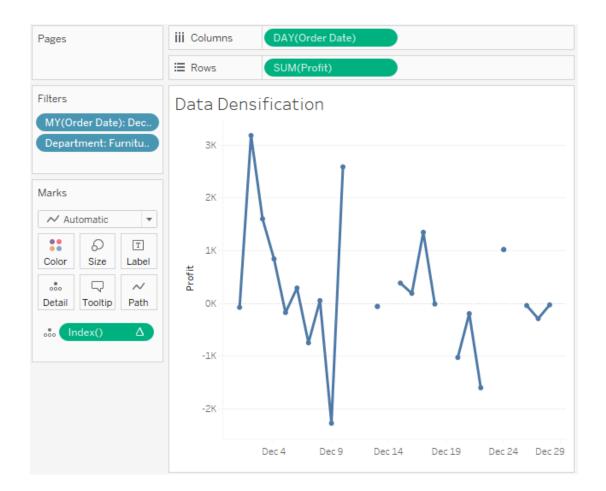


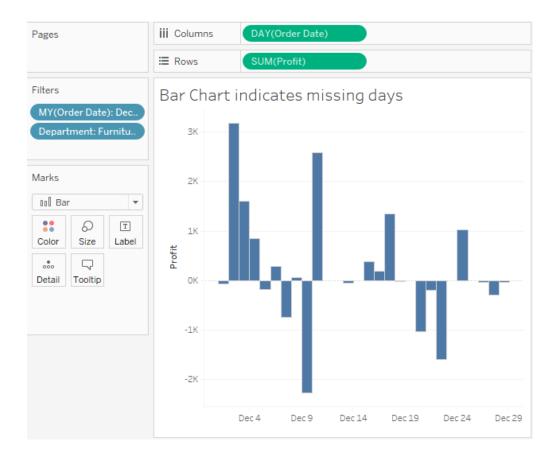




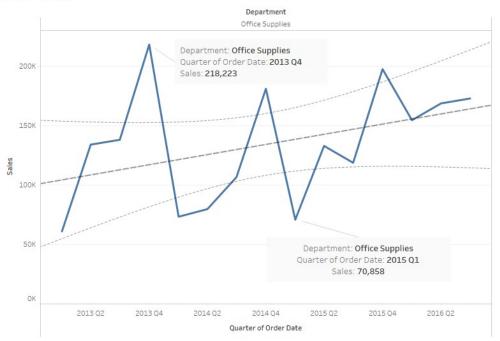


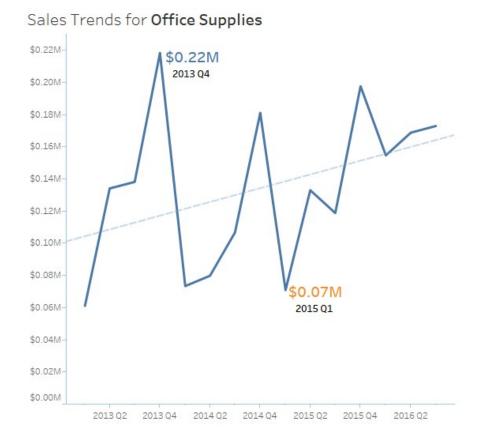
Marks		Ŧ	2K
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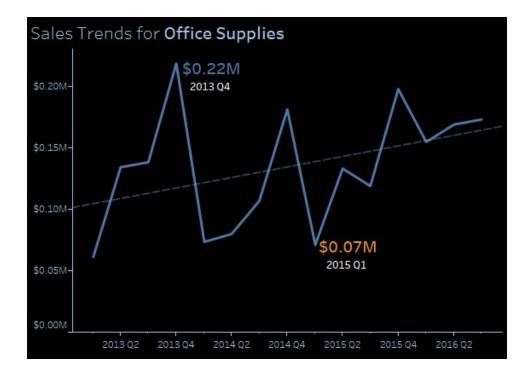




Sales Trends





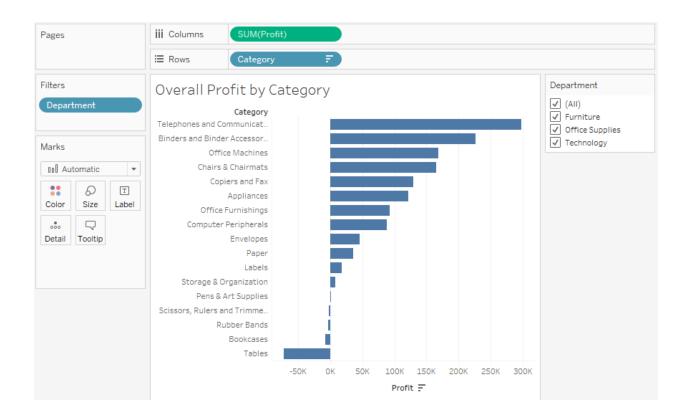


✓ Keep Only	× Exclude	⊘ ◄	
Quarter of Ord Sales:	der Date: 2016 \$0.1		

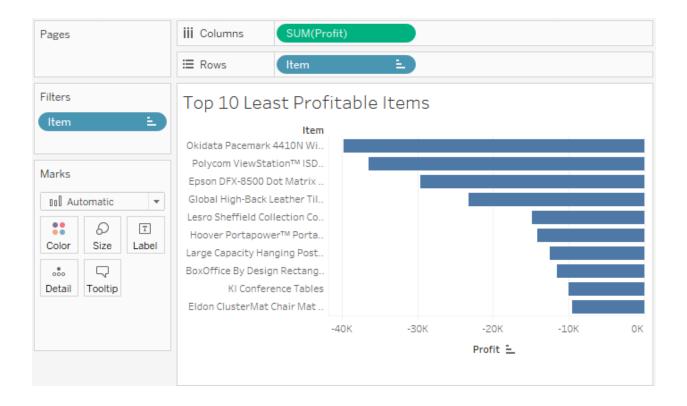
Office Supplies Sales of \$0.15M in 2016 Q1

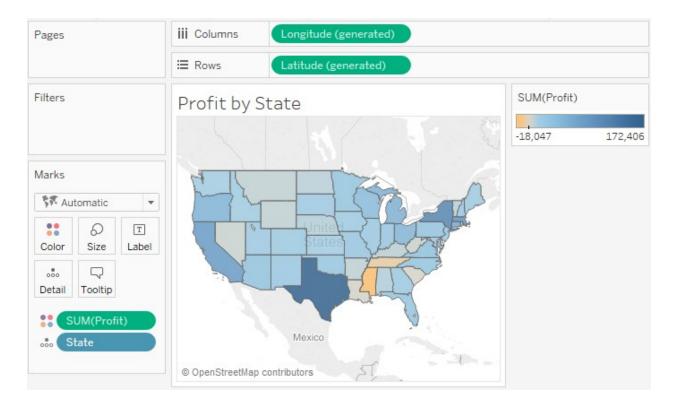
Edit Tooltip		22
Arial	↓ 10 ▼ B I U     ↓      ↓	
	rtment> (Sales)> in <quarter(order date)=""></quarter(order>	
Show Tooltips	Responsive - Show tooltips instantly (default)	✓ Include command buttons
Reset	Preview	OK Cancel

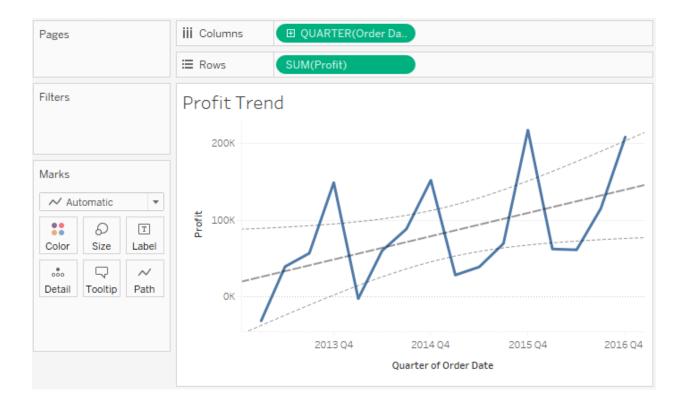
## Chapter 7: Telling a Data Story with Dashboard



Filter [Item]	22
General Wildcard Condition Top	
◎ None	
O By field:	
Bottom 🕶 10 💌 by	
Profit	•





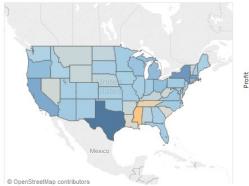


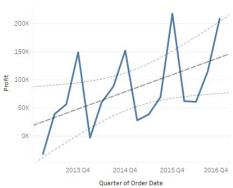
#### Is Least Profitable Always Unprofitable?

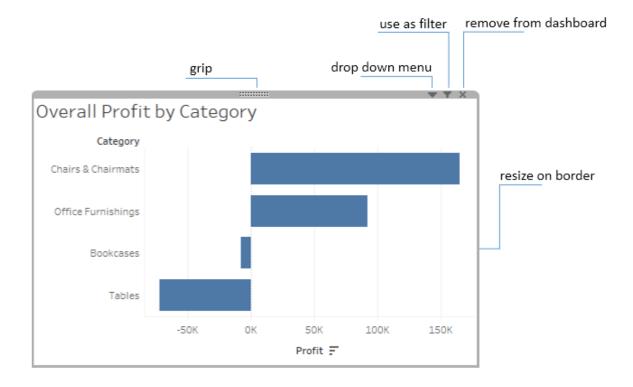






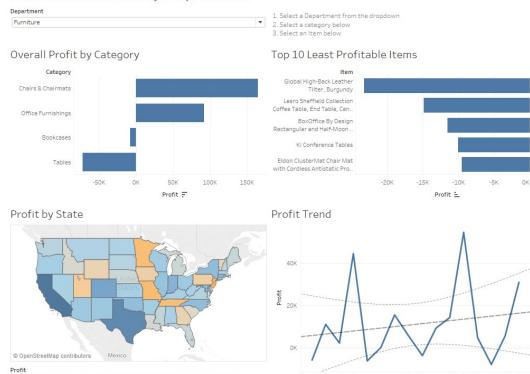






#### Is Least Profitable Always Unprofitable?

-7,191



29,672

2013 Q4

2014 Q4

Quarter of Order Date

2015 Q4

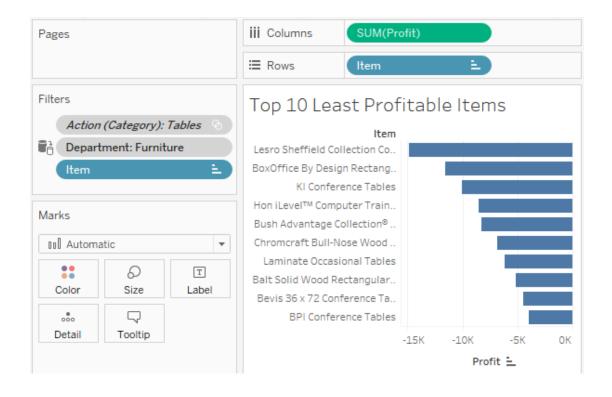
2016 Q4

# Overall Profit by Category

Name	Run On	Source	Fields
☆ Filter 1 (generated)	Select	Is Least Profitable Always	All

↓ ▼ ×

Add Filter Action		×
Name: Filter by Item		
Source Sheets:		
🖽 Is Least Profitable Alway	/s Unprofitable?	Run action on:
Overall Profit by Categ	ory	B Hover
Profit by State		K Select
Profit Trend	Thomas	
Top 10 Least Profitable	Items	🖏 Menu
		Run on single select only
Target Sheets		
🖽 Is Least Profitable Alway	s Unprofitable?	Clearing the selection will:
Overall Profit by Categ	ory	<ul> <li>Leave the filter</li> <li>Show all values</li> </ul>
Profit by State		<ul> <li>Snow all values</li> <li>Exclude all values</li> </ul>
Profit Trend Top 10 Least Profitable	Items	
	TC: NO	
Target Filters		
	All Fields	
Source Field	Target Field	Target Data Source
Add Filter		Edit Remove
		OK Cancel



#### Is Least Profitable Always Unprofitable?









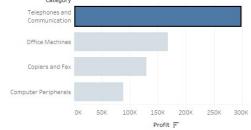


Profit by State

© OpenStreetMap contributors

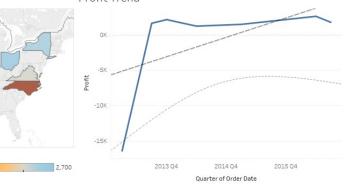
Profit

-16,477



United

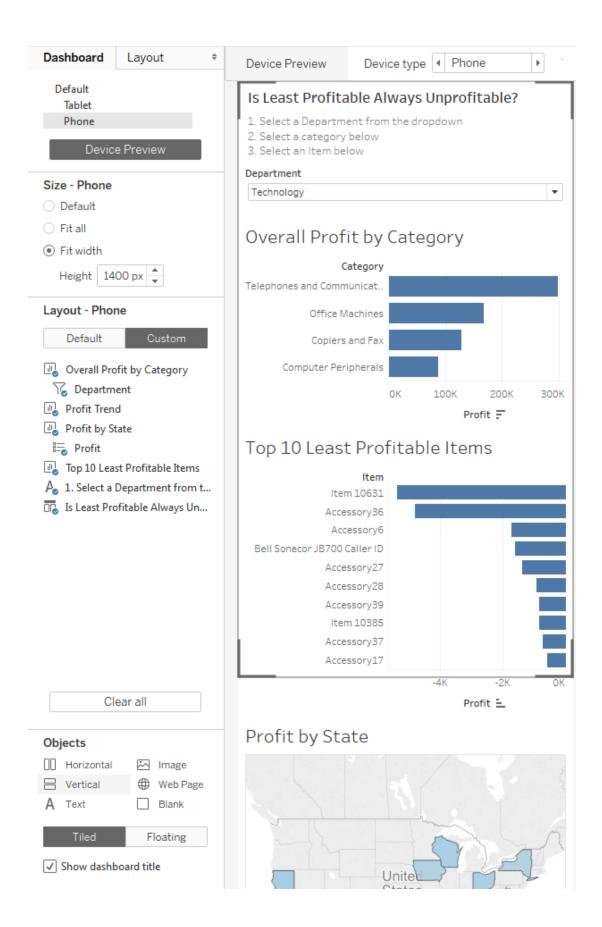


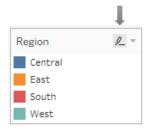


Dashboard	Layout	\$					
Device Preview							
Size							
Desktop Brows	ser (1000 x 800)	*					
Sheets							
🗓 Overall Pro	fit by Category						
🗓 Profit Tren	d						
🖳 Profit by St	ate						
🖳 Top 10 Lea	st Profitable Ite						



Dashboard	Layout +
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Phone	
Devic	e Preview
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🔘 Fit width	
Height	
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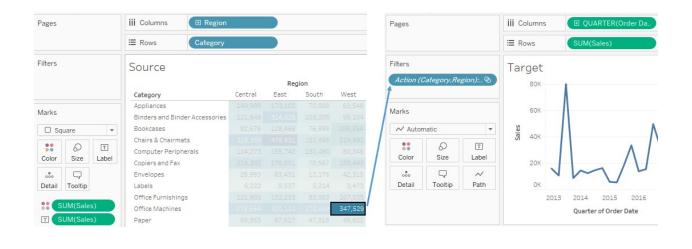




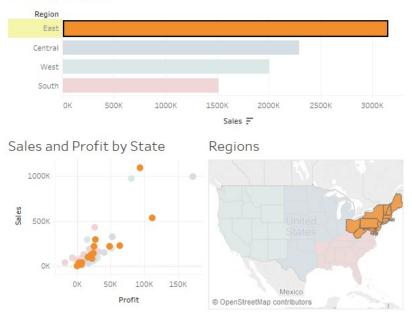
		Ļ	
ļĿ	10	<u>@</u>	• Ø - T \$
			Disable Workbook Highlighting Disable Sheet Highlighting
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Edit Filter Action			x
Name: Filter by Item Source Sheets:  Overall Profit by Catego Profit by State Profit Trend Top 10 Least Profitable	ory	Run action on: Hover Select Run on single select only	
Target Sheets    Is Least Profitable Alway  Overall Profit by Catege  Profit by State  Profit Trend  Top 10 Least Profitable  Target Filters  Selected Fields	ory	<ul> <li>Clearing the selection will:</li> <li>Leave the filter</li> <li>Show all values</li> <li>Exclude all values</li> </ul>	
Source Field	Target Field	Target Data Source	
Add Filter		Edit Remove	cel

iii Columns SUM(Sal	es)	Pages			iii Columns	QUARTER(Order
E Rows Category	Ē				⊞ Rows	SUM(Sales)
Source		Filters			Target	
Category Office Machines		Action (Ca	ategory): Tal	bles 📎	150K	٨
Chairs & Chairmats Telephones and Communicat		Marks				
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Copiers and Fax Binders and Binder Accessor		Color	6 Size	T Label	50K	$\Lambda / V V$
Storage & Organization Bookcases			$\Box$	~		
Computer Peripherals		Detail	Tooltip	Path	OK	
Appliances Office Furnishings					2013	3 2014 2015 2016 Quarter of Order Date
Paper						-

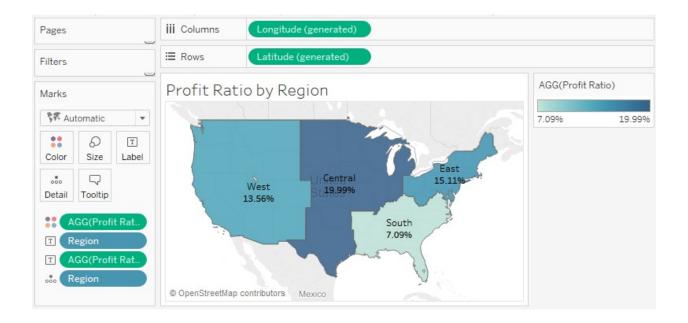


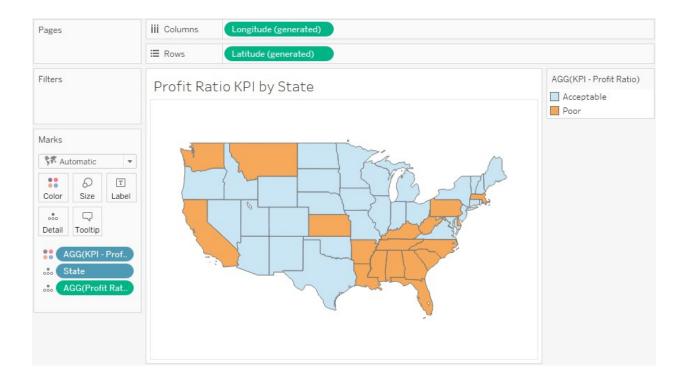
#### Sales by Region

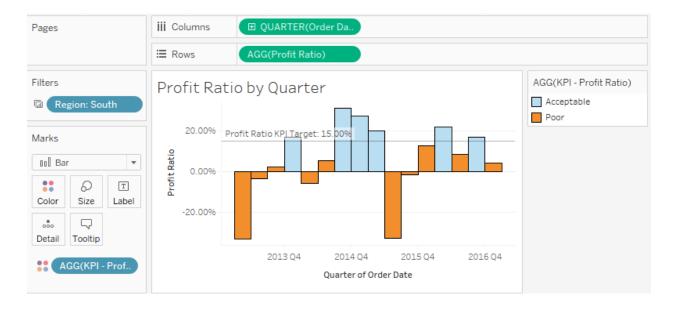


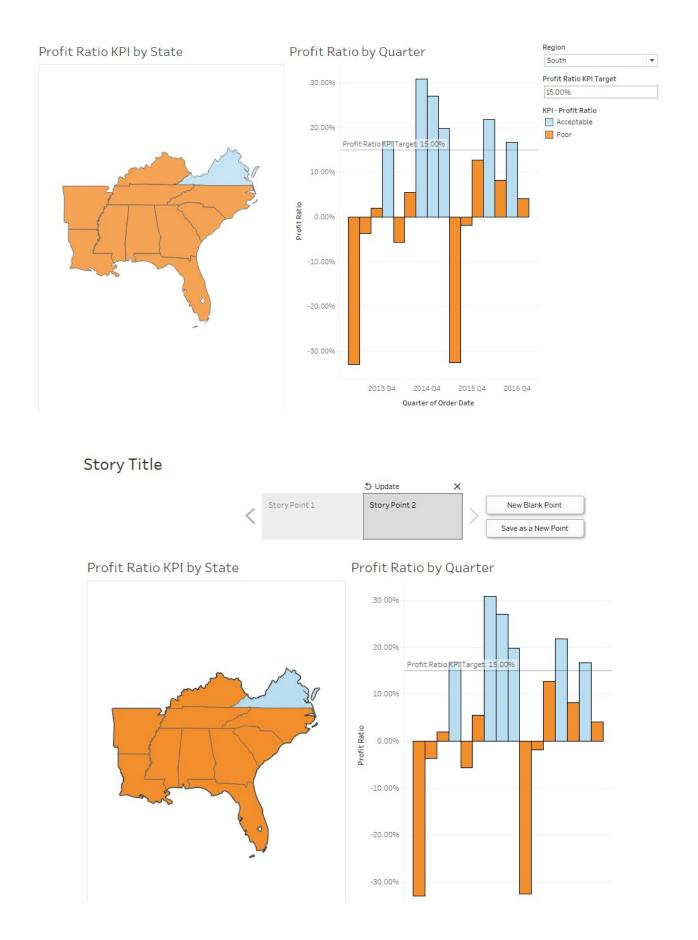


Pages			iii Columns	<b>⊞</b> M	10NTH(Ord	ler Date)				
			E Rows	Regi	ion					
Filters			Region S	Scoreca	ard					AGG(KPI - Profit Ratio)
MY(U	rder Date	)		Jul	Aug	Sep	Oct	Nov	Dec	Acceptable
Marks			Central	×	×	×	×	<ul> <li>V</li> </ul>	<ul> <li></li> </ul>	Poor
			East	~	~	×	×	~	<ul> <li>Image: A second s</li></ul>	AGG(KPI - Profit Ratio)
∆o Sh	ape	•	South	×	~	×	×	×	~	✓ Acceptable
	0	Т	West	×	<ul> <li>Image: A second s</li></ul>	×	~	<ul> <li>Image: A second s</li></ul>	<ul> <li>Image: A second s</li></ul>	× Poor
Color	Size	Label	Overall	×	<ul> <li>Image: A second s</li></ul>	×	×	× -	<ul> <li>Image: A second s</li></ul>	
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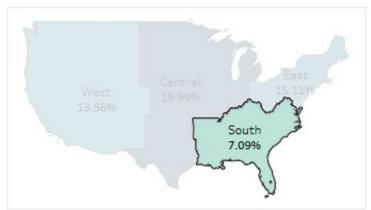




## South Region Analysis

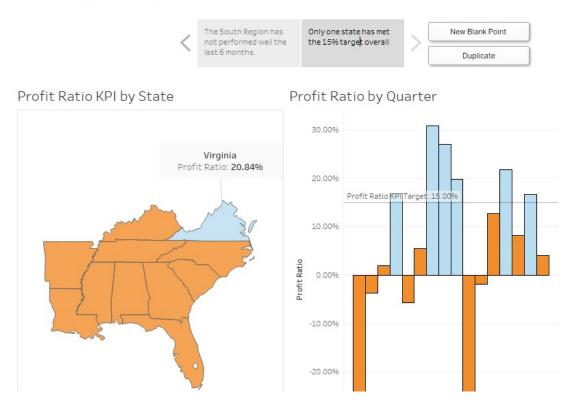


### Profit Ratio KPI Regional Scorecard (last 6 months)

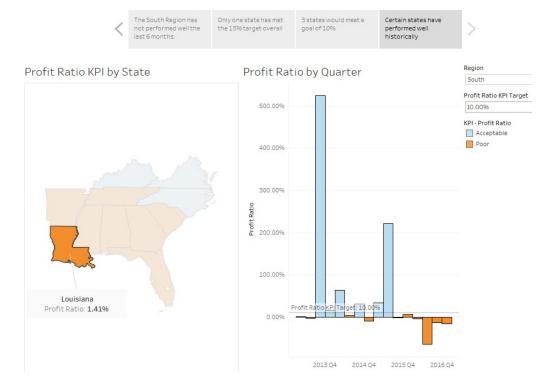


# Profit Ratio KPI Target 15.00% Jul Aug Sep Oct Nov Dec Central X X X X V Dec

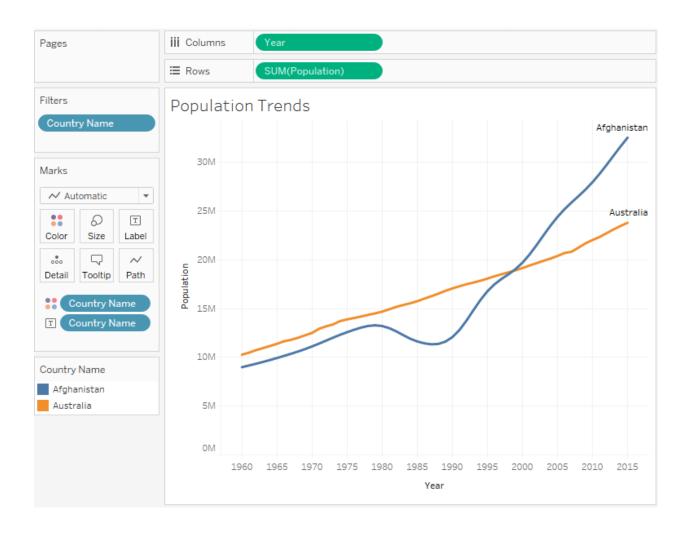
#### South Region Analysis

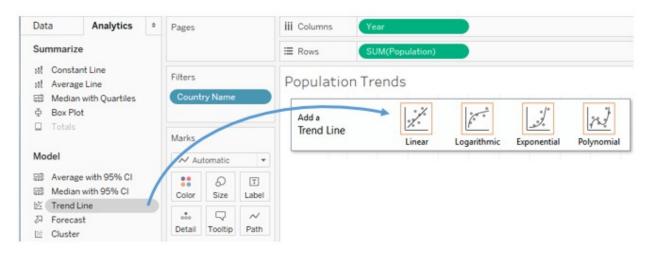


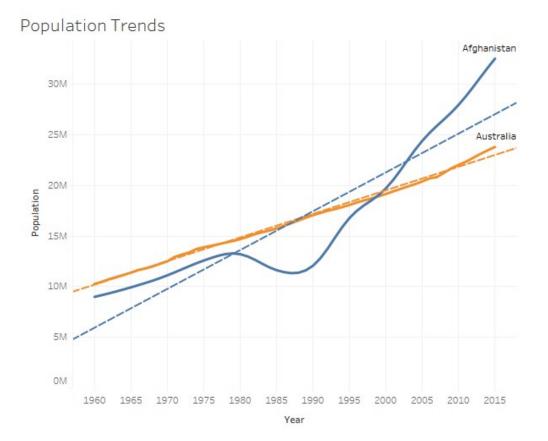
#### South Region Analysis

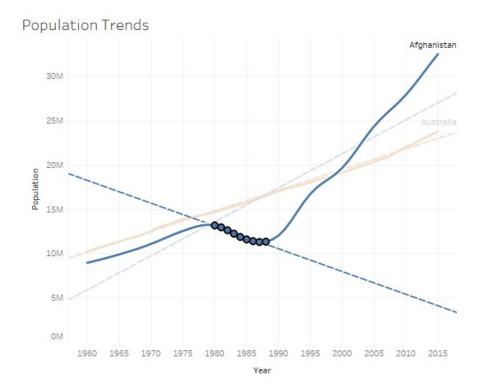


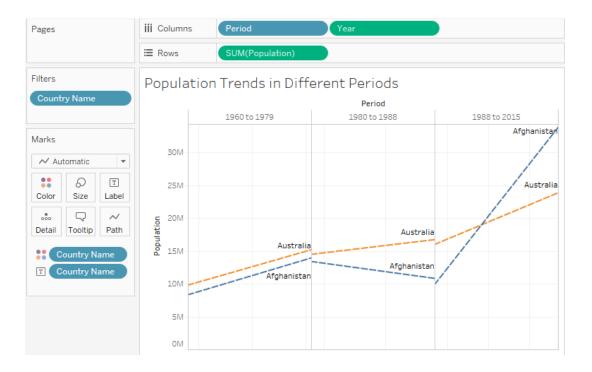
# Chapter 8: Deeper Analysis – Trends, Clustering, Distributions and Forecasting

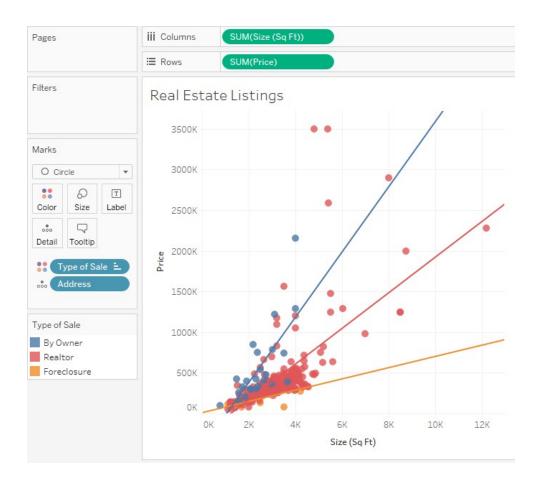




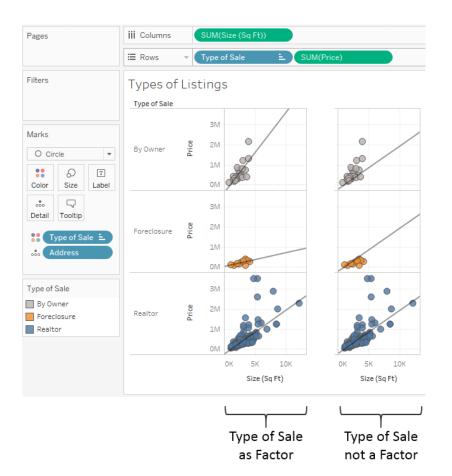


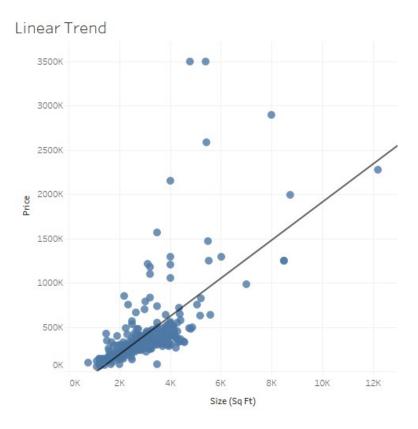


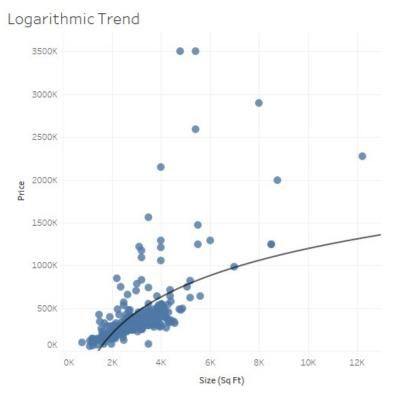




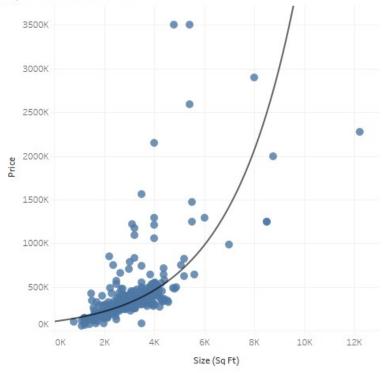
Trend Lines Options
Model type
Linear
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© Exponential
◎ Polynomial, Degree: 2 ▲
Options
Include the following fields as factors:
✓ Type of Sale
Allow a trend line per color
Show Confidence Bands
Force y-intercept to zero
$\boxed{\ensuremath{\mathbb{V}}}$ Show recalculated line for highlighted or selected data points
ОК

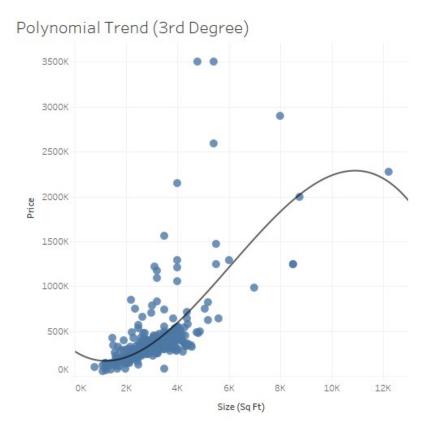






## Exponential Trend



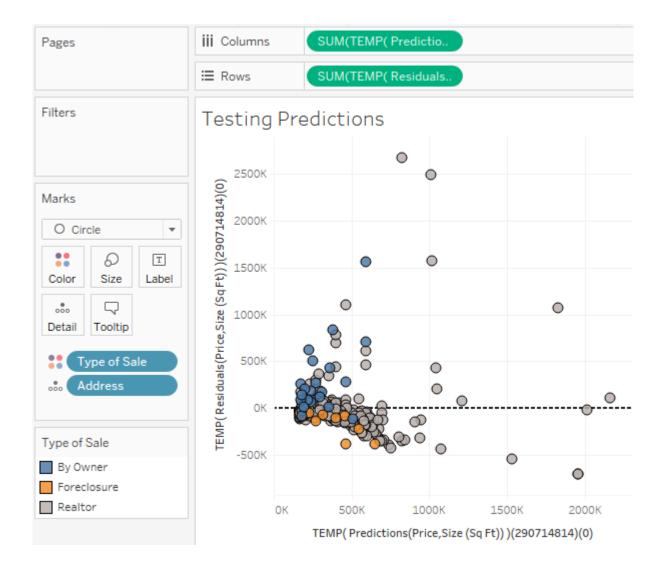




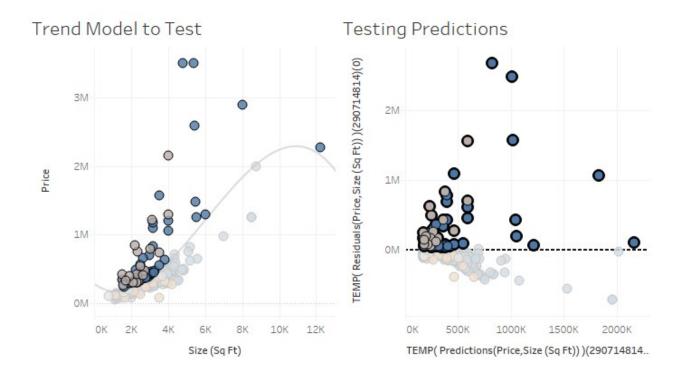
A linear trend model is computed for sum of Price given sum of Size (Sq Ft). The model may be significant at p <= 0.05. The factor Type of Sale may be significant at p <= 0.05.									
Model formula:		Type of Sale	e*( Siz	ze (Sq Ft) + ir	ntercept )				
Number of modeled	observations:	336							
Number of filtered of	bservations:	0							
Model degrees of fr	eedom:	6							
Residual degrees of	freedom (DF):	330							
SSE (sum squared e		2.99019e+							
MSE (mean squared	error):	9.06118e+	10						
R-Squared:		0.480548							
Standard error:		301018							
p-value (significanc	e):	< 0.0001							
Analysis of Variance									
•		MSE		F D-	value				
<u>Field DF SSE MSE F p-value</u>									
Type of Sale 4	Type of Sale 4 2.8926758e+12 7.23169e+11 7.98095 < 0.0001								
Type of Sale 4	2.8926758e+1	l2 7.23169€	+11	7.98095 <	0.0001				
		l2 7.23169€	+11						
Type of Sale 4 Individual trend line Panes	s: Color	Line	+11	Coefficient	s				
Individual trend line Panes <u>Row</u> <u>Column</u>	s: Color <u>Type of Sale</u>	Line <u>p-value</u>	<u>DF</u>	Coefficient <u>Term</u>	s <u>Value</u>		<u>t-value</u>		
Individual trend line Panes	s: Color <u>Type of Sale</u>	Line <u>p-value</u>	<u>DF</u>	<b>Coefficient</b> <u>Term</u> Size (Sq Ft)	s <u>Value</u> 219.042	13.5019	16.2231	< 0.0001	
Individual trend line Panes <u>Row</u> <u>Column</u> Price Size (Sq Ft)	s: Color <u>Type of Sale</u> Realtor	Line <u>p-value</u> < 0.0001	<u>DF</u> 300	<b>Coefficient</b> <u>Term</u> Size (Sq Ft) intercept	<b>S</b> <u>Value</u> 219.042 -269860	13.5019 44427	16.2231 -6.07422	< 0.0001 < 0.0001	
Individual trend line Panes <u>Row</u> <u>Column</u>	s: Color <u>Type of Sale</u> Realtor	Line <u>p-value</u> < 0.0001	<u>DF</u> 300	Coefficient <u>Term</u> Size (Sq Ft) intercept Size (Sq Ft)	<b>Value</b> 219.042 -269860 69.1147	13.5019 44427 29.2138	16.2231 -6.07422 2.36583	< 0.0001 < 0.0001 0.0455421	
Individual trend line Panes Row Column Price Size (Sq Ft) Price Size (Sq Ft)	s: Color <u>Type of Sale</u> Realtor Foredosure	Line <u>p-value</u> < 0.0001 0.0455421	<u>DF</u> 300 8	Coefficient Term Size (Sq Ft) intercept Size (Sq Ft) intercept	<b>Value</b> 219.042 -269860 69.1147 9557.19	13.5019 44427 29.2138 87520	16.2231 -6.07422 2.36583 0.1092	< 0.0001 < 0.0001 0.0455421 0.915733	
Individual trend line Panes <u>Row</u> <u>Column</u> Price Size (Sq Ft)	s: Color <u>Type of Sale</u> Realtor Foredosure	Line <u>p-value</u> < 0.0001	<u>DF</u> 300 8	Coefficient <u>Term</u> Size (Sq Ft) intercept Size (Sq Ft)	<b>Value</b> 219.042 -269860 69.1147 9557.19 400.666	13.5019 44427 29.2138 87520 82.8705	16.2231 -6.07422 2.36583 0.1092 4.83484	< 0.0001 < 0.0001 0.0455421 0.915733	

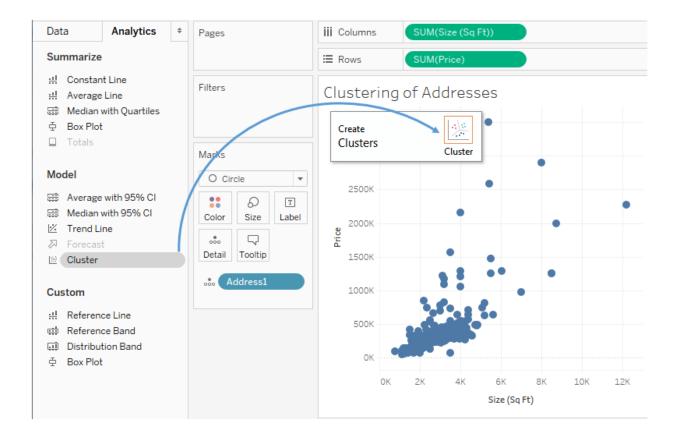
Summary	
Count:	336
SUM(Price)	
Sum:	134,239,384
Average:	399,521.98
Minimum:	50,000
Maximum:	3,500,000
Median:	300,000.00
Standard deviation:	414,528
First quartile:	211,500.00
Third quartile:	410,000.00
Skewness:	4.59
Excess Kurtosis:	25.74
SUM(Size (Sq Ft))	
Sum:	1,001,318
Average:	2,980.11
Minimum:	784
Maximum:	12,200
Median:	2,800.50
Standard deviation:	1,264
First quartile:	2,108.50
Third quartile:	3,627.00
Skewness:	2.27
Excess Kurtosis:	10.95

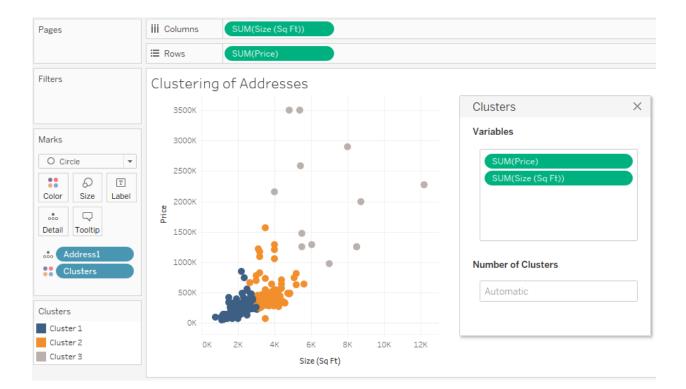
Export Data to /	Access		×
Destination			
File name:	C:\Users\jmillig	gan\Documents\My Tableau Rej	Browse
Table name:	DATA		
Connec	t after export:		
Connec	tion name: Tre	end Model Predictions and Reside	uals
Export from			
Entire vie	w O	Current selection	
		ОК	Cancel

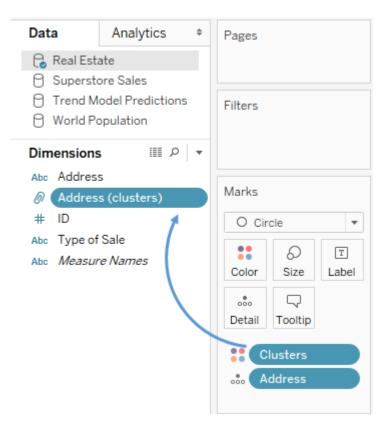


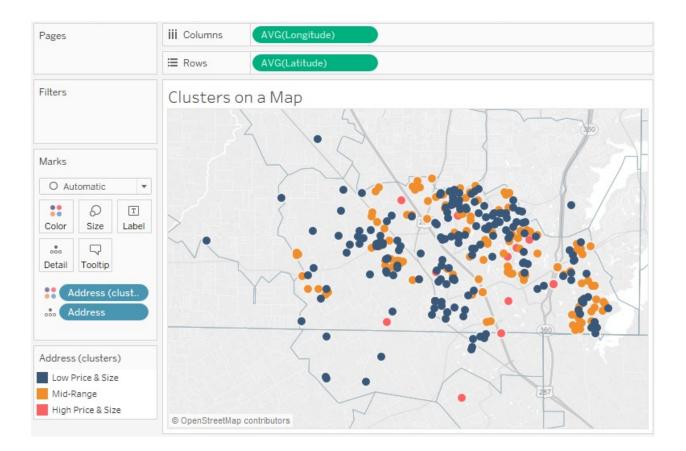
<u>0</u> .

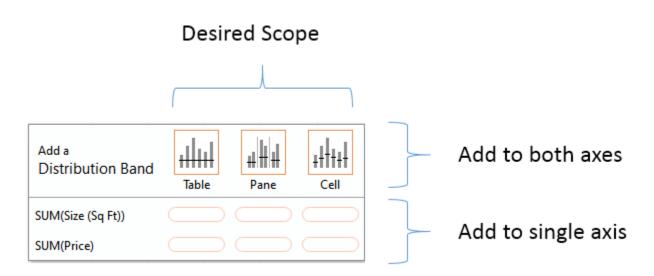


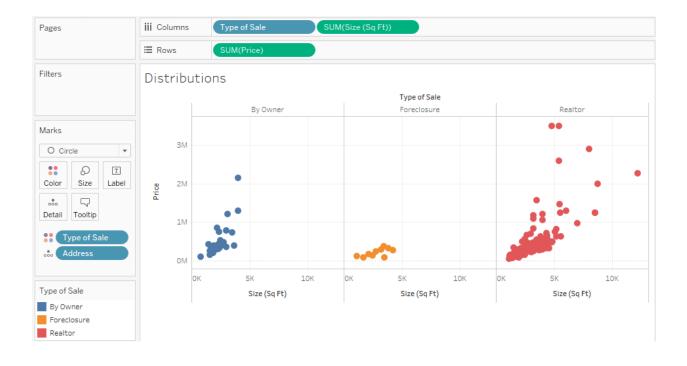




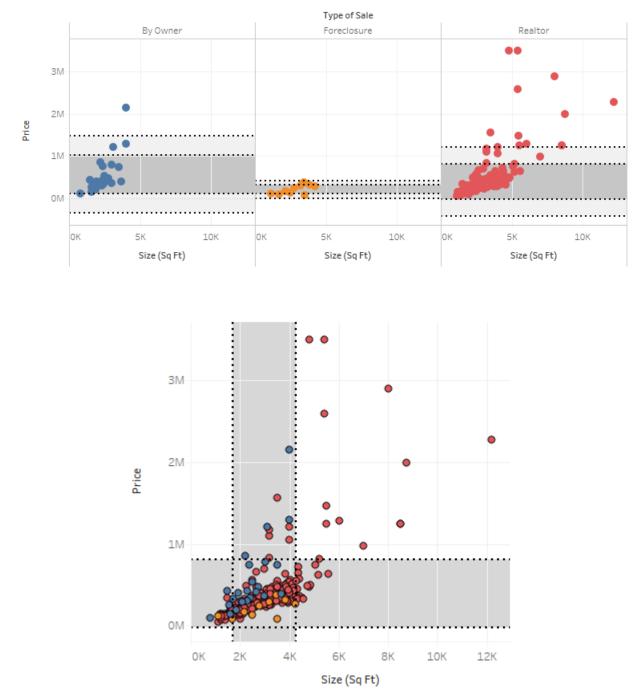








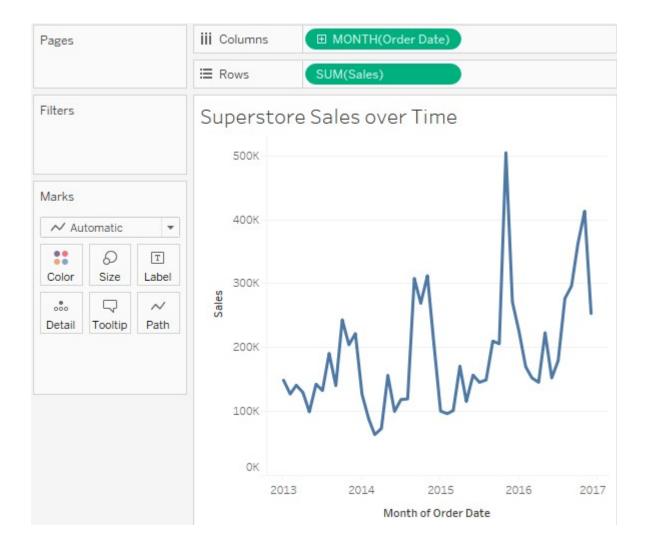
E	Edit Reference Line, Band, or Box								
	Line	Band	Distribution	± III Box Plot					
	<ul> <li>Entire Table          <ul> <li>Per Pane</li> <li>Per Cell</li> </ul> </li> <li>Computation         <ul> <li>Value: -2, -1, 1, 2 Standard Deviation</li> <li>Label: None</li> <li>None</li> </ul> </li> </ul>								
	Formatting	•••••••••••••••••••••••••••••••••••••••		Fill Above Fill Below Symmetric					
	Show recalcu	lated band for hig	hlighted or selected	data points					
				ОК					

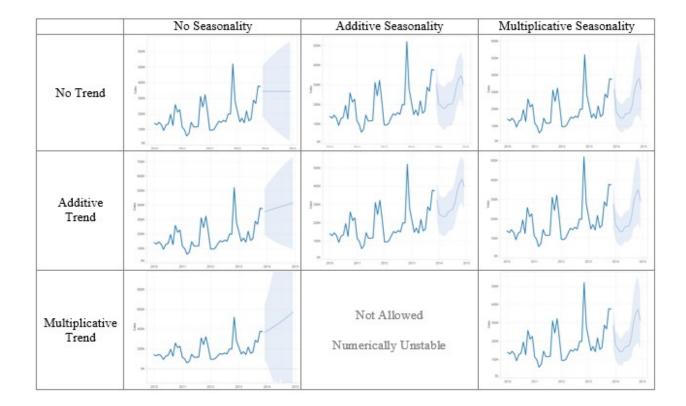


Distributions: Standard Deviation



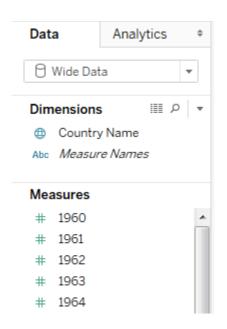
Forecast Options
Forecast Length
Automatic Next 11 periods
Exactly     I      Periods
♥ Until 1 → Periods
Source Data
Aggregate by: Periods
Ignore last: 1 Periods
Fill in missing values with zeroes
Forecast Model
Automatic
Automatically selects an exponential smoothing model for data that may have a trend and may have a seasonal pattern.
Show 95%   prediction intervals
Currently using source data from 1960 to 2014 to create a forecast through 2025.
Learn more about forecast options
ОК

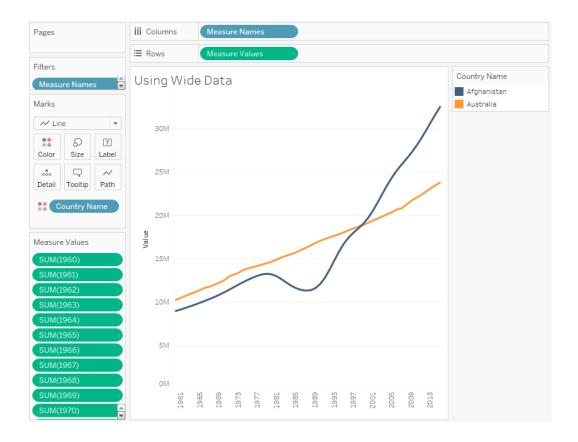


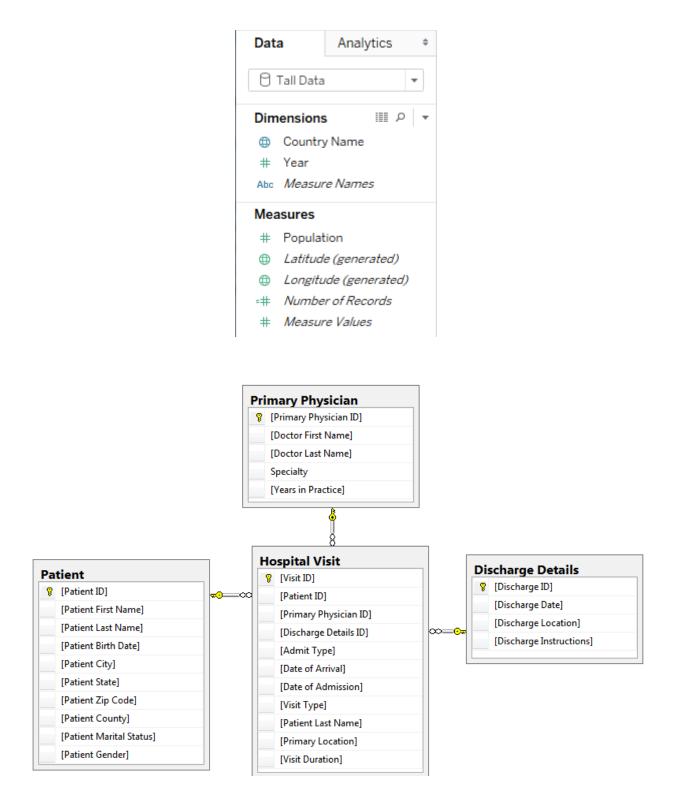


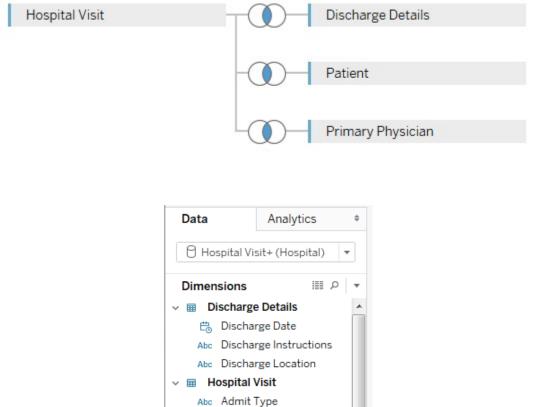
ummary Models					
Options Used to	Create Forecasts				
Time series:	Month of Order Date				
Measures:	Sum of Sales				
Forecast forward:	13 months (Dec 2016 – D	ec 2017)			
	Jan 2013 – Nov 2016				
	1 month (Dec 2016)				
Seasonal pattern:	12 month cycle				
Sum of Sales					
Initial	Change From Initial	Seasonal Effect	Contribution		
Dec 2016	Dec 2016 - Dec 2017	High Low	Trend Season	Quality	
275,593 ± 128,837	23,738	Nov 2017 2 Apr 2017 1		Ok	
					Show values as percentage

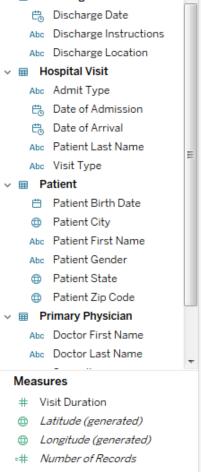
## **Chapter 9: Making Data Work for You**











# Measure Values

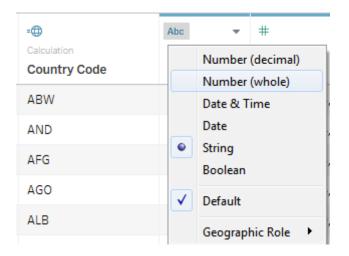
	A	В	С	D	E	F	G	н	1	J	К
1	World Popu	lation Da	ta								
3	This is sampl	e data only.									
4	Accuracy and completer	ness is not guarante	ed.								
5							_				
6	Country Name and Code	Indicator Name	Indicator Code	1960	1961	1962	1963	1964	1965	1966	1967
7	Aruba (ABW)	Population, total	SP.POP.TOTL	54208	55435	56226	56697	57029	57360	57712	58049
8	Andorra (AND)	Population, total	SP.POP.TOTL	13414	14376	15376	16410	17470	18551	19646	20755
9	Afghanistan (AFG)	Population, total	SP.POP.TOTL	8774440	8953544	9141783	9339507	9547131	9765015	9990125	10221902
10	Angola (AGO)	Population, total	SP.POP.TOTL	4965988	5056688	5150076	5245015	5339893	5433841	5526653	5619643
11	Albania (ALB)	Population, total	SP.POP.TOTL	1608800	1659800	1711319	1762621	1814135	1864791	1914573	1965598
12	United Arab Emirates (ARE)	Population, total	SP.POP.TOTL	89608	97727	108774	121574	134411	146341	156890	167360
13	Argentina (ARG)	Population, total	SP.POP.TOTL	20623998	20959241	21295290	21630854	21963952	22293817	22618887	22941477
14	Armenia (ARM)	Population, total	SP.POP.TOTL	1867396	1934239	2002170	2070427	2138133	2204650	2269475	2332624
15	American Samoa (ASM)	Population, total	SP.POP.TOTL	20012	20478	21118	21883	22701	23518	24320	25116
16	Antigua and Barbuda (ATG)	Population, total	SP.POP.TOTL	54681	55403	56311	57368	58500	59653	60818	62002
17	Australia (AUS)	Population, total	SP.POP.TOTL	10276477	10483000	10742000	10950000	11167000	11388000	11651000	11799000
18	Austria (AUT)	Population, total	SP.POP.TOTL	7047539	7086299	7129864	7175811	7223801	7270889	7322066	7376998
19	Azerbaijan (AZE)	Population, total	SP.POP.TOTL	3897889	4030130	4167558	4307315	4445653	4579759	4708485	4832098

$\begin{array}{c} \Leftrightarrow \\ \hline \\$	⊖• Data (Wo	orld P	Connection Live	) Extract		Filters 0   Add	
Sheets ↓ Use Data Interpreter Data Interpreter might be able to clean your Excel workbook. ■ Data		ata source orc 💌	Show aliases	Show hid	den fie 23	9 ⇒ ro	WS
⊞a New Union	Abc Data F1	Abc Data F2	Abc Data F3	# Data F4	# Data <b>F5</b>	# Data <b>F6</b>	# Di F
	World Population Data	null	null	null	null	null	I
	This is sample data o	null	null	null	null	null	
	Country Name and Co	Indicator Name	Indicator Co	1,960	1,961	1,962	
	Aruba (ABW)	Population, tot	SP.POP.TOTL	54,208	55,435	56,226	
	Andorra (AND)	Population, tot	SP.POP.TOTL	13,414	14,376	15,376	
	Afghanistan (AFG)	Population, tot	SP.POP.TOTL	8,774,440	8,953,544	9,141,783	
	Angola (AGO)	Population, tot	SP.POP.TOTL	4,965,988	5,056,688	5,150,076	

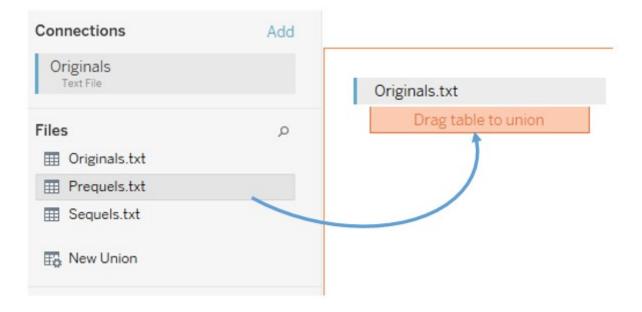
•	Abc	Abc	#	#	#	#	#	#
Data	Data	Data	Data	Data	Data	Data	Data	Data
Country Name and	Indicator Name	Indicator Code	1960	1961	1962	1963	1964	1965
Aruba (ABW)	Population, total	SP.POP.TOTL	54,208	55,435	56,226	56,697	57,029	57,360
Andorra (AND)	Population, total	SP.POP.TOTL	13,414	14,376	15,376	16,410	17,470	18,551
Afghanistan (AFG)	Population, total	SP.POP.TOTL	8,774,440	8,953,544	9,141,783	9,339,507	9,547,131	9,765,01
Angola (AGO)	Population, total	SP.POP.TOTL	4,965,988	5,056,688	5,150,076	5,245,015	5,339,893	5,433,843
Albania (ALB)	Population, total	SP.POP.TOTL	1,608,800	1,659,800	1,711,319	1,762,621	1,814,135	1,864,793
United Arab Emirates (	Population, total	SP.POP.TOTL	89,608	97,727	108,774	121,574	134,411	146,343

Abc	Ŧ	Abc	#
Data Indicator Name		Rename Copy	
Population, tota		Hide	}
Population, tota		Aliases	
Population, tota		Create Calculated Fie Create Group	eld
Population, tota		Split	3
Population, tota		Custom Split	)

= Calculation Country Name	= Calculation Country Code	# Data <b>1961</b>	# Data <b>1962</b>	# Data <b>1963</b>	# Data <b>1964</b>	# Data <b>1965</b>	# Data <b>1966</b>
Aruba	ABW	55,435	56,226	56,697	57,029	57,360	57,712
Andorra	AND	14,376	15,376	16,410	17,470	18,551	19,646
Afghanistan	AFG	8,953,544	9,141,783	9,339,507	9,547,131	9,765,015	9,990,125
Angola	AGO	5,056,688	5,150,076	5,245,015	5,339,893	5,433,841	5,526,653
Albania	ALB	1,659,800	1,711,319	1,762,621	1,814,135	1,864,791	1,914,573
United Arab Emirates	ARE	97,727	108,774	121,574	134,411	146,341	156,890



=	-	#	#
Calculation Country Name	Calculation Country Code	Pivot Year	Pivot Population
Aruba	ABW	1961	55,435
Andorra	AND	1961	14,376
Afghanistan	AFG	1961	8,953,544
Angola	AGO	1961	5,056,688
Albania	ALB	1961	1,659,800
United Arab Emirates	ARE	1961	97,727
Argentina	ARG	1961	20,959,241
Armenia	ARM	1961	1,934,239
American Samoa	ASM	1961	20,478
Antigua and Barbuda	ATG	1961	55,403
Australia	AUS	1961	10,483,000



Originals.txt+	× xxx* Wildcard (automatic)
Connection: Originals Originals.txt Prequels.txt Sequels.txt	
Tables in union: 3	Apply OK

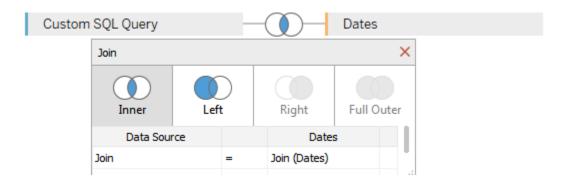
Abc Originals+ Name	Abc Originals+ Occupation	Abc Originals+ Job	•	Abc Rename Copy	Abc
Luke	Farmer	null		Hide	
Leia	Princess	null		Create Calculated Field	
Han	Smuggler	null		Pivot	
Watto	null	Junk Dealer		Merge Mismato	hed Fields
Darth Maul	null	Face Painter		Prequels	Prequels
Jar Jar	null	Sith Lord		Prequels	Prequels
Rey	Scavenger	null		Sequels	Sequels
Poe	Pilot	null		Sequels	Sequels
Kylo	Unemployed	null		Sequels	Sequels

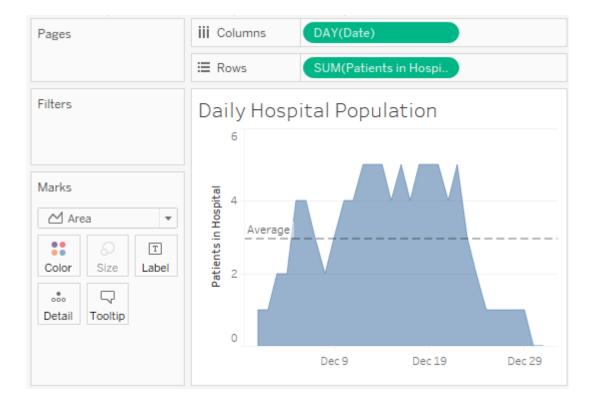
Patient ID	Patient Name	Admit Date	Discharge Date
1	David	12/1/2016	12/20/2016
2	Solomon	12/3/2016	12/7/2016
3	Asa	12/5/2016	12/22/2016
4	Jehoshaphat	12/5/2016	12/6/2016
5	Joash	12/9/2016	12/16/2016
6	Amaziah	12/10/2016	12/14/2016
7	Uzziah	12/12/2016	12/24/2016
8	Jotham	12/16/2016	12/29/2016
9	Hezekiah	12/18/2016	12/22/2016
10	Josiah	12/22/2016	12/23/2016

	A	В
1	Date	Join
2	12/1/2016	:
3	12/2/2016	:
4	12/3/2016	1
5	12/4/2016	1
6	12/5/2016	1
7	12/6/2016	1
8	12/7/2016	1
9	12/8/2016	:
10	12/9/2016	

26	12/25/2016	1
27	12/26/2016	1
28	12/27/2016	1
29	12/28/2016	1
30	12/29/2016	1
31	12/30/2016	1
32	12/31/2016	1

Convert to Custom SQL
<pre>SELECT [Patient Visit].[Patient ID] AS [Patient ID],   [Patient Visit].[Patient Name] AS [Patient Name],   [Patient Visit].[Admit Date] AS [Admit Date],   [Patient Visit].[Discharge Date] AS [Discharge Date],   1 AS [Join] FROM [dbo].[Patient Visit] [Patient Visit]</pre>
Preview Results Insert Parameter  OK Cancel





Apartment	Month of Month	Rent Collected	Size (Sq Ft)
4	January	\$0	900
	February	\$0	900
	March	\$0	900
	April	\$0	900
	May	\$0	900
	June	\$1,500	900
	July	\$1,500	900
	August	\$1,500	900
	September	\$1,500	900
	October	\$1,500	900
	November	\$1,500	900
	December	\$1,500	900
3	January	\$1,200	750
	February	\$1,200	750
	March	\$1,200	750
	April	\$1,200	750
	May	\$1,200	750
	June	\$1,200	750
	July	\$0	750
	August	\$0	750
	September	\$0	750
	October	\$0	750
	November	\$0	750
	December	\$0	750

Pages -	iii Columns	Measure Names	i E			
	I Rows	Apartment				
Filters	Measures	per Apartm	ent			
Measure Names 🚊	Apartment	Rent Collected	Sum of Square Feet	Avg. Square Feet	Min. Square Feet	Max. Square Feet
	A	\$10,500	10,800	900	900	900
Marks	В	\$7,200	9,000	750	750	750
T Automatic 🔻						
Color Size Detail Tooltip T Measure Values						
Measure Values SUM(Rent Collected)						
SUM(Square Feet)						
AVG(Square Feet)						
MIN(Square Feet)						
MAX(Square Feet)						

Apartment	Rent Collected	Sum of Square Feet	Avg. Square Feet	Min. Square Feet	Max. Square Feet
Α	\$10,500	10,800	900	900	900
В	\$7,200	9,000	750	750	750
Grand Total	\$17,700	19,800	825	750	900

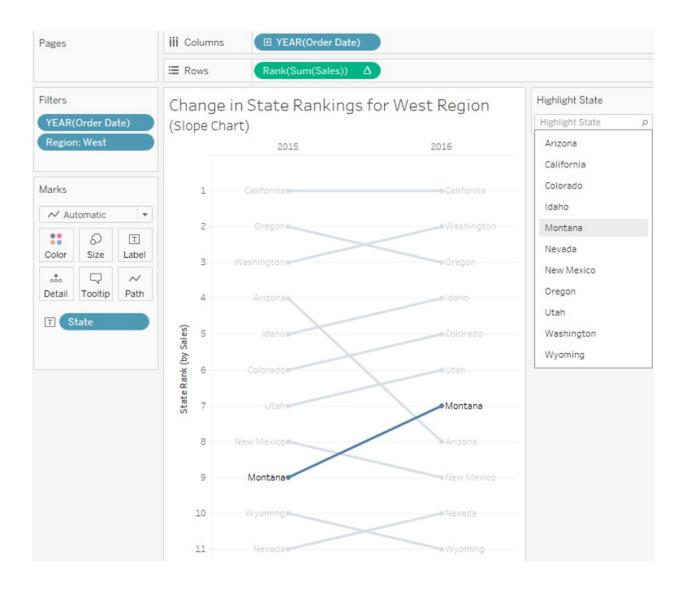
Apartment	Rent Collected	Square Feet per Apartment
A	\$10,500	900
В	\$7,200	750
Grand Total	\$17,700	1,650

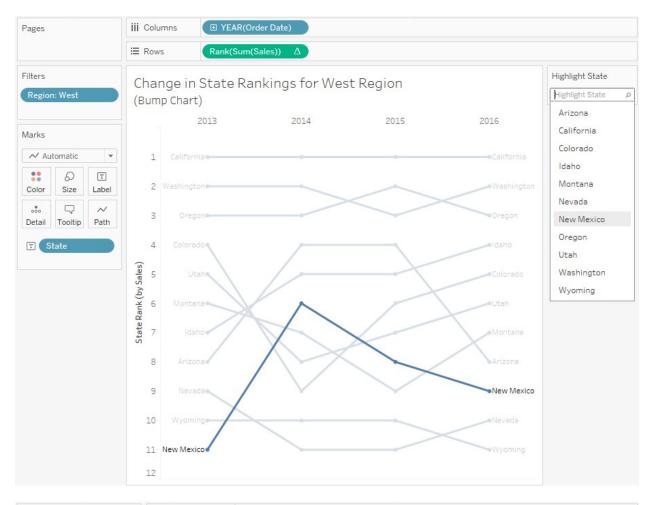
Pages -	iii Columns	Measure Names	E		
	⊞ Rows	Apartment			
Filters Rent Collected per Square Foot					
Measure Names 🚊	Apartment	Rent Collected	Square Feet per Apartment	Rent Collected per Square Foot	
	A	\$10,500	900	\$11.67	
Marks	В	\$7,200	750	\$9.60	
T Automatic 🔻	Grand Total	\$17,700	1,650	\$10.73	
Color Size Text Color Color C					

Measure Values

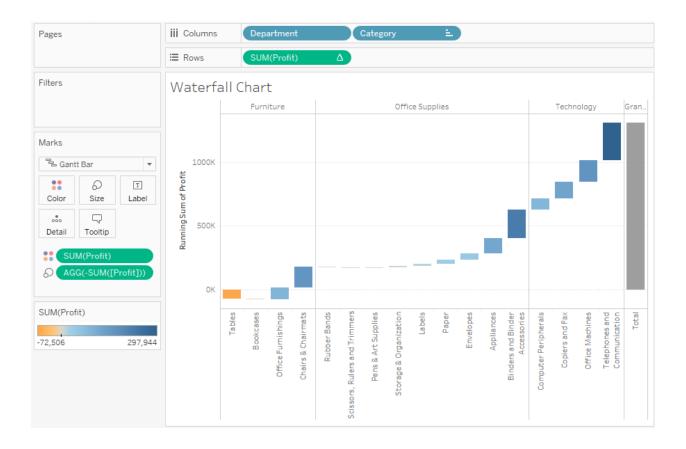
SUM(Rent Collected) SUM(Square Feet pe.. AGG(Rent Collected ..

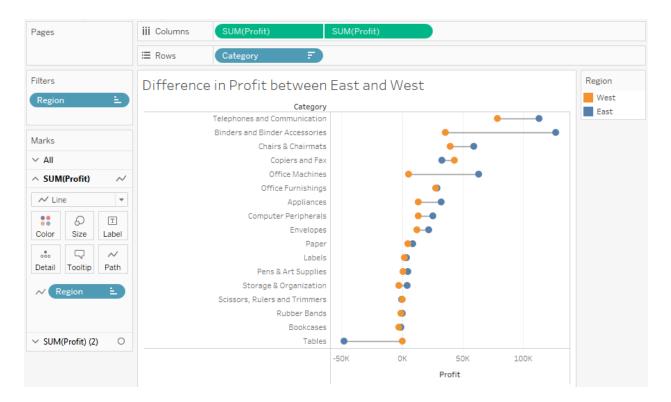
## Chapter 10: Advanced Visualizations, Techniques, Tips, and Tricks



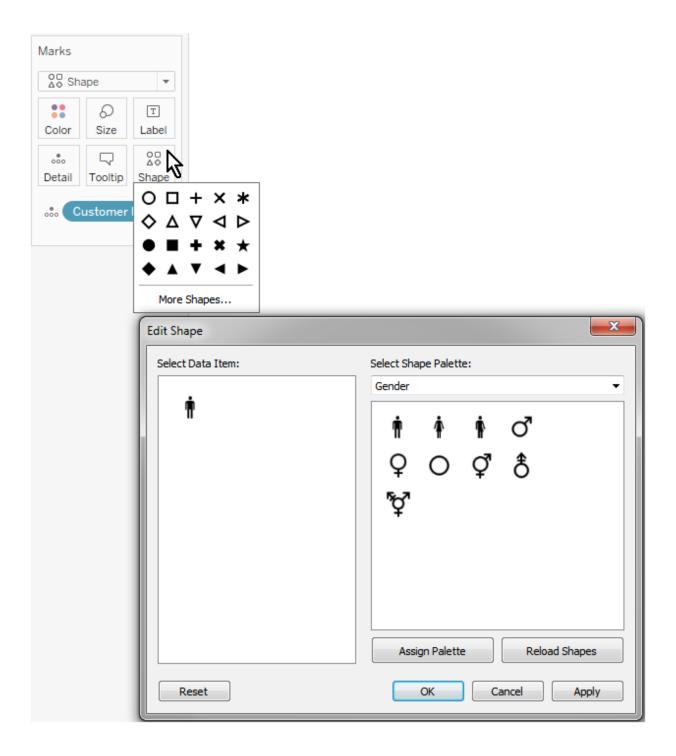


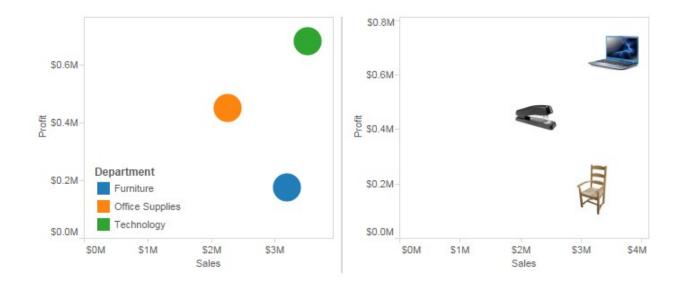
Pages	iii Columns	SUM(Sales)	SUM(Sales)	
	⊞ Rows	Category		
Filters Department: Techno	Sales of Te (Lollipop Char			
Marks		omputer ipherals	\$0.49M	
Multiple Color Size Label	Copiers	and Fax	\$0.66M	
Detail Tooltip	Office M	1achines		\$1.22M
✓ SUM(Sales) 000		nes and nication		\$1.14M
✓ SUM(Sales) (2) ○				

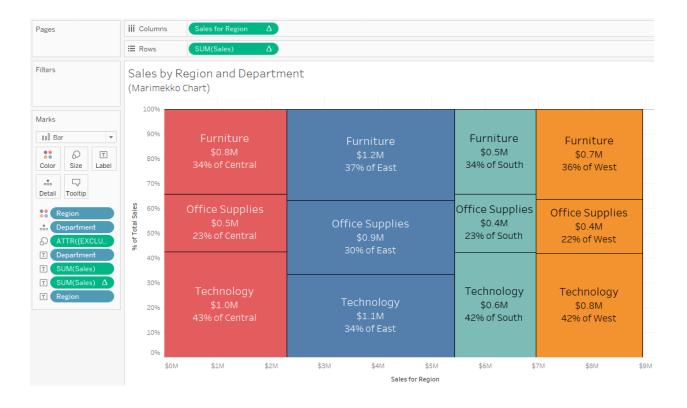


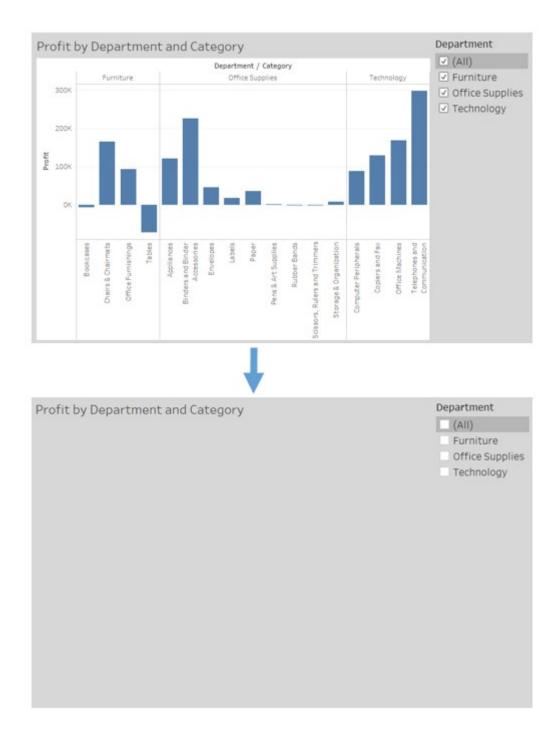


Pages			iii Columns							
			⊞ Rows	F	egio	on			•	
Filters			Customers who had late shipments							
Late Shipping: True			Region							
			East	Ŵ	Ŵ	Ŵ	Ŵ	Ŵ		
Marks			West	Ŵ	Ŵ	Ŵ	Ŵ			
∆o Shape ▼			South	Ŵ	Ŵ	Ŵ				
Color	6) Size	T Label	Central	Ť.						
o Detail	□ Tooltip	o□ ∆⊙ Shape								
Customer ID										



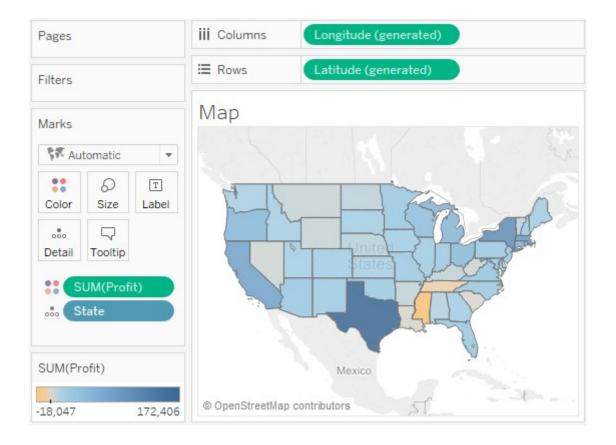




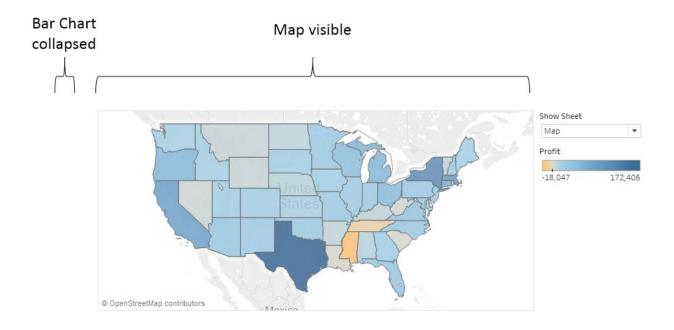


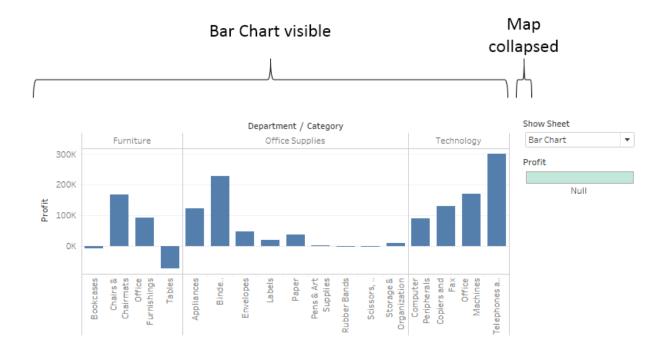
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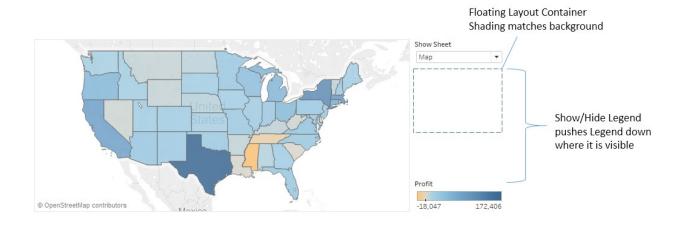


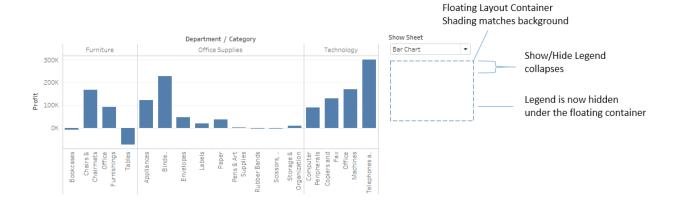
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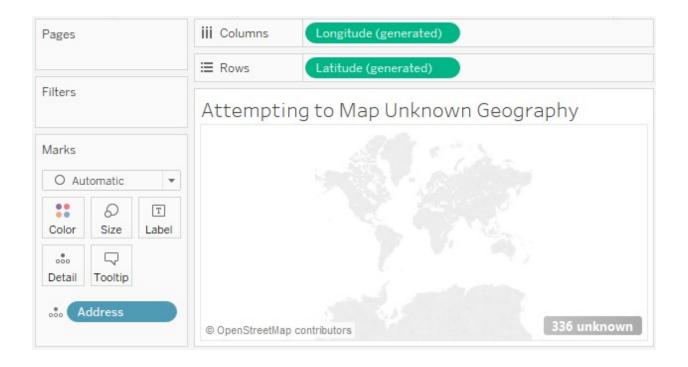




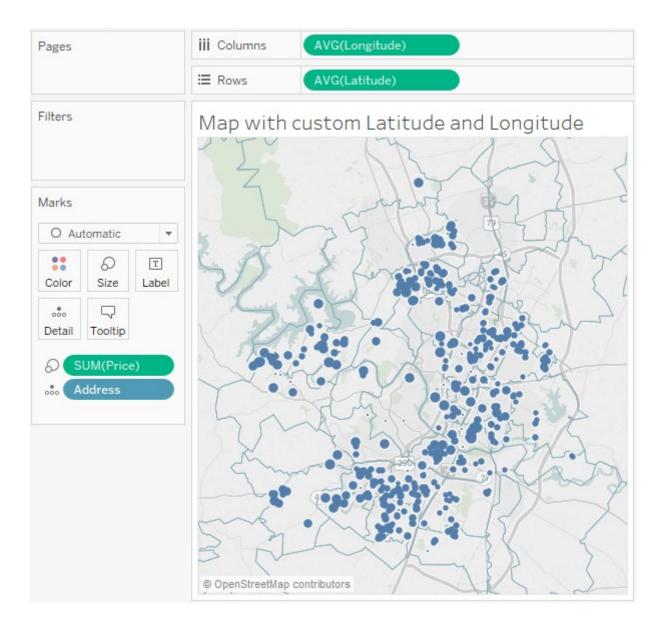
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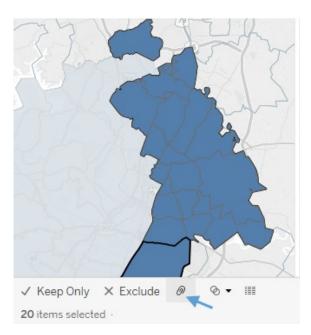


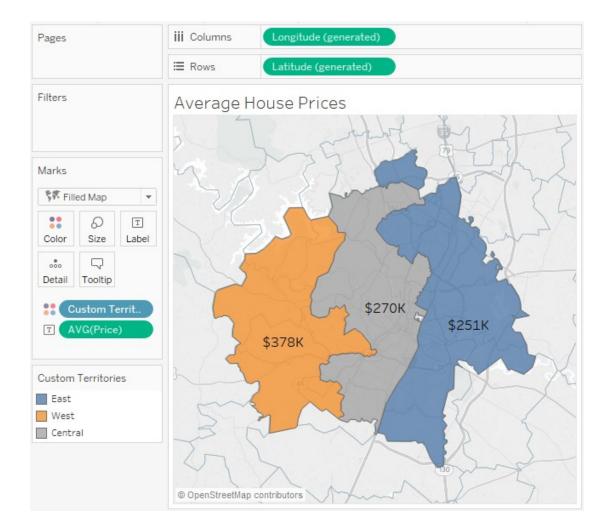


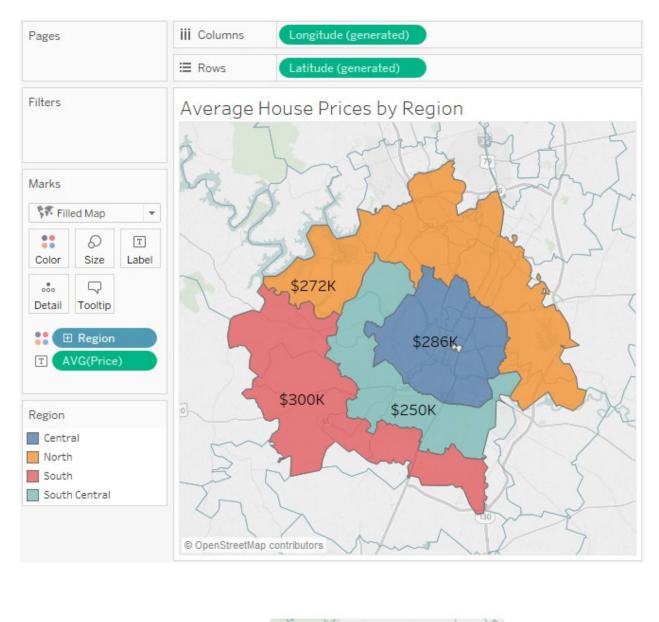


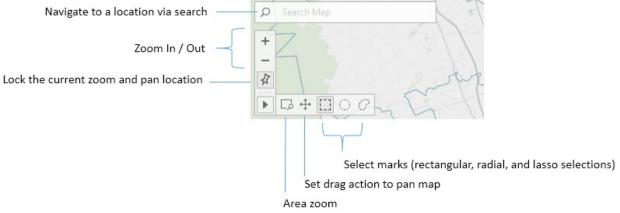
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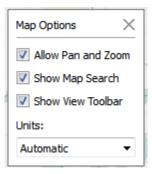


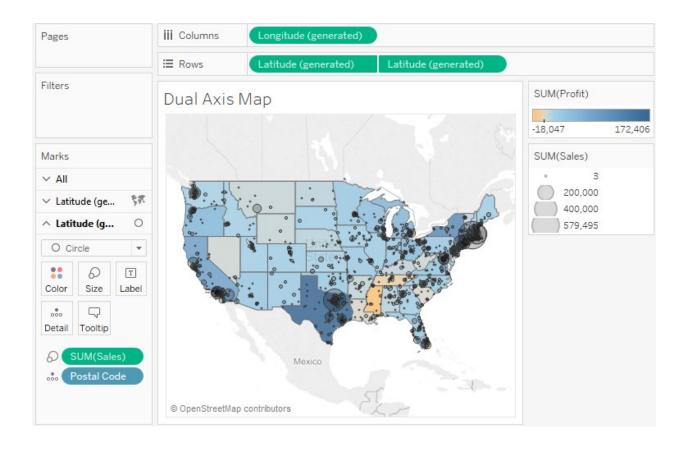


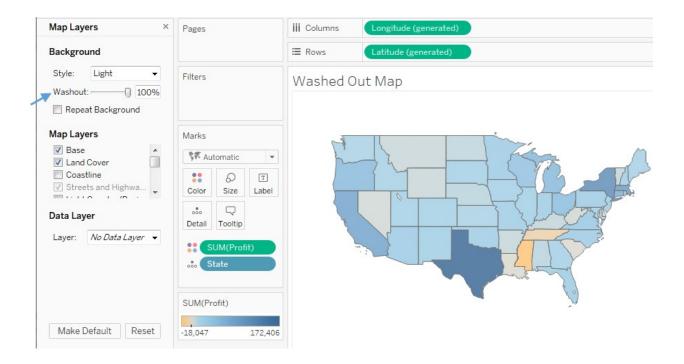






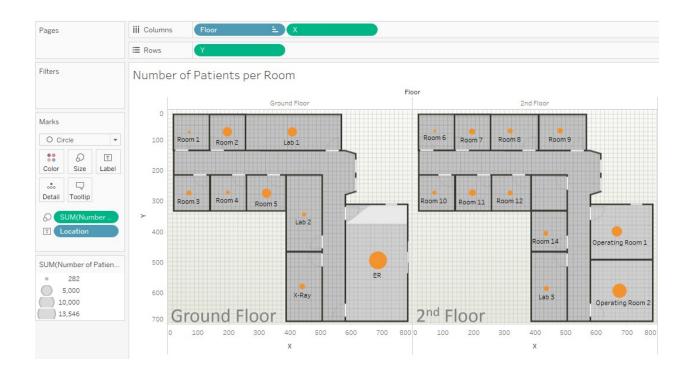




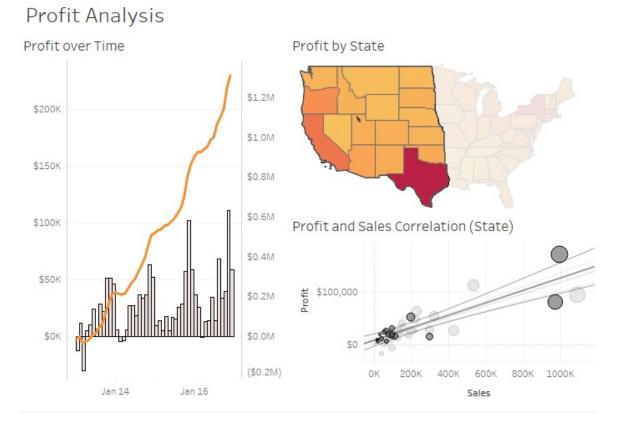


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## Chapter 11: Sharing Your Data Story



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